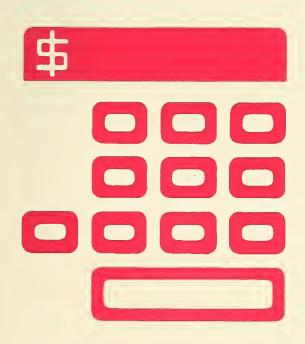
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1987 Census of Retail Trade

RC87-A-47

GEOGRAPHIC AREA SERIES

Virginia



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If you have any questions concerning the statistics in this report, call (301) 763-7038.

1987

Census of Retail Trade

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Issued August 1989



U.S. Department of Commerce Robert A. Mosbacher, Secretary Michael R. Darby, Under Secretary for Economic Affairs

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INTRODUCTION

PURPOSE AND USES OF THE ECONOMIC CENSUSES

The economic censuses are the major source of facts about the structure and functioning of the Nation's economy. They provide essential information for government, business, industry, and the general public.

Economic censuses furnish an important part of the framework for such composite measures as the gross national product, input-output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions.

Policy-making agencies of the Federal Government use the data, especially in monitoring economic activity and providing assistance to business.

State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.

Trade associations study trends in their own and competing industries, and keep their members informed of market changes.

Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

AUTHORITY AND SCOPE

Title 13 of the United States Code (sections 131, 191, and 224) directs the Census Bureau to take the economic censuses every 5 years, covering years ending in 2 and 7. The 1987 Economic Censuses consist of the-

Census of Retail Trade

Census of Wholesale Trade

Census of Service Industries

Census of Transportation

Census of Manufactures

Census of Mineral Industries

Census of Construction Industries

Special programs also cover enterprise statistics and minority-owned and women-owned businesses. (The 1987 Census of Agriculture and 1987 Census of Governments are conducted separately.) The next economic censuses are scheduled to be taken in 1993 covering the year 1992.

AVAILABILITY OF THE DATA

The results of each of the economic censuses are available in printed reports, for sale by the U.S. Government Printing Office, and on microfiche, computer tape, compact discs with read-only memory, and flexible diskettes, for sale by the Census Bureau. Order forms for all types of products are available on request from Customer Services, Census Bureau, Washington, DC 20233, A more complete description of publications being issued from this census is on the inside back cover of this document.

Census facts are also widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. Finally, State Data Centers in every State and Business and Industry Data Centers in many States also supply economic census statistics.

WHAT'S NEW IN 1987

Several changes have taken place for the 1987 censuses. Data will be reported on the basis of the newly revised Standard Industrial Classification (SIC) system with selected reports including "bridge tables," linking the old and new classification systems. A new set of metropolitan areas has been adopted, and more detailed information will be available for businesses with no paid employees. For additional information on these changes, review the subsequent text.

HISTORICAL INFORMATION

The economic censuses have been taken together as an integrated program at 5-year intervals since 1967, and before that for 1963, 1958, and 1954. Prior to that time, the individual censuses were taken separately at varying intervals.

The economic censuses trace their beginnings to the 1810 Decennial Census, when guestions on manufacturing were included with those for population. Coverage of economic activities was expanded for 1840 and subsequent censuses to include mining and some commercial activities. In 1902, Congress established a permanent Census Bureau and directed that a census of manufactures be taken every 5 years. The 1905 manufactures census was the first time a census was taken apart from the regular every-10-year population census.

The first census of business was taken in 1930, covering 1929. Initially it covered retail and wholesale trade, and construction industries, but it was broadened in 1933 to include some of the service trades.

The 1954 economic censuses were the first to be fully integrated—providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. These were the first censuses to be taken by mail, using lists of firms provided by the administrative records of other federal agencies. Since 1963, administrative records have also been used to provide basic statistics as well for very small firms, reducing or eliminating the need to send them census questionnaires. The Enterprise Statistics Program, which publishes combined data from the economic censuses, was made possible with the implementation of the integrated census program in 1954.

The range of industries covered in the economic censuses has continued to expand. The Census of Construction Industries began on a regular basis in 1967, and the scope of service industries was broadened in 1967, 1977, and 1987. The Census of Transportation began in 1963 as a set of surveys covering travel, transportation of commodities, and trucks. New for 1987 are publications reporting on business establishments engaged in several transportation industries, paralleling the data on establishments in other sectors. This is part of a gradual expansion in coverage of industries previously subjected to government regulation. The Survey of Minority-Owned Business Enterprises was first conducted as a special project in 1969 and was incorporated into the economic censuses in 1972 along with the Survey of Women-Owned Businesses.

Economic censuses have also been taken in Puerto Rico since 1909, in the Virgin Islands and Guam since 1958, and in the Northern Mariana Islands since 1982.

Statistical reports from the 1982 and earlier censuses provide historical figures for the study of long-term time series, and are available in some large libraries. All of the census data published since 1967 are still available for sale on microfiche from the Census Bureau.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

While the censuses provide complete enumerations every 5 years, there are many needs for more frequent data as well. The Census Bureau conducts a number of monthly, quarterly, and annual surveys, the results of which appear in publication series such as *Current Business Reports* (retail and wholesale trade and service industries), the *Annual Survey of Manufactures, Current Industrial Reports*, and the *Quarterly Financial Report*. Most of these surveys, while providing more frequent

observations, yield less kind-of-business and geographic detail than the censuses. The *County Business Patterns* program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1987 Economic Censuses and Related Statistics*. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1987 Economic Censuses*. Contact Customer Services for information on availability.

CENSUS OF RETAIL TRADE

The 1987 Census of Retail Trade, part of the 1987 Economic Censuses, covered retail trade as defined in the Standard Industrial Classification (SIC) Manual. 1 It included all establishments primarily engaged in selling merchandise for personal or household consumption and rendering services incidental to the sale of the goods. The census excluded governmental organizations classified in the covered industries except for liquor stores operated by State and local governments. Data for direct sellers (SIC 5963) with no paid employees and post exchanges, ship stores, and similar establishments operated on military posts by agencies of the Federal Government are not included. The basic tabulations in this report do not include data for establishments which are auxiliary (primary function is providing a service, such as warehouses) to retail establishments within the same organization. Data for auxiliaries are presented in a subsequent report issued as part of the 1987 Enterprise Statistics reports.

For the 1987 Census of Retail Trade, large- and mediumsize firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms, including those with no paid employees, data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. In addition, more detailed information for selected kinds of business was obtained on the various questionnaires.

Appendix A gives a more detailed explanation of census coverage and methodology.

CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the

¹Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

number of establishments in a kind-of-business classification is not considered a disclosure, so this information may be released even though other information is withheld.

GEOGRAPHIC AREAS COVERED

This report series presents data for the following areas:

- 1. The United States as a whole.
- 2. Each State and the District of Columbia.
- 3. Each consolidated metropolitan statistical area (CMSA) and primary metropolitan statistical area (PMSA) defined by the Office of Management and Budget as of June 30, 1987. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSA's which have a population of at least 1,000,0002 and which meet specific criteria of urban character and of social and economic integration.
- 4. Each metropolitan statistical area (MSA) defined by the Office of Management and Budget as of June 30, 1987. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants.2 Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
- 5. The area within the State outside metropolitan statistical areas.
- 6. Each county or county equivalent.3 4
- 7. Each municipality of 2,500 inhabitants or more incorporated as a city, borough, village, or town.2 3 For the economic censuses, census areas and boroughs in Alaska, boroughs in New York, and towns in New York and Wisconsin are not included in this category.
- 8. Special economic urban areas (SEUA's), which include townships in New Jersey and Pennsylvania and towns in New England with 10,000 inhabitants or more.2

DOLLAR VALUES

All dollar values presented in this report are expressed in current dollars, i.e., 1987 data are expressed in 1987 dollars and 1982 data in 1982 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred.

RELIABILITY OF DATA

All data compiled in this report originated from either census questionnaires or administrative records of other Federal agencies and, therefore, are not subject to sampling errors. However, the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties: differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data: however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Bureau of the Census obtains on computer tape limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication. For an indication of the extent that data included in these reports were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents, see appendix E. Also, see appendix A for a more detailed explanation of census coverage and methodology.

SPECIAL TABULATIONS

Special tabulations of data collected in the 1987 Census of Retail Trade may be obtained, depending on availability of time and personnel, on diskette, computer tape, or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Business Division, Bureau of the Census, Washington, DC 20233.

To discuss a special tabulation before submitting specifications, call 301-763-5282.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

Represents zero.

²According to 1980 Census of Population or subsequent special census.

³Those defined as of January 1, 1987.

⁴See appendix F for Alaska, Louisiana, Maryland, Missouri, Montana, Nevada, Virginia, and District of Columbia county equivalents.

(D)	Withheld to avoid disclosing data for individual companies; data are included in broader kind-of-business totals.	CMSA MSA n.e.c.	Consolidated Metropolitan Statistical Area Metropolitan Statistical Area. Not elsewhere classified.
(IC)	Independent city.	PMSA	Primary Metropolitan Statistical Area.
(NA)	Not available.	pt.	Part.
(NC)	Not comparable.	r	Revised.
(X)	Not applicable.	SIC	Standard Industrial Classification.

Users' Guide for Locating Statistics in This Report by Table Number

Information shown in tables						Table					
inomation shown in tables	1	2	3	4	5	6	7	8	9	10	11
GEOGRAPHIC AREAS The State CMSA's and MSA's in the State PMSA's in the State Area of the State not in any CMSA, PMSA, or MSA Counties in the State Places in the State DATA ITEMS ³	×	×	x	×	X ² X	¹x	1X	×	×	² X	×
Establishments. Sales Annual payroll First quarter payroll Paid employees for pay period including March 12, 1987 Unincorporated businesses	X X X X		⁴ X ⁴ X ⁴ X	⁴ X ⁴ X ⁴ X ⁴ X	X X X X	X X X X	X X X X	X X X X	X X X X		
Sales per establishment. Sales per employee Payroll per employee Employees per establishment. 1982 to 1987 comparative statistics (establishments, sales, payroll, employees) Summary statistics for industries having an SIC change between 1972 and 1987. Counties ranked by volume of 1987 sales. Places ranked by volume of 1987 sales.		X X X	⁴ X	4X						² X	×

¹Includes areas with 350 retail establishments or more.

²Includes places with 2,500 inhabitants or more, according to the 1980 Census of Population or subsequent special census.

³See Explanation of Terms, appendix A.

⁴Based on 1972 Standard Industrial Classification.

Users' Guide for Locating Statistics in the 1987 Census of Retail Trade Reports

			Info	ormation sho	wn in reports	s by kind of l	business or i	ndustry cate	gory		
Report and geographic area	Number of establishments	Sales (\$1,000)	Payroll (\$1,000)	Number of employ-ees	Selected ratios and rankings	Merchan- dise line sales	Sales size and employ- ment size of establish- ments and firms	Concentration ratios of largest firms	Single units and multiunits	Legal form of organiza- tion	Selected topics
GEOGRAPHIC AREA SERIES											
United States	x	х	х	х	х						
State	x	Х	Х	Х	Х						
CMSA, PMSA, MSA	×	X	Х	Х							
County	×	X	×	X	X						
Place	X	Х	Х	X	X						
NONEMPLOYER STATISTICS SERIES					:						
United States	1 _X	¹ X									
State	x	Х									
CMSA, PMSA, MSA	×	X									
County	X	X									
Place	X	Х									
ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION)											
United States	X	X	X	×			×	×	X	Х	
MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES		:									
United States		x	х							х	²χ
MERCHANDISE LINE SALES		·									
United States	x	Х				Х	:				
State	зX	зХ				ЗX					
CMSA, PMSA, MSA	зX	зX				³ X	•				
MISCELLANEOUS SUBJECTS											
United States	X	X	Х	X							⁴ X
State	X X	X	X X	X							⁴X ⁴X
ZIP CODES											
United States	5 _X	5X									
State	5X	5X	⁵X	⁵ X							
SPECIAL REPORT SERIES—SELECTED STATISTICS											
United States	1X	1X	Х	х	Х		eX				1 7X
State	X ⁸	ВX	Х	Х	Х						7 8X
CMSA, MSA	Х ^в	ВX	Х	Х	Х						8 ⁹ Х

¹Includes data for all establishments, establishments with payroll, and establishments without payroll, by kind of business.

²Includes value produced, capital expenditures, depreciable assets, and selected operating expenses detail.

³Data available in printed form only for the United States. Data for other areas are available only on microfiche and computerized media.

⁴For United States, States, and MŚA's, includes data on number of gasoline pumps and gallon sales of gasoline and other automotive fuels as well as establishments offering self-service sale of gasoline; on seating capacity and average cost per meal; and on the number of pharmacists, number of prescriptions filled, and percent of prescriptions paid for by third parties. For United States and States only, includes data on number of automotive service bays, number of automotive mechanics, types of food services, franchise holders, concession operators, contract feeding and automatic merchandising machine operators; and on the gallon sales of fuels, LP gas bulk storage capacity, and number of establishments selling bottled LP gas.

⁵Data available on public-use computer tapes and CD-ROM only.

⁶Data available by sales size of establishments without payroll only.

⁷Includes percent of retail sales in MSA's, in non-MSA areas, in central cities, and outside central cities within MSA's.

⁸Includes data for all establishments and establishments with payroll.

⁹Includes percent of retail sales inside and outside central cities within each individual MSA.

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Virginia

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SUMMARY OF FINDINGS

Data from the 1987 Census of Retail Trade show that Virginia's 34,916 retail stores with payroll had sales totaling \$39.0 billion. In 1982, 30,761 stores had sales of \$24.2 billion.

For establishments with payroll in 1987, sales of new car dealers accounted for 21.0 percent of the State's total sales by retailers compared to 15.4 percent in 1982. Other leading retail kinds of business in 1987 were grocery stores with 20.1 percent of sales, department stores (including leased departments) with 9.0 percent, gasoline service stations with 7.2 percent, and lumber and other building materials dealers with 4.2 percent.

For 1987, sales for establishments with payroll in the State averaged \$1.1 million per establishment, compared to \$786 thousand in 1982. In 1987, department stores (including leased departments) averaged \$12.1 million per establishment; new car dealers, \$11.7 million; lumber and other building materials dealers, \$2.9 million; catalog and mail-order houses, \$2.7 million; and grocery stores, \$1.9 million.

For retail establishments with payroll, 1987 sales per employee averaged \$86 thousand. Liquor stores had sales per employee of \$297 thousand, which contrasts sharply with the \$23 thousand per employee average for restaurants and lunchrooms.

The 1987 payroll of retailers in the State amounted to \$4.6 billion, compared to \$2.8 billion for 1982. Payroll as a percent of sales of establishments with payroll averaged 11.7 percent for all retailers, 28.7 percent for retail bakeries, and 5.8 percent for liquor stores.

There were 453,325 paid employees (full- and part-time) engaged in retail trade in the State as of mid-March 1987, compared to 332,396 employees in 1982. Grocery stores were the largest employers with 69,523 employees; followed by restaurants and lunchrooms, 66,934 employees; and refreshment places, 62,594.

Fairfax County led the counties in the State, accounting for 14.8 percent of total sales by retailers. Virginia Beach had the largest sales among all places in the State, with 6.0 percent of the State total.

Figure 1. State Map

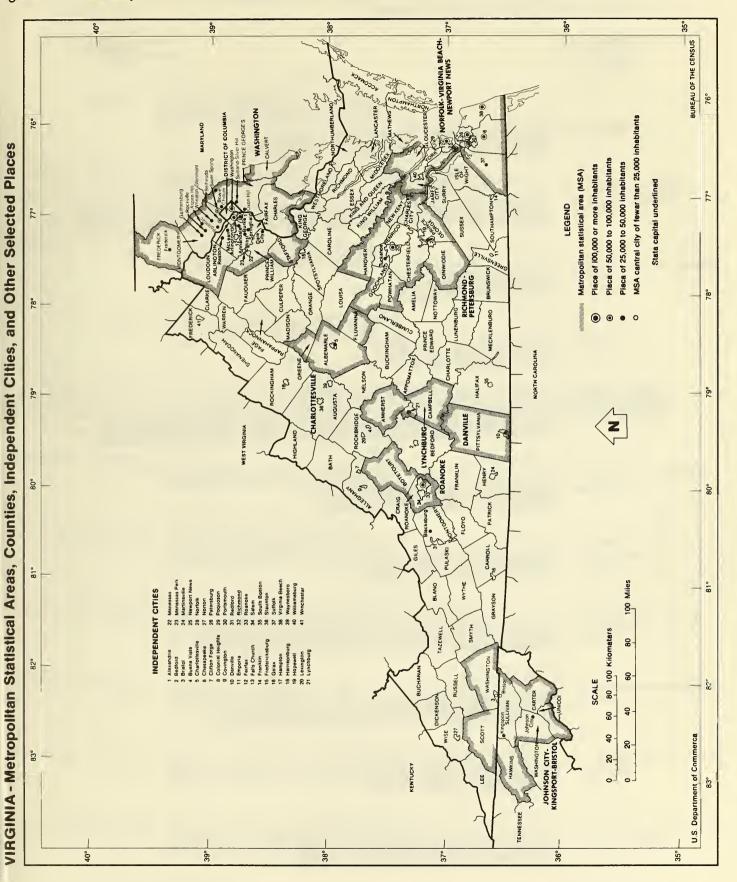
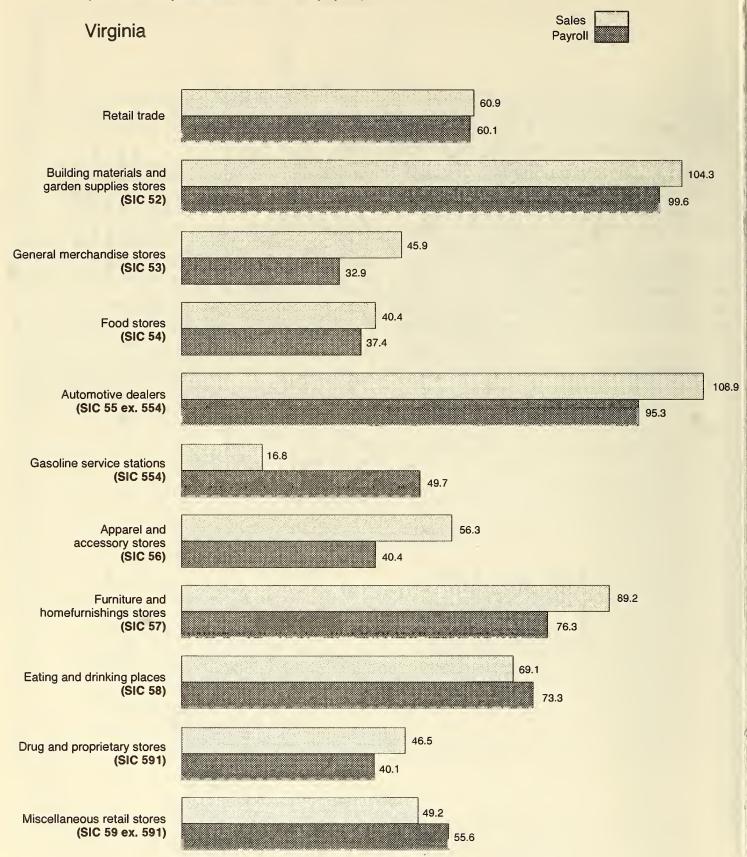
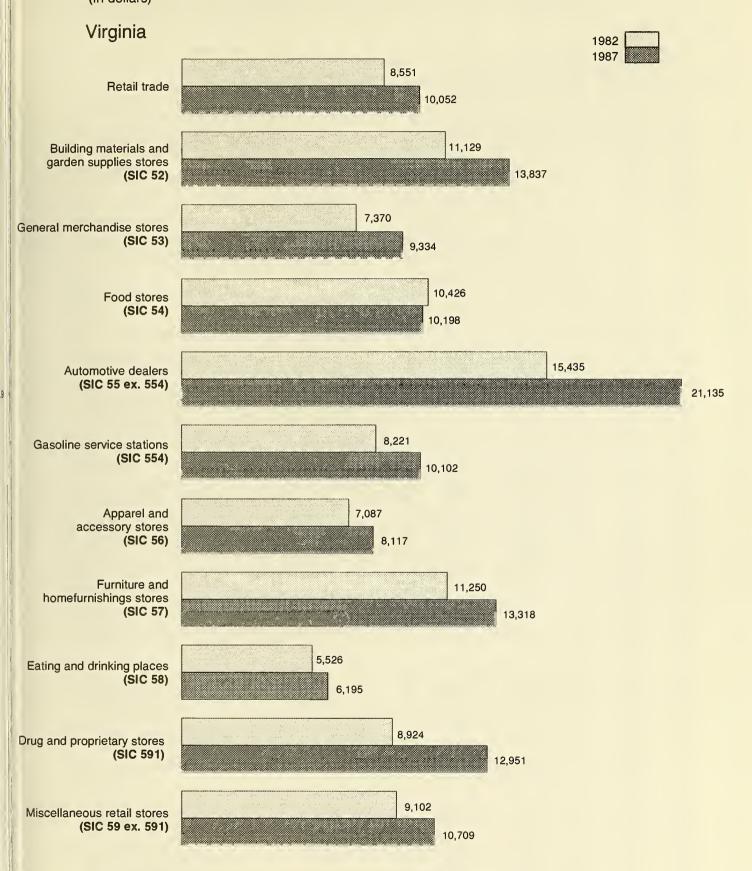


Figure 2. Percent Change in Sales and Annual Payroll: 1982 to 1987 (Includes only establishments with payroll)



Note: Data are based on 1972 Standard Industrial Classification.

Figure 3. Annual Payroll Per Employee: 1987 and 1982 (In dollars)



Note: Data are based on 1972 Standard Industrial Classification.

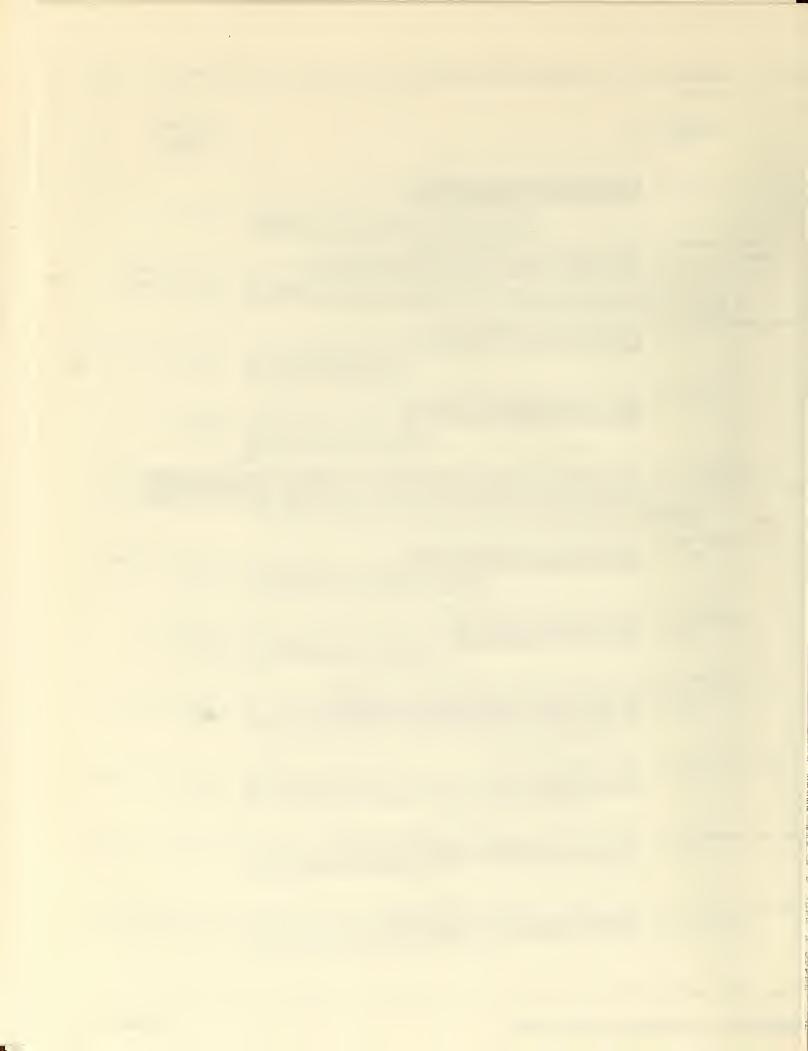


Table 1. Summary Statistics for the State: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

revised me	nodology for presenting establishment counts, see appendix A							
1987 SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporat Individual proprietorships (number)	Partner-ships
	Retall trade	34 916	38 960 210			453 325		
50	Building materials and garden supplies stores	1 530	2 177 925	4 556 660 250 463	1 0 52 358 5 6 72 9	18 101	7 704	1 643 45
52		770	1 746 580	184 762	42 422	12 495	104	14
521, 3 521 523	Building materials and supply stores Lumber and other building materials dealers Paint, glass, and wallpaper stores	567 203	1 652 363 94 217	170 695 14 067	39 291 3 131	11 543 952	63 41	10 10 4
525 526 527	Hardware stores	365 261 134	163 055 139 724 128 566	26 792 26 337 12 572	6 267 5 226 2 814	2 397 2 437 772	77 53 7	13 16 2
53	General merchandise stores	1 063	4 306 430	464 604	108 321	49 774	198	38
531	Department stores (incl. leased depts.)1 2	292	3 542 101	(NA)	(NA)	(NA)	-	-
531 531 pt. 531 pt. 531 pt.	Department stores (excl. leased depts.)¹ Conventional¹ Discount or mass merchandising¹ National chain¹	292 77 166 49	3 327 206 995 719 1 318 303 1 013 184	382 898 135 497 129 561 117 840	88 295 30 571 29 872 27 852	40 633 14 419 15 499 10 715	-	- - -
533 539	Variety stores	324 447	176 396 802 828	25 511 56 195	6 314 13 712	3 203 5 938	37 161	13 25
54	Food stores	4 937	8 049 436	75 9 643	179 661	74 493	1 393	302
541 542	Grocery stores	4 107 196	7 829 009 81 238	724 393 8 522	171 865 2 012	69 523 989	1 151 74	237 11
546 546 pt. 546 pt.	Retail bakeries	250 223 27	51 074 44 777 6 297	14 316 12 846 1 470	3 177 2 861 316	2 053 1 870 183	79 74 5	17 15 2
543, 4, 5, 9 543 544 545 549	Other food stores Fruit and vegetable markets Candy, nut, and confectionery stores Dairy products stores Miscellaneous food stores	384 60 98 79 147	88 115 18 878 19 221 17 791 32 225	12 412 2 214 2 827 3 016 4 355	2 607 362 655 557 1 033	1 928 241 481 454 752	89 43 18 7 21	37 7 8 3 19
55 ex. 5 54	Automotive dealers	2 600	9 443 191	849 473	192 903	40 193	397	73
551 552	New and used car dealers	697 490	8 167 253 292 440	675 957 25 380	153 631 5 904	28 516 1 839	41 130	12 23
553 553 pt. 553 pt.	Auto and home supply stores Tire, battery, and accessory dealers Other auto and home supply stores	1 147 1 021 126	665 083 605 545 59 538	113 572 104 740 8 832	25 585 23 566 2 019	7 741 7 008 733	187 152 35	34 25 9
555, 6, 7, 9 555 556 557 559	Miscellaneous automotive dealers Boat dealers Recreational vehicle dealers Motorcycle dealers Automotive dealers, n.e.c.	266 118 55 82 11	318 415 166 866 70 155 78 757 2 637	34 564 15 580 7 647 10 905 432	7 783 3 155 1 883 2 651 94	2 097 881 401 785 30	39 13 9 15 2	4 2 - 1 1
554	Gasoline service stations	2 740	2 795 680	190 286	44 841	18 837	1 024	130
5 6	Apparel and accessory stores	3 481	1 847 150	224 026	51 7 26	27 59 8	370	113
561	Men's and boys' clothing stores	368	247 411	35 086	8 256	3 081	37	6
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	1 405 1 229 176	709 179 655 412 53 767	85 071 77 813 7 258	19 982 18 160 1 822	11 772 10 938 834	148 117 31	45 38 7
565	Family clothing stores	415	421 467	44 819	10 021	5 665	60	26
566	Shoe stores	928	347 387	45 031	10 307	5 115	48	18
566 pt. 566 pt. 566 pt. 566 pt.	Men's shoe stores	65 204 50 609	20 261 57 693 12 982 256 451	2 699 8 510 2 129 31 693	656 1 963 469 7 219	213 1 003 240 3 659	2 8 3 35	2 5 - 11
564, 9 564 569	Other apparel and accessory stores Children's and infants' wear stores Miscellaneous apparel and accessory stores	365 139 226	121 706 53 601 68 105	14 019 5 899 8 120	3 160 1 394 1 766	1 965 923 1 042	77 31 46	18 12 6
57	Furniture and homefurnishings stores	2 973	2 148 159	297 076	67 762	22 307	596	127
5712	Furniture stores	947	840 413	128 334	29 085	8 663	167	52
5713, 4, 9 5713 5714 5719	Homefurnishings stores Floor covering stores Drapery and upholstery stores Miscellaneous homefurnishings stores	862 375 96 391	531 539 262 327 18 495 250 717	77 619 39 547 3 877 34 195	17 094 8 877 884 7 333	5 892 2 349 376 3 167	200 74 37 89	40 19 9 12
572	Household appliance stores	266	130 503	16 939	3 815	1 269	78	13
573 5731 5734 5735 5736	Radio, television, computer, and music stores Radio, television, and electronics stores Computer and software stores Record and prerecorded tape stores Musical instrument stores	898 502 122 160	645 704 424 050 82 082 95 643 43 929	74 184 48 497 10 540 8 214 6 933	17 768 11 668 2 416 2 033 1 651	6 483 4 011 781 1 126 565	151 89 13 24 25	22 10 3 5
		. 114	40 525	0 333	1 001	505		. 4

Table 1. Summary Statistics for the State: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

						Paid employees	Unincorporate	d businesses
1987 SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
58	Eating and drinking places	8 01 9	3 569 134	920 388	210 885	148 577	1 841	497
5812 pt. 5812 pt. 5812 pt. 5812 pt. 5812 pt.	Eating places Restaurants and lunchrooms Cafeterias Refreshment places Other eating places	7 781 3 602 141 3 211 827	3 524 882 1 549 745 97 922 1 538 487 338 728	910 384 422 571 27 959 356 096 103 758	208 420 97 433 6 455 79 601 24 931	146 842 66 934 3 982 62 594 13 332	1 778 930 34 691 123	483 285 10 159 29
5813	Drinking places	238	44 252	10 004	2 465	1 735	63	14
591	Drug and proprietary stores	1 269	1 282 631	164 637	36 9 34	12 712	111	16
591 pt. 591 pt.	Drug storesProprietary stores	1 212 57	1 264 462 18 169	162 421 2 216	36 447 487	12 432 280	102 9	15 1
59 ex. 591	Miscellaneous retail stores	6 304	3 340 474	436 06 4	102 596	40 733	1 533	302
592	Liquor stores	282	285 606	16 511	4 168	961	7	-
593	Used merchandise stores	372	67 675	11 617	2 698	1 372	146	21
594 5941 5941 pt. 5941 pt.	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops General line sporting goods stores Specialty line sporting goods stores	3 113 494 165 329	1 218 096 227 554 91 774 135 780	157 706 28 759 10 959 17 800	36 370 6 471 2 560 3 911	18 413 2 909 1 235 1 674	703 126 29 97	162 27 8 19
5942 5943 5944 5945 5946 5947 5948 5949	Book stores Stationery stores Jewelry stores	304 91 690 304 80 849 51 250	140 010 33 778 310 512 186 235 41 869 181 441 17 030 79 667	13 910 4 977 48 485 16 656 5 666 26 604 2 694 9 955	3 253 1 133 11 472 4 060 1 289 5 726 578 2 388	1 846 478 4 228 2 277 440 4 102 326 1 807	60 16 119 81 3 224 9 65	14 20 13 3 65 2
596 5961 5962 5963	Nonstore retailers Catalog and mail-order houses Merchandising machine operators Direct selling establishments	531 186 93 252	910 820 504 969 129 534 276 317	111 297 44 412 27 065 39 820	27 275 11 468 6 134 9 673	8 475 2 954 2 030 3 491	133 50 13 70	15 4 1 10
598 5983 5984 5989	Fuel dealers	313 187 97 29	453 593 333 033 115 769 4 791	53 492 35 025 17 570 897	12 597 8 197 4 211 189	3 152 2 118 918 116	47 24 5 18	5 3 1 1
5992 5993 5994 5995	Florists	637 41 26 352	124 082 17 703 12 260 81 900	29 617 1 998 1 595 19 976	6 820 460 362 4 615	3 498 226 165 1 343	261 9 8 57	56 - 6 13
5999 5999 pt. 5999 pt. 5999 pt.	Miscellaneous retail stores, n.e.c. Pet shops Typewriter stores Other miscellaneous retail stores, n.e.c.	637 130 10 497	168 739 34 243 3 671 130 825	32 255 6 272 539 25 444	7 231 1 442 140 5 649	3 128 946 40 2 142	162 31 5 126	24 7 1 16

¹Includes sales from catalog order desks. ²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 2. Selected Ratios for the State: 1987

[includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987	Viad at business	Sales		Annual payroll	Employees	
SIC code	Kind of business	Per establishment (dollars)	Per employee ¹ (dollars)	per employee ¹ (dollars)	per establishment (number)	
	Retall trade	1 115 827	85 943	10 052	13	
52	Building materials and garden supplies stores	1 423 480	120 321	13 837	12	
521, 3 521 523	Building materials and supply stores Lumber and other building materials dealers Paint, glass, and wallpaper stores	2 268 286 2 914 220 464 123	139 782 143 148 98 967	14 787 14 788 14 776	16 20 5	
525 526 527	Hardware stores	446 726 535 341 959 448	68 025 57 334 166 536	11 177 10 807 16 285	7 9	
53	General merchandise stores	4 051 204	86 520	9 334	47	
531	Department stores (incl. leased depts.) ^{2 3}	12 130 483	(NA)	(NA)	(NA	
531 531 pt. 531 pt. 531 pt.	Department stores (excl. leased depts.) ²	11 394 541 12 931 416 7 941 584 20 677 224	81 884 69 056 85 057 94 558	9 423 9 397 8 359 10 998	139 187 93 219	
533 539	Variety stores Miscellaneous general merchandise stores	544 432 1 796 036	55 072 135 202	7 965 9 464	10 13	
54	Food stores	1 630 431	108 056	10 198	15	
541 542	Grocery stores Meat and fish (seafood) markets	1 906 260 414 480	112 610 82 142	10 419 8 617	17 5	
546 546 pt. 546 pt.	Retail bakeries	204 296 200 794 233 222	24 878 23 945 34 410	6 973 6 870 8 033	8 8 7	
543, 4, 5, 9 543 544 545 549	Other food stores	229 466 314 633 196 133 225 203 219 218	45 703 78 332 39 960 39 187 42 852	6 438 9 187 5 877 6 643 5 791	5 5 6	
55 ex. 554	Automotive dealers	3 631 997	234 946	21 135	15	
551 552	New and used car dealersUsed car dealers	11 717 723 596 816	286 409 159 021	23 704 13 801	41	
553 553 pt. 553 pt.	Auto and home supply stores	579 846 593 090 472 524	85 917 86 408 81 225	14 671 14 946 12 049		
555, 6, 7, 9 555 556 557 559	Miscellaneous automotive dealers	1 197 049 1 414 119 1 275 545 960 451 239 727	151 843 189 405 174 950 100 327 87 900	16 483 17 684 19 070 13 892 14 400	8 7 10 3	
554	Gasoline service stations	1 020 321	148 414	10 102	7	
56	Apparel and accessory stores	530 638	66 931	8 117	8	
561	Men's and boys' clothing stores	672 313	80 302	11 388	8	
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	504 754 533 289 305 494	60 243 59 921 64 469	7 227 7 114 8 703	8 9 8	
565	Family clothing stores	1 015 583	74 398	7 912	14	
566 pt. 566 pt. 566 pt. 566 pt. 566 pt.	Shoe stores	374 339 311 708 282 809 259 640 421 102	67 915 95 122 57 520 54 092 70 088	8 804 12 671 8 485 8 871 8 662	6 5 5 6	
564, 9 564 569	Other apparel and accessory stores	333 441 385 619 301 350	61 937 58 073 65 360	7 134 6 391 7 793		
57	Furniture and homefurnishings stores	722 556	96 300	13 318	8	
5712	Furniture stores	887 448	97 012	14 814	9	
5713, 4, 9 5713 5714 5719	Homefurnishings stores Floor covering stores Drapery and upholstery stores Miscellaneous homefurnishings stores	616 635 699 539 192 656 641 220	90 214 111 676 49 189 79 165	13 174 16 836 10 311 10 797	6	
572	Household appliance stores	490 613	102 839	13 348		
573 5731 5734 5735 5736	Radio, television, computer, and music stores Radio, television, and electronics stores Computer and software stores Record and prerecorded tape stores Musical instrument stores	719 047 844 721 672 803 597 769 385 342	99 600 105 722 105 099 84 940 77 750	11 443 12 091 13 496 7 295 12 271	6	

Table 2. Selected Ratios for the State: 1987-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

		Sales			
1987 SIC code	Kind of business	Per establishment (dollars)	Per employee¹ (dollars)	Annual payroll per employee ¹ (dollars)	Employees per establishment ¹ (number)
58	Eating and drinking places	445 085	24 022	6 195	19
5812	Eating places	453 011	24 005	6 200	19
5812 pt.		430 246	23 153	6 313	19
5812 pt.	Cafeterias Refreshment places Other eating places	694 482	24 591	7 021	28
5812 pt.		479 130	24 579	5 689	19
5812 pt.		409 586	25 407	7 783	16
5813	Drinking places	185 933	25 505	5 766	7
591	Drug and proprietary stores	1 010 742	100 899	12 951	10
591 pt.	Drug storesProprietary stores	1 043 285	101 710	13 065	10
591 pt.		318 754	64 889	7 914	5
59 ex. 591	Miscellaneous retail stores	529 898	82 009	10 705	6
592	Liquor stores	1 012 787	297 197	17 181	3
593	Used merchandise stores	181 922	49 326	8 467	4
594	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops General line sporting goods stores Specialty line sporting goods stores	391 293	66 154	8 565	6
5941		460 636	78 224	9 886	6
5941 pt.		556 206	74 311	8 874	7
5941 pt.		412 705	81 111	10 633	5
5942	Book stores	460 559	75 845	7 535	6
5943		371 187	70 665	10 412	5
5944		450 017	73 442	11 468	6
5945		612 615	81 790	7 315	7
5946		523 363	95 157	12 877	6
5947		213 711	44 232	6 486	5
5948		333 922	52 239	8 264	5
5949		318 668	44 088	5 509	7
596	Nonstore retailers	1 715 292	107 471	13 132	16
5961		2 714 887	170 944	15 035	16
5962		1 392 839	63 810	13 333	22
5963		1 096 496	79 151	11 406	14
598	Fuel dealers	1 449 179	143 906	16 971	10
5983		1 780 925	157 239	16 537	11
5984		1 193 495	126 110	19 139	9
5989		165 207	41 302	7 733	4
5992	Florists Tobacco stores and stands News dealers and newsstands Optical goods stores	194 791	35 472	8 467	5
5993		431 780	78 332	8 841	6
5994		471 538	74 303	9 667	6
5995		232 670	60 983	14 874	4
5999	Miscellaneous retail stores, n.e.c. Pet shops Typewriter stores Other miscellaneous retail stores, n.e.c.	264 896	53 945	10 312	5
5999 pt.		263 408	36 198	6 630	7
5999 pt.		367 100	91 775	13 475	4
5999 pt.		263 229	61 076	11 879	4

¹Based on number of employees for pay period including March 12.
²Includes sales from catalog order desks.
³Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A.]

		presenting establishment counts, see append	Establis		or drivingsom.	Sales			nnual payroll	, 4	Paid employees for pay penod including March 12	
1972 SIC code	1987 SIC code	Kind of business	1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
		Retail trade— Including used automobile parts and accessories stores¹	34 978	30 843	38 974 356	24 217 828	60.9	4 559 861	2 848 646	60.1	45 3 611	333 117
		Excluding used automobile parts and accessories stores ²	34 916	30 761	38 960 210	24 185 798	61.1	4 556 660	2 841 416	60.4	453 3 25	33 2 396
52	52	Building materials and garden supplies stores	1 530	1 351	2 177 925	1 066 051	104.3	250 463	125 457	99.6	18 101	11 273
521, 3 521	521, 3 521	Building materials and supply stores Lumber and other building materials	770	657	1 746 580	791 843	120.6	184 762	85 073	117.2	12 495	7 229
523	523	Paint, glass, and wallpaper stores	567 203	478 179	1 652 363 94 217	743 304 48 539	122.3 94.1	170 695 14 067	78 141 6 932	118.4 102.9	11 543 952	6 607 622
525 526	525 526	Hardware stores Retail nurseries, lawn and garden supply	365	405	163 055	132 864	22.7	26 792	20 939	28.0	2 397	2 212
527	527	Stores Mobile home dealers	261 134	161 128	139 724 128 566	57 113 84 231	144.6 52.6	26 337 12 572	10 705 8 740	146.0 43.8	2 437 772	1 179 653
53	53	General merchandise stores	1 063	1 036	4 306 430	2 950 826	45 .9	464 604	349 579	32.9	49 774	47 432
531		Department stores (incl. leased depts.) [with 25 employees or more] ^{3 4 5}	328	255	3 652 812	2 398 519	52.3	(NA)	(NA)	(NA)	(NA)	(NA)
	531	Department stores (incl. leased depts.) [with 50 employees or more]3 4 6	292	(NA)	3 542 101	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
	539 pt.	Department stores (incl. leased depts.) [with 25 to 49 employees] ^{3 4 7}	36	(NA)	110 711	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
531	531	Department stores (excl. leased depts.) [with 25 employees or more] ^{3 5} Department stores (excl. leased depts.) [with 50 employees or	328	255	3 435 796	2 333 368	47.2	394 582	289 306	36.4	41 994	37 256
	539 pt.	more] ^{3 6} Department stores (excl. leased	292	(NA)	3 327 206	(NA)	(NA)	382 898	(NA)	(NA)	40 633	(NA)
500	500	depts.) [with 25 to 49 employees] ^{3 7}	36	(NA)	108 590	(NA)	(NA)	11 684	(NA)	(NA)	1 361	(NA)
533 539	533 539 pt.	Variety stores Miscellaneous general merchandise stores ⁶	324 411	331 450	176 396 694 238	268 233 349 225	-34.2 98.8	25 511 44 511	33 414 26 859	-23.7 65.7	3 203 4 577	5 393 4 783
54	54	Food stores	4 937	4 742	8 049 436	5 734 626	40.4	759 643	552 781	37.4	74 493	53 018
541 5422, 3	541 5421	Grocery stores Meat and fish (seafood) markets	4 107 196	3 859 175	7 829 009 81 238	5 517 468 59 446	41.9 36.7	724 393 8 522	520 476 6 058	39.2 40.7	69 523 989	48 046 848
546 5462 5463	546 546 pt. 546 pt.	Retail bakeries Retail bakeries – baking and selling Retail bakeries – selling only	250 223 27	217 182 35	51 074 44 777 6 297	34 985 31 299 3 686	46.0 43.1 70.8	14 316 12 846 1 470	10 277 9 442 835	39.3 36.1 76.0	2 053 1 870 183	1 886 1 727 159
543, 4, 5, 9	543, 4, 5, 9	Other food stores	384	491	88 115	122 727	-28.2	12 412	15 970	-22.3	1 928	2 238
543 544 545 549	543 544 545 549	Fruit and vegetable markets Candy, nut, and confectionery stores Dairy products stores Miscellaneous food stores	60 98 79 147	41 98 236 116	18 878 19 221 17 791 32 225	7 693 12 650 80 145 22 239	145.4 51.9 -77.8 44.9	2 214 2 827 3 016 4 355	889 2 073 10 007 3 001	149.0 36.4 -69.9 45.1	241 481 454 752	151 393 1 265 429
55 ex. 554	55 ex. 554	Automotive dealers	2 600	2 249	9 443 191	4 520 501	108.9	849 473	434 906	9 5. 3	40 193	28 177
551 552	551 552	New and used car dealers Used car dealers	697 490	659 357	8 167 253 292 440	3 741 371 165 302	118.3 76.9	675 957 25 380	333 578 12 341	102.6 105.7	28 516 1 839	20 018 985
553 553 pt. 553 pt.	553 553 pt. 553 pt.	Auto and home supply stores Tire, battery, and accessory dealers Other auto and home supply stores	1 147 1 021 126	992 892 100	665 083 605 545 59 538	462 248 431 990 30 258	43.9 40.2 96.8	113 572 104 740 8 832	71 059 67 191 3 868	59.8 55.9 128.3	7 741 7 008 733	5 689 5 287 402
555, 6, 7, 9	555, 6, 7, 9	Miscellaneous automotive dealers	266	241	318 415	151 580	110.1	34 564	17 928	92.8	2 097	1 485
55 5 556	555 556,	Boat dealers Recreational and utility trailer dealers9_	118 56	93 48	166 866 (D)	56 956 35 333	193.0 (D)	15 580 (D)	6 265 3 306	148.7 (D)	881 (D)	479 245
557 559	559 pt. 557 559 pt.	Motorcycle dealers Automotive dealers, n.e.c. [excl. utility	82	94	78 757	57 026	38.1	10 905	7 893	38.2	785	680
		trailer dealers]	10	6	(D)	2 265	(D)	(D)	464	(D)	(D)	81
554 5 6	554 56	Apparel and accessory stores	2 740 3 481	2 939 2 977	2 795 680 1 847 150	2 394 061	16.8 56.3	190 28 6 224 026	127 105 159 598	49.7	18 837 27 598	15 461 22 521
561	561	Men's and boys' clothing stores	368	367	247 411	171 537	44.2	35 086	25 192	39.3	3 081	2 791
562, 3, 8 562	562, 3 562	Women's clothing and specialty stores	1 405 1 229	1 080 949	709 179	414 036	71.3	85 071	54 501	56.1	11 772	8 777
563, 8	563	Women's clothing stores	1 229	131	655 412 53 767	388 716 25 320	68.6 112.3	77 813 7 258	50 995 3 506	52.6 107.0	10 938 834	8 230 547
565	565	Family clothing stores	415	445	421 467	309 050	36.4	44 819	38 319	17.0	5 665	5 256
566 566 pt.	566 566 pt.	Shoe stores	928 65	807 70	347 387 20 261	244 201 15 423	42.3 31.4	45 031 2 699	34 843 2 350	29.2 14.9	5 115 213	4 559 229
566 pt. 566 pt. 566 pt.	566 pt. 566 pt. 566 pt.	Women's shoe stores Children's and juveniles' shoe stores Family shoe stores	204 50 609	182 31	57 693 12 982 256 451	42 641 6 664 179 473	35.3 94.8	8 510 2 129 31 693	6 515 1 092	30.6 95.0 27.4	1 003 240 3 659	837 144 3 349

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A.]

		резения емалиятел соинь, чее аррен	Establis			Sales			nnual payrol!		Paid employees for pay period including March 12		
1972 SIC code	1987 SIC code	Kind of business	1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)	
56	56	Apparel and accessory stores—Con.											
564, 9 564 569	564, 9 564 569	Other apparel and accessory stores Children's and infants' wear stores Miscellaneous apparel and accessory stores	365 139 226	278 110 168	121 706 53 601 68 105	42 897 22 431 20 466	183.7 139.0 232.8	14 019 5 899 8 120	6 743 3 008 3 735	107.9 96.1 117.4	1 965 923 1 042	1 138 593 545	
57	57	Furniture and homefurnishings stores	2 973	2 473	2 148 159	1 135 214	89.2	297 076	168 514	76.3	22 307	14 979	
5712	5712	Furniture stores	947	844	840 413	481 865	74.4	128 334	75 578	69.8	8 663	6 367	
5713, 4, 9 5713 5714 5719	5713, 4, 9 5713 5714 5719	Homefurnishings stores Floor covering stores Drapery and upholstery stores Miscellaneous homefurnishings stores _	862 375 96 391	621 289 93 239	531 539 262 327 18 495 250 717	243 756 115 363 15 238 113 155	118.1 127.4 21.4 121.6	77 619 39 547 3 877 34 195	37 113 17 656 3 471 15 986	109.1 124.0 11.7 113.9	5 892 2 349 376 3 167	3 612 1 423 362 1 827	
572	572	Household appliance stores	266	270	130 503	95 951	36.0	16 939	14 606	16.0	1 269	1 306	
573	573	Radio, television, computer, and music stores	898	738	645 704	313 642	105.9	74 184	41 217	80.0	6 483	3 694	
5732	5731	Radio and television stores ¹¹ Radio, television, and electronics	624	504	506 132	231 033	119.1	59 037	29 875	97.6	4 792	2 342	
	5734	StoresComputer and software stores	502 122	(NA) (NA)	424 050 82 082	(NA) (NA)	(NA) (NA)	48 497 10 540	(NA) (NA)	(NA) (NA)	4 011 781	(NA) (NA)	
5733	5735	Music stores Record and prerecorded tape	274	234	139 572	82 609	69.0	15 147	11 342	33.5	1 691	1 352	
	5736	stores Musical instrument stores	160 114	115 119	95 643 43 929	47 818 34 791	100.0 26.3	8 214 6 933	5 469 5 873	50.2 18.0	1 126 565	773 579	
58	58	Eating and drinking places	8 019	6 600	3 569 134	2 110 558	69.1	920 388	53 0 9 54	73.3	148 577	96 079	
5812 pt. 5812 pt. 5812 pt. 5812 pt. 5812 pt.	5812 5812 pt. 5812 pt. 5812 pt. 5812 pt.	Eating places Restaurants and lunchrooms Cafeterias Refreshment places Other eating places	7 781 3 602 141 3 211 827	6 306 2 983 223 2 689 411	3 524 882 1 549 745 97 922 1 538 487 338 728	2 069 310 912 987 73 046 916 377 166 900	67.9	910 384 422 571 27 959 356 096 103 758	521 944 242 441 20 413 207 771 51 319	74.4 74.3 37.0 71.4 102.2	146 842 66 934 3 982 62 594 13 332	94 026 44 000 2 950 40 004 7 072	
5813	5813	Drinking places	238	294	44 252	41 248	7.3	10 004	9 010	11.0	1 735	2 053	
591	591	Drug and proprietary stores	1 269	1 109	1 282 631	87 5 35 0	46.5	164 637	117 495	40.1	12 712	13 166	
591 pt. 591 pt.	591 pt. 591 pt.	Drug stores	1 212 57	1 036 73	1 264 462 18 169	847 643 27 707	49.2 -34.4	162 421 2 216	114 034 3 461	42.4 -36.0	12 432 280	12 711 455	
59 ex. 591	59 ex. 591	Miscellaneous retall stores ¹	6 366	5 367	3 354 620	2 248 920	49.2	439 265	282 257	55.6	41 019	31 011	
592	592	Liquor stores	282	295	285 606	299 265	-4.6	16 511	17 632	-6.4	961	1 367	
593	593, 5015 pt.	Used merchandise stores ¹	434	473	81 821	79 197	3.3	14 818	16 951	-12.6	1 658	2 003	
594 5941	594 5941	Miscellaneous shopping goods stores Sporting goods stores and bicycle	3 113	2 364	1 218 096	669 972		157 706	94 053	67.7	18 413	12 507	
5941 pt. 5941 pt.	5941 pt. 5941 pt.	Shops General line sporting goods stores Specialty line sporting goods stores _	494 165 329		227 554 91 774 135 780	123 073 59 520 63 553	84.9 54.2 113.6	28 759 10 959 17 800	16 222 7 487 8 735	77.3 46.4 103.8		2 041 903 1 138	
5942, 3 5942 5943	5942, 3 5942 5943	Book, stationery stores Book stores Stationery stores	395 304 91	340 251 89	173 788 140 010 33 778	100 933 76 601 24 332	82.8	18 887 13 910 4 977	12 836 8 850 3 986	47.1 57.2 24.9	2 324 1 846 478	1 777 1 319 458	
5944	5944	Jewelry stores	690	498	310 512	163 034	90.5	48 485	28 619	69.4	4 228	2 765	
5945, 6, 7, 8, 9 5945	5945, 6, 7, 8, 9 5945	Other miscellaneous shopping goods stores	1 534 304	1 129 218	506 242 186 235	282 932 85 426		61 575 16 656	36 376 7 676	69.3 117.0	8 952 2 277	5 924 1 222	
5946 5947	5946 5947	Camera and photographic supply storesGift, novelty, and souvenir shops	80 849	85 516	41 869 181 441	30 268 92 063	38.3 97.1	5 666 26 604	3 813 14 457	48.6 84.0	440 4 102	399 2 368	
5948 5949	5948 5949	Luggage and leather goods stores Sewing, needlework, and piece goods stores		46 264	17 030 79 667	13 845 61 330	23.0	2 694 9 955	2 070 8 360	30.1 19.1	326 1 807	308 1 627	
596 5961 5962 5963	596 5961 5962 5963	Nonstore retailers Catalog and mail-order houses Merchandising machine operators Direct selling establishments	531 186 93 252	498 187 116 195	910 820 504 969 129 534 276 317	466 285 281 223 107 290 77 772	79.6 20.7	111 297 44 412 27 065 39 820	67 572 25 512 23 291 18 769	64.7 74.1 16.2 112.2	8 475 2 954 2 030 3 491	6 605 2 224 2 222 2 159	
598 5983	5983	Fuel and ice dealers Fuel oil dealers	317 187	376 219	455 091 333 033	524 994 417 526	-13.3 -20.2	53 776 35 025	43 319 29 297	24.1 19.6	3 168 2 118	3 184 2 105	
5984 5982	5984 5989, 5999 pt. (pt.)	Liquefied petroleum gas (bottled gas) dealers Fuel and ice dealers, n.e.c. ¹²	97	105	115 769 6 289	86 678 20 790	33.6	17 570 1 181	11 567 2 455	51.9 -51.9	918 132	834 245	
5992 5993 5994	5992 5993 5994	Florists Tobacco stores and stands News dealers and newsstands	41	44	124 082 17 703 12 260	76 750 13 525 2 589	30.9	29 617 1 998 1 595	17 047 1 255 326	73.7 59.2 389.3	3 498 226 165	2 644 187 62	

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A.]

4070	1987	Kind of business	Establishments			Sales			nnual payroll	Paid employees for pay period including March 12		
1972 SIC code	SIC code		1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982	Percent change 1982 to 1987	1987 (number)	1982 (number)
59 ex. 591	59 ex. 591	Miscellaneous retail stores¹—Con.										
5999 pt. 5999 pt.	5995 5999 pt.	Miscellaneous retail stores, n.e.c. [excl. ice dealers and incl. optical goods stores] Optical goods stores Pet shops	985 352 130	740 290 102 17	249 141 81 900 34 243 3 671	116 343 37 800 13 913 3 011	114.1 116.7 146.1 21.9	51 947 19 976 6 272 539	24 102 9 259 2 573 649	115.5 115.7 143.8 -16.9	4 455 1 343 946 40	2 452 778 389 59
5999 pt. 5999 pt.	5999 pt. 5999 pt. (pt.)	Typewriter storesOther miscellaneous retail stores, n.e.c. [excl. ice dealers]	493	331	129 327	61 619	109.9	25 160	11 621	116.5	2 126	1 226

Table 4. Summary Statistics Based on 1972 Standard Industrial Classification for Industries Having a Classification Change Between 1972 and 1987 for the State: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A.

1972 SIC code	1987 SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
		Retail trade— Including used automobile parts and accessories stores¹ Excluding used automobile parts and accessories stores²	34 978 34 916	38 974 356 38 960 210	4 559 861 4 556 660	1 053 153 1 052 358	453 611 453 32 5
531	531 539 pt.	Department stores (incl. leased depts.) [with 25 employees or more] ^{3 4 5} Department stores (incl. leased depts.) [with 50 employees or more] ^{3 4 6} Department stores (incl. leased depts.) [with 25 to 49 employees] ^{3 4 7}	328 292 36	3 652 812 3 542 101 110 711	(NA) (NA) (NA)	(NA) (NA) (NA)	(NA) (NA) (NA)
531	531 539 pt.	Department stores (excl. leased depts.) [with 25 employees or more] ^{3 6} Department stores (excl. leased depts.) [with 50 employees or more] ^{3 6} Department stores (excl. leased depts.) [with 25 to 49 employees] ^{3 7}	328 292 36	3 435 796 3 327 206 108 590	394 582 382 898 11 684	91 223 88 295 2 928	41 994 40 633 1 361
539	539 pt.	Miscellaneous general merchandise stores ⁸	411	694 238	44 511	10 784	4 577
5422, 3	5421	Meat and fish (seafood) markets	196	81 238	8 522	2 012	989
546 5462 5463	546 546 pt. 546 pt.	Retail bakeries	250 223 27	51 074 44 777 6 297	14 316 12 846 1 470	3 177 2 861 316	2 053 1 870 183
556	556, 559 pt.	Recreational and utility trailer dealers ⁹	56	(D)	(D)	(D)	(D)
559	559 pt.	Automotive dealers, n.e.c. [excl. utility trailer dealers]	10	(D)	(D)	(D)	(D)
563, 8	563	Women's accessory and specialty stores ¹⁰	176	53 767	7 258	1 822	834
5732	5731 5734	Radio and television stores ¹¹	624 502 122	506 132 424 050 82 082	59 037 48 497 10 540	14 084 11 668 2 416	4 792 4 011 781
5733	5735 5736	Music stores	274 160 114	139 572 95 643 43 929	15 147 8 214 6 933	3 684 2 033 1 651	1 691 1 126 565
593	593, 5015 pt.	Used merchandise stores¹	434	81 821	14 818	3 493	1 658
5982	5989, 5999 pt. (pt.)	Fuel and ice dealers, n.e.c. ¹²	33	6 289	1 181	235	132
5999	5995 5999 pt (pt)	Miscellaneous retail stores, n.e.c. [excl. ice dealers and incl. optical goods stores]	985 352 493	249 141 81 900 129 327	51 947 19 976 25 160	11 800 4 615 5 603	4 455 1 343 2 126

Includes used automobile parts and accessories stores classified in SIC 593 based on 1972 SIC.

Excludes used automobile parts and accessories stores classified in SIC 593 based on 1972 SIC (included in SIC 5015 pt. based on 1987 SIC).

Includes sales from catalog order desks.

Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Establishments defined as department stores, based on 1972 SIC, with 25 employees or more.

Establishments defined as department stores, based on 1972 SIC, with 25 to 49 employees.

Excludes department stores with 25 to 49 employees.

Excludes department stores with 25 to 49 employees.

Excludes department stores with 25 to 49 employees.

Includes utility trailer dealers classified in SIC 556 based on 1972 SIC.

Includes furiers and fur shops classified in SIC 558 based on 1972 SIC.

Includes computer and software stores classified in SIC 5732 based on 1972 SIC.

Includes computer and software stores classified in SIC 5732 based on 1972 SIC.

[Inc	cludes only establishments with pa	yroll. For	meaning of at	obreviations a	nd symbols,	see introducti	Unincor		olanation of terms and comparability of 1982 and 1987 censuses, included Kind-of-business groups				ses, including	
							busine	esses			Kind-of-bu	siness groups		
	Geographic area	Estab-		Annual	First guarter	Paid employees for pay period including	Individual proprie-	Partner-	and gard	g materials den supplies tores IC 52)	S	merchandise tores IC 53)		d stores IC 54)
		ments (number)	Sales (\$1,000)	payroll (\$1,000)	payroll (\$1,000)	March 12 (number)	torships (number)	ships (number)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
1	Virginia	3 4 91 6	38 960 210	4 556 660	1 052 358	453 325	7 704	1 643	1 530	2 177 925	1 063	4 306 430	4 937	8 049 436
2	Accomack County	232	138 570	17 062	3 631	1 968	76	25	12	5 471	12	13 296	43	48 858
3	Albemarle County	203	185 021	20 338	4 985	2 305	60	7	9	16 173	9	42 517	35	32 409
4	Alexandria (IC)	747	1 226 381	154 791	36 464	13 183	93	34	18	28 531	8	162 425	63	164 476
5	Alleghany County	21	9 317	945	206	99	10	4	-	-	2	(D)	6	1 437
6	Amelia County	33	17 035	1 698	371	194	15	3	1	(D)	3	961	6	5 586
7	Amherst County	127	102 523	10 538	2 396	1 217	48	5	7	6 568	4	(D)	32	35 578
8	Appomattox County	63 895	40 709 1 151 487	4 265 161 200	988 37 603	478 13 119	26 126	6 31	21	(D) 28 733	3 11	696 84 924	107	(D)
10	Arlington County Augusta County	196	176 699	18 205	4 170	1 789	72	19	21	29 575	11	4 532	31	182 397 29 314
11	Bath County	41	12 962	1 621	360	168	15	3	1	25 373 (D)	4	1 079	6	2 943
	Bedford County	60	29 683	3 192	693	339	13	5	8	7 729	_	-	14	8 014
	Bedford (IC)	129	90 070	10 017	2 230	1 084	43	8	8	5 409	5	5 369	26	29 662
	Bland County	18	14 596	778	173	94	9	2	1	(D)	_	-	7	1 613
15	Botetourt County	80	66 172	5 747	1 330	628	40	6	6	6 264	3	392	21	16 757
16	Bristol (IC)	264	206 138	24 062	5 901	2 743	74	14	12	22 934	7	23 265	29	40 470
17	Brunswick County	88	38 747	4 096	890	460	44	6	5	2 659	8	1 938	31	12 610
18	Buchanan County	146	107 829	10 647	2 625	1 195	42	16	7	3 444	5	(D)	23	41 447
19	Buckingham County	50	27 898	2 590	659	317	25	3	5	2 261	6	1 924	11	8 378
20	Buena Vista (IC)	41	33 127	4 738	906	396	10	7	2	(D)	3	1 007	6	12 741
21	Campbell County Altavista	202 63	162 725 64 299	15 962 6 603	3 689 1 524	1 789 684	76 23	7	17	11 475 2 550	12	(D) (D)	37 6	44 873 (D)
22 2 3	Balance of county	139	98 426	9 359	2 165	1 105	23 53	3	14	8 925	8	2 824	31	(D)
24	Caroline County	71	40 660	4 437	1 068	513	27	3	4	879	2	(D)	18	16 524
25	Carroll County	92	52 460	4 721	1 093	561	47	7	1	(D)	6	2 903	22	17 164
26	Charles City County	7	2 982	319	65	41	2	2		(D)	1	(D)	2	(D)
27	Charlotte County	48	17 356	1 662	371	225	28	5		(D)	2	(D)	15	6 989
28	Charlottesville (IC)	610 607	701 097 791 710	83 712 83 238	18 859 19 194	8 145	148 88	39 17	14	41 594 66 758	12 13	57 549 84 453	81 84	152 043 159 928
30	Chesapeake (IC) Chesterfield County	908	1 263 063	142 152	32 202	8 322 14 053	156	29	44	80 484	18	163 630	91	214 892
31	Clarke County	62	19 615	2 757	576	321	26	7	2	(D)	3	1 025	10	7 004
32	Clifton Forge (IC)	45	24 748	3 015	773	315	20	2		512	2	(D)	4	(D)
	Colonial Heights (IC)	113	106 703	13 149	2 962	1 452	37	7	6	3 852	5	(D)	11	28 711
	Covington (IC)	114	125 802	12 980	3 118	1 320	35	9	8	8 139	7	17 566	11	24 487
	Craig County	10	3 354	223	51	42	7	1	-	_	-	_	6	2 414
36	Culpeper County	167	139 133	15 604	3 813	1 771	56	14	10	7 776	6	19 624	30	35 443
37 38	CulpeperBalance of county	137 30	125 954 13 179	14 292 1 312	3 509 304	1 616 155	39 17	9 5	3	6 893 883	6 -	19 624	15 15	25 770 9 673
39	Cumberland County	34	23 958	2 804	635	321	13	3	3	(D)	2	(D)	8	8 200
40 41	Farmville (part) Balance of county	8 26	4 710 19 248	835 1 969	185 450	106 215	4 9	3	1 2	(D) (D)	2	(D)	8	8 200
42	Danville (IC)	494	477 957	55 010	12 903	5 916	118	29	15	26 722	18	70 694	72	101 578
43	Dickenson County	80	51 079	5 107	1 200	603	28	12	3	(D)	8	7 554	11	16 737
44	Dinwiddie County	39	19 899	2 508	540	280	23	3	2	(D)	-	-	8	10 180
45	Emporia (IC)	117	88 610	9 718	2 344	1 067	44	5	5	2 932	4	3 886	15	20 353
46	Essex County	80	78 851	8 802	2 154	924	22	2	5	(D)	3	(D)	14	20 956
47 48	Fairfax County	3 517 147	5 782 789 183 154	703 788 27 687	160 432 6 056	63 467 2 502	389 16	97 9	121 5	223 594 2 397	55 1	772 851 (D)	403 14	1 135 721 (D)
49 50	Vienna Balance of county	173 3 197	245 148 5 354 487	29 304 646 797	6 618 147 758	2 384 58 581	16 357	5 83	7	16 638 204 559	_ 54	(D)	20 369	(D) 1 001 145
	Fairfax (IC)	352	706 903	81 628	18 656	6 344	32	16		35 252	5	38 124	30	69 680
	Falls Church (IC)	209		33 265	7 209	2 399	47	18		5 597	2	38 124 (D)	31	(D)
		209	258 526				66			19 587	7	11 625	35	78 413
54	Fauquier County	133	232 112 161 137	26 729 19 429	6 145 4 473	2 397 1 779	33	13 6		14 674	4 3	10 853 772	14 21	46 875 31 538
55	Balance of county	79	70 975	7 300	1 672	618		^		4 913	8		8	7 512
	Floyd County	56	30 158	2 561	581	284	22	8	_	(D)		1 110	11	7 242
57	Fluvanna County	34	15 251	1 682	397	188	10	3		(D)	7	(D)		7 242 32 719
58 59 60	Franklin County Rocky Mount Balance of county	162 85 77	111 196 78 572 32 624	11 808 8 740 3 068	2 924 2 270 654	1 295 920 375	58 23 35	9 5 4	5	12 861 (D) (D)	5 2	8 563 (D) (D)	34 9 25	18 956 13 763

	ve dealers ex. 554)		ervice stations C 554)	st	nd accessory ores C 56)	homefurn	iture and ishings stores IC 57)	Eating and (S	drinking places IC 58)	st	l proprietary tores C 591)	S	neous retail tores 9 ex. 591)
umber	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sale (\$1,000
2 600	9 443 191	2 740	2 7 95 68 0	3 481	1 847 150	2 97 3	2 148 159	8 0 19	3 569 134	1 269	1 282 631	6 304	3 340 47
19	13 945	18	11 855	21	7 838	13	3 753	45	14 666	5	4 914	44	13 97
8	13 304	18	13 852	37	(D)	17	5 527	30	14 215	4	(D)	36	(0
33	278 677	42	66 109	83	49 550	75	59 735	207	151 958	27	29 989	191	234 93
5	(D) 3 821	3	(D) 2 838	1 2	(D) (D)	2	(D) (D)	5	922 623	2	(D)	3	(1)
10	14 699	15	13 521	3	958	6	1 984	28	9 853	6	4 337	16	(1
9	7 417	8	5 375	5	644	5	1 145	13	3 099	2	(D)	7	3 17
39	391 495	61	65 297	76	37 945	76	45 887	286	181 961	29	43 945	189	88 90
26	63 067	29	19 016	8	2 772	6	1 398	37	12 190	7	3 299	20	11 53
1	(D)	2	(D)	4	840	2	(D)	10	1 321	1	(D)	10	4 95
6	4 858	3	(D)	-	-	3	(D)	13	2 209	4	1 066	9	2 26
12	13 814	15	8 425	7	3 901	8	3 173	18	5 426	7	5 236	23	9 6
3	(D)	3	(D)	-	-	-	-	4	353	-	-	-	
6	(D)	16	28 535	35	(D)	1 27	(D) 12 716	14 51	1 783	4	623	8	16.0
19	41 380 10 383	18	12 007 1 567	7	15 493 1 825	21	12 / 16 (D)	9	15 595 2 514	3	6 246 1 718	59 9	16 0
22	20 676	22	6 174	12	2 891	12	6 205	19	5 857	12	8 931	12	
5	9 821	3	1 066	2	(D)	3	364	9	1 321	1	(D)	5	
3	(D)	7	4 351	3	(D)	1	(D)	8	2 255	2	(D)	6	
19 7	42 786	26	12 333	7	3 239	15	7 181	40	11 330	8	9 621	21	9
12	25 380 17 406	7 19	2 610 9 723	5 2	(D) (D)	5 10	2 803 4 378	19 21	5 311 6 019	2 6	(D) (D)	5 16	9 2
8	5 916	13	10 209	-	-	5	639	9	3 087	3	1 107	9	(
13	9 066	9	7 873	8	3 450	4	710	14	3 274	4	3 056	11	(
-	-	1	(D)	-	-	-	-	2	(D)	-	-	-	
4	(D)	2	(D)	2	(D)	2	(D)	11	738	3	1 667	6	5
33 45	154 159 249 396	30	26 805	69	34 381	62	40 951	150	65 540	13	24 547	146	103 5
74	374 055	46 55	66 277 69 279	56 117	19 707 66 397	42 81	18 622 54 243	144 197	57 433 92 684	23	23 949 32 574	111 200	45 1 114 8
1	(D)	7	3 102	5	279	3	(D)	11	2 435	2	(D)	18	2 7
4	2 929	6	3 497	3	398	4	175	11	2 521	3	2 851	5	7
9	17 159	18	11 666	5	(D)	8	3 718	27	10 910	5	5 808	19	7 5
13	41 689	8	6 125	11	5 477	12	5 514	25	8 108	5	4 350	14	4 3
-	-	1	(D)	-	-	-	-	1	(D)	1	(D)	1	
14 11	24 266 23 389	14 13	12 272 (D)	14 13	4 727 (D)	12 12	6 916 6 916	38 33	12 473 (D)	6	6 409 6 409	23 21	9 2
3	877	1	(D)	1	(D)	,=	-	5	(D) (D)	-	-	2	Ò
5	3 537 (D) (D)	4	2 319 (D) (D)	2 2	(D) (D)	2	(D) (D)	4	635 (D) (D)	1 -	(D) -	3	13
4		3		-	-	1	(D)	3		1	(D)	2	(
45	117 827	44	32 735	47	17 502	39	25 277	113	41 285	22	20 729	79	23 6
10	11 002 (D)	10 5	4 811 (D)	5	330 ¹ (D)	6	891 (D)	13 15	2 785 2 647	5	3 636 (D)	9	(
10	19 428	15	17 331	11	2 967	10	3 143	21	7 804	8	4 645	18	6 1
11	12 214	7	4 788	9	3 837	6	3 576	11	6 819	3	(D)	11	6 4
141	1 289 148	265	365 882	466	410 953	399	437 973	847	540 333	102	175 789	718	430 5
5	(D) (D)	11 9	16 278 14 620	11 10	4 454 4 741	17 31	8 355 33 071	38 43	28 670 24 904	4 8	6 368 14 181	41 38	(1
129	1 220 248	245	334 984	445	401 758	351	396 547	766	486 759	90	155 240	639	(
.24	326 252	20	27 712	30	18 623	55	49 724	92	60 672	15	28 921	67	51 94
7	(D)	19	(D)	11	18 443	19	18 653	75	(D)	7	(D)	32	(
15	40 885 (D)	16 9	21 177 11 883	13 10	6 053 (D)	11 9	4 090 (D)	38 23	21 520 16 824	9	7 337 5 519	47 35	21 4
6	(D)	7	9 294	3	(D)	2	(D)	15	4 696	3	1 818	12	(
8	12 591	5	1 787	1	(D)	7	1 501	8	971	1	(D)	8	3 20
2	(D)	5	2 944	1	(D)	1	(D)	6	496	1	(D)	2	(
18 11 7	20 945 16 185 4 760	14 5 9	6 279 3 404 2 875	9 8 1	4 494 (D) (D)	12 8 4	5 348 3 643 1 705	24 14 10	7 913 5 109 2 804	8 4 4	5 533 (D) (D)	26 16 10	6 54 (I

[1110	audes only establishments with pa	yron. Tor	meaning of abi	DICVIQUOTIS &	na symbols,	see mirodee	Unincorp	orated	Ruilding materials					es, moduling
	Geographic area	Estab-			First	Paid employees for pay period	Individual		and gard	g materials den supplies tores IC 52)	st	merchandise tores IC 53)		l stores C 54)
		lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	quarter payroll (\$1,000)	including March 12 (number)	proprie- torships (number)	Partner- ships (number)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	Virginia—Con.													
1	Franklin (IC)	96	76 732	9 535	2 132	1 005	19	1	5	3 121	8	9 467	13	20 816
2	Frederick County	114	113 023	11 457	2 572	1 055	48	10	9	25 462	4	6 908	30	22 919
3	Fredericksburg (IC)	434	443 280	55 976	13 035	5 919	100	24	19	44 406	11	58 727	51	81 797
4	Galax (IC)	127	103 445	12 421	2 701	1 285	39	6	8	6 991	6	19 012	9	21 461
5	Giles County	97	81 811	7 437	1 763	811	38	8	5	5 392	8	4 628	19	28 129
6 7	Balance of county	18 79	7 412 74 399	800 6 637	193 1 570	97 714	6 32	2 6	1 4	(D) (D)	8	4 628	2 17	(D) (D)
8	Gloucester County	145	132 096	14 293	3 063	1 571	39	9	13	10 167	6	13 693	24	39 764
9	Goochland County	56	40 322	4 019	904	375	19	6	1	(D)	2	(D)	14	15 288
10	Grayson County	41	16 979	1 634	389	216	16	6	1	(D)	4	(D)	12	7 501
11	Greene County	32	17 179	2 094	442	239	20	1	1	(D)	3	(D)	8	5 667
12	Greensville County	16	5 316	668	154	102	10	-	1	(D)	1	(D)	4	(D)
13	Halifax County	77	43 791	4 636	1 106	521	41	1	9	9 152	7	2 169	23	17 479
14	Hampton (IC)	735	1 156 149	125 313	30 309	12 906	94	19	28	46 713	18	132 345	98	168 221
15	Hanover County	305	333 479	36 223	8 205	3 700	80	17	21	17 128	7	(D)	48	80 154
16 17	AshlandBalance of county	103 202	95 530 237 949	11 199 25 024	2 544 5 661	1 314 2 386	24 56	4 13	7 14	10 080 7 048	2 5	(D) (D)	11 37	11 957 68 197
18	Harrisonburg (IC)	349	363 605	40 889	9 115	4 401	83	15	16	26 812	15	66 793	37	63 279
19	Henrico County	1 123	1 585 845	181 590	41 753	18 582	143	27	25	34 390	30	350 429	125	325 060
20	Henry County	242	168 055	16 401	3 745	1 864	97	18	19	21 368	9	3 772	59	52 445
21	Highland County	20	5 021	504	122	62	11	1	1	(D)	2	(D)	3	766
22	Hopewell (IC)	143	142 128	17 648	3 839	1 676	36	. 1	8	16 245	6	21 103	17	34 814
23	Isle of Wight County	98	75 058	7 196	1 609	810	33	3	8	4 316	6	3 656	19	29 907
24 25	Smithfield Balance of county	57 41	50 860 24 198	5 239 1 957	1 122 487	544 266	13 20	1 2	3 5	(D) (D)	6 -	3 656 ~	10	18 502 11 405
26	James City County	139	158 999	22 222	4 869	2 004	18	3	3	(D)	_	_	16	(D)
27	King and Queen County	14	4 700	454	105	56	7	2	_	_	1	(D)	5	1 504
28	King George County	47	27 664	3 010	703	353	19	7	3	(D)	2	(D)	11	11 533
29	King William County	67	59 106	5 638	1 189	484	18	4	4	(D)	3 3	(D) (D)	11	14 047
30 31	West Point Balance of county	45 22	37 377 21 729	3 735 1 903	803 386	331 153	7 11	3 1	3	(D) (D)	3	(D) -	4 7	9 506 4 541
32	Lancaster County	124	71 901	8 210	1 817	722	27	8	5	5 055	8	2 515	19	23 955
33	Lee County	123	72 598	6 946	1 620	838	49	7	10	5 482	7	4 266	41	33 976
34	Lexington (IC)	112	84 417	10 619	2 495	1 401	32	6	6	4 807	5	8 379	10	18 481
35	Loudoun County	444	543 920	64 256	14 891	5 840	109	29	30	69 931	12	20 875	63	135 036
36 37	LeesburgBalance of county	162 282	225 314 318 606	26 092 38 164	5 855 9 036	2 072 3 768	38 71	10 19	3 27	(D) (D)	5 7	(D) (D)	18 45	34 331 100 705
38	Louisa County	67	36 057	3 998	869	471	27	7	3	(D)	8	4 696	19	9 247
39	Lunenburg County	80	34 476	3 708	884	453	33	8	6	4 143	8	1 699	18	11 068
40	Lynchburg (IC)	638	618 336	79 542	18 329	9 190	132	26	21	37 849	15	114 138	72	111 388
41	Madison County	48	32 361	2 924	697	334	25	4	4	(D)	3	709	10	7 231
42	Manassas (IC)	261	511 021	55 17 7	12 141	4 069	40	13	9	44 998	7	(D)	30	108 333
43	Manassas Park (IC)	15	7 245	620	122	53	2	1	-	-	2	(D)	4	(D)
44	Martinsville (IC)	213	228 982	28 818	6 720	2 963	42	10	9	14 639	13	41 746	18	37 119
45	Mathews County	46	19 527	2 113	508	237	22	2	4	1 588	3	352	9	6 952
46	Mecklenburg County	241	149 407	16 391	3 626	1 901	86	15 2 7	14 2	10 926 (D)	23	11 861 2 707	32 6	36 425 (D)
47 48	Chase City South Hill	55 96	26 750 74 191	2 851 8 664	615 1 935	319 982		7	6	4 716	6 8 9	7 085	11	16 562
49	Balance of county	90	48 466	4 876	1 076	600		6	6	(D)	4	2 069 784	15	(D) 13 222
50	,	65	31 655	4 024	955	427	30 101	10	6 21	3 950 32 824	13	784 44 446	14 51	89 947
51 52	Montgomery County Blacksburg	394 201	446 607 189 318	47 486 22 595	11 044 5 384	5 588 3 073	40	19 10 5	5	3 264	4	19 655	24	43 911
53 54	Christiansburg Balance of county	139 54	211 428 45 861	20 402 4 489	4 656 1 004	1 973 542	36 25	5 4	9 7	25 993 3 567	6 3	(D) (D)	12 15	30 111 15 925
55	Nelson County	68	50 738	4 491	972	366	26	7	1	(D)	3	(D)	23	8 576
56	New Kent County	30	22 648	2 361	521	248	9	1	1	(D)	1	(D)	6	7 657
57	Newport News (IC)	950	1 046 597	117 206	27 706	11 950	174	40	29	68 263	22	133 858	141	181 478
58	Norfolk (IC)	1 581	1 725 677	213 905	50 671	22 309	212	44	36	50 492	32	274 230	212	322 705
59	Northampton County	100	46 947	4 822	1 115	631	56	8	5	4 315	6	2 491	18	18 988
60	Northumberland County	54	31 608	3 156	745	336	17	6	9	4 698	2	(D)	16	11 013
61	Norton (IC)	63	62 549	6 782	1 616	805	5	5	8	6 406	5	7 787	7	8 246

				Annoral	nd accessory	Euro	iture and			Date and	I proprietary	Miscella	neous retail
utomotiv (SIC 55	ve dealers ex. 554)		rvice stations 554)	s	tores IC 56)	homefurn	ishings stores IC 57)	Eating and (S	drinking places SIC 58)	st	tores C 591)	st	ores 9 ex. 591)
ımber	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000
7	16 819	8	3 748	10	2 970	10	4 583	13	4 642	7	4 619	15	5 947
10	29 235	11	9 743	4	(D)	7	3 353	25	10 168	1	(D)	13	3 400
29	82 372	25	30 719	39	9 822	31	17 645	114	59 590	12	13 109	103	45 093
17 5	17 775 (D)	11	8 328 5 778	10	3 996 1 151	13	5 670 2 460	29 19	7 817 5 291	7	5 155 4 574	17	7 240 (D
2	(0)	10	1 911 3 867	4	1 151	1 8	(D)	4 15	931 4 360	1 5	(D) (D)	2 5	(0
13	25 609	11	11 790	7	1 440	13	4 342	25	13 812	4	3 707	29	7 77
8	9 976	4	3 779	-	-	4	3 066	10	1 067	3	1 344	10	([
5	3 623	2	(D)	1	(D)	3	1 823	7	711	2	(D)	4	26
2	(D)	4 4	3 564 3 439	1	(D)	2	(D)	8 5	818 883	1	(D)	2	(0
6	3 709	8	4 548	1	(D)	3	(D)	11	1 762	1	(D)	8	1 82
57	245 706	49	60 196	103	58 660	63	62 548	161	82 405	22	30 598	136	268 75
27	48 882 12 490	39 11	77 038 25 019	15 8	6 661 4 657	24 10	21 271 4 901	70 34	27 494 14 504	16 5	11 852 3 207	38 11	(0
23	36 392	28	52 019	7	2 004	14	16 370	36	12 990	11	8 645	27	(i
70	73 556 273 093	23 95	20 655 111 918	31 145	11 279 104 793	47 102	30 353 90 965	72 264	32 345 130 256	11	12 347 53 007	68 223	26 18 111 93
17	31 317	42	17 968	13	4 809	14	3 693	34	13 134	8	10 509	27	9 04
1	(D)	3	2 477	-	-	2	(D)	2	(D)	-	-	6	34
13	17 846	12	14 510	17	7 111	10	3 081	35	16 155	9	7 068	16	4 19
7 4	(D) (D)	12 4	9 597 4 622	5 5	1 129 1 129	7 5	840 (D)	19 12	5 478 4 162	3 2	4 215 (D)	12 6	(1
5	(D) (D)	12	4 975 13 097	35	24 992	16	(D) 74 043	7 21	1 316 9 148	1	(D) (D)	6	3 48 8 52
3	2 566	1	(D)	-	-	-	74 043	4	(D)		-	-	0 32
5	3 230	10	5 787	1	(D)	1	(D)	7	3 076	3	(D)	4	86
12	23 351 (D)	7 6	5 511 (D)	4 4	(D) (D)	6	4 301 (D)	8 5	1 459 (D)	4 3	2 532 (D)	8 7	1 82
6	(D) (D)	1	(D) (D)	-	-	4 2	(D)	3	(D)	1	(D)	1	(i
14	17 567 11 717	11	4 959 5 776	15 5	3 290 517	10 7	5 132 1 048	19 15	3 876 4 265	6	2 291 3 860	17	3 26 1 69
7	10 257	9	12 287	11	3 579	4	3 338	30	13 190	5	3 951	25	6 14
33	145 139	29	33 622	34	13 402	42	19 318	84	49 906	13	16 478	104	40 21
18 15	96 126 49 013	6 23	6 362 27 260	16 18	6 201 7 201	18 24	5 490 13 828	35 49	20 631 29 275	5 8	7 507 8 971	38 66	(1
7	5 933	6	7 935	2	(D)	3	(D)	12	2 111	2	(D)	5	1 23
43	5 012 107 646	43	2 897 49 942	3 81	735 33 215	6 55	860 36 153	143	1 631 58 678	3 26	2 600 20 965	139	3 83 48 36
5	3 952	5	4 294	3	125	1	(D)	6	1 466	1	(D)	10	(1
32	214 324	12	21 353	14	6 158	32	23 789	57	24 581	8	14 404	60	(1
1	(D)	1	(D)	-	-	1	(D)	3	(D)	1	(D)	2	([
18	42 701 3 108	15	16 966 3 153	24	9 193 (D)	26 4	12 390 1 003	44	15 366	7	8 927	39 5	29 93
24	31 827	6 27	13 108	20	7 849	22	6 574	35	904 12 270	10	(D) 6 743	34	11 82
5 10	(D) 14 690	3 11	305 4 448	6 8	1 248 5 290	7 9	1 703 3 170	7 17	858 7 657	3 4	1 107 4 058	10 12	6 51
7	(D) 4 379	13	8 355 572	6	1 311 273	6 4	1 701	11		3	1 578	12 10	(0
36	136 273	33	30 681	28	13 144	42	1 615 18 719	93	2 276 39 187	13	(D) 8 606	64	32 78
11 20	41 377 82 969	14	11 282 14 239	18 8	7 653 (D)	18 20	8 190 (D)	56 27	22 187 13 513	7 6	5 108 3 498	44 17	26 69 (E
5	11 927	5 8	5 160	2	(D)	4	(D)	10 5		-	-	3	(E 2 97
3	(D) (D)	8	5 302 6 038	4	1 591	2	(D) -	6	529 992	3 2	(D) (D)	15	2 97
82	336 537	64	76 546	105	40 239	85	40 761	225	78 286	33	22 479	164	68 15
120	402 591	84	87 126	167	102 344	133	98 036	460	188 064	49	54 468	288	145 62
8	2 904	9	3 033	9	841	7	965	16		6	4 995	16	4 55
5	3 121 16 590	6 4	4 959 3 509	8	(D) 3 166	3	(D) 1 833	7 10		2	(D) 4 130	4 9	5 50

[Inc	ludes only establishments with pa	yroli, For	meaning or ab	breviations a	na symbols,	see introducti	Unincor	porated	anation of terms and comparability of 1982 and 1987 censuses, including the comparability of					ses, including
							busine	esses	Duttala		1			
	Geographic area	Estab-		Annual	First guarter	Paid employees for pay period including	Individual proprie-	Partner-	and gard	g materials den supplies tores IC 52)	s	merchandise tores IC 53)		d stores C 54)
		ments (number)	Sales (\$1,000)	payroll (\$1,000)	payroll (\$1,000)	March 12 (number)	torships (number)	ships (number)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	Virginia – Con.													
1 2 3	Nottoway County Blackstone Balance of county	112 63 49	73 678 47 478 26 200	7 442 4 734 2 708	1 597 987 610	790 480 310	37 17 20	10 7 3	5 2 3	3 577 (D) (D)	7 5 2	6 082 (D) (D)	18 7 11	20 644 9 489 11 155
4 5 6	Orange County Orange Balance of county	113 59 54	86 953 55 527 31 426	9 501 6 308 3 193	2 104 1 388 716	923 559 364	41 16 25	8 4 4	6 4 2	(D) (D) (D)	9 3 6	3 877 1 163 2 714	15 7 8	20 428 11 220 9 208
7 8	Page County Luray Balance of county	119 65 54	127 788 44 824 82 964	9 558 4 972 4 586	2 033 1 071 962	977 522 455	44 23 21	10 6 4	6 2 4	2 159 (D) (D)	9 4 5	6 193 (D) (D)	25 10 15	26 363 10 951 15 412
10	Patrick County	83	46 623	4 576	1 009	493	38	11	6	2 810	12	6 216	15	14 074
11	Petersburg (IC)	375	438 727	50 725	12 336	5 130	117	14	17	39 093	11	78 811	45	82 908
12	Pittsylvania County	167	89 480	10 227	2 470	1 129	93	9	9	7 074	14	4 537	46	32 300
13	Poquoson (IC)	31	22 021	2 477	570	296	9	2	1	(D)	-	-	9	(D)
14	Portsmouth (IC)	546	584 274	67 059	16 427	7 130	85	22	16	23 598	14	62 362	77	154 897
15	Powhatan County	38	29 487	2 853	639	298	18	2	3	1 071	1	(D)	13	11 882
16 17 18	Prince Edward County Farmville (part) Balance of county	143 114 29	114 604 93 967 20 637	13 059 11 183 1 876	2 757 2 290 467	1 513 1 308 205	47 33 14	11 9 2	9 9 -	(D) (D)	9 8 1	13 270 (D) (D)	29 18 11	30 073 27 289 2 784
19	Prince George County	35	34 164	5 761	1 370	686	18	4	2	(D)	-	-	8	(D)
20 21 22	Prince William County Dumfries Balance of county	883 28 855	1 247 971 31 784 1 216 187	141 268 3 807 137 461	31 808 856 30 952	13 771 411 13 360	125 3 122	34 2 32	37 1 36	80 639 (D) (D)	16 - 16	100 853 100 853	120 5 115	255 197 11 941 243 256
23 24 25	Pulaski County Pulaski Balance of county	151 89 62	131 953 76 398 55 555	13 739 8 169 5 570	3 343 2 029 1 314	1 484 815 669	55 33 22	4 2 2	8 3 5	10 718 (D) (D)	4 2 2	8 402 (D) (D)	24 13 11	37 698 18 515 19 183
26	Radford (IC)	123	102 330	12 391	2 746	1 248	31	6	3	(D)	3	(D)	19	20 935
27	Rappahannock County	26	11 700	1 648	298	144	15	2	-	-	1	(D)	11	3 225
28	Richmond County	57	46 633	4 427	1 037	467	17	4		(D)	4	(D)	12	14 004
29	Richmond (IC)	1 787	1 926 169	245 471	57 845	23 684	318	64	51	94 554	20	75 154	239	369 534
30 31 32	Roanoke County Vinton Balance of county	332 92 240	319 016 68 943 250 073	35 517 7 448 28 069	8 341 1 668 6 673	4 278 803 3 475	78 25 53	18 5 13	28 7 21	14 241 3 816 10 425	8 2 6	(D) (D) (D)	41 8 33	94 940 15 679 79 261
33	Roanoke (IC)	1 061	1 023 287	129 455	30 249	13 530	171	38		64 984	34	179 033	122	148 354
34	Rockbridge County	87	62 468	6 109	1 369	626	45	5	6	6 525	6	1 697	15	5 224
35 36 37	Rockingham County Bridgewater Balance of county	214 22 192	113 988 10 116 103 872	12 774 1 360 11 414	2 820 299 2 521	1 316 162 1 154	98 11 87	13 13	10 - 10	13 762 13 762	-	3 253 3 253	37 2 35	34 247 (D) (D)
38 39 40	Russell County Lebanon Balance of county	125 47 78	86 561 36 036 50 525	7 870 3 285 4 585	1 823 828 995	866 359 507	41 11 30	10 3 7	10 3 7	7 478 (D) (D)	4	6 469 6 293 176	22 4 18	27 586 (D) (D)
41	Salem (IC)	248	378 409	34 660	8 674	3 177	46	11	18	22 043	3	(D)	28	65 266
42	Scott County	109	88 850	7 888	1 851	842	48	15	9	14 646	5	2 156	28	32 960
43 44 45	Shenandoah County Woodstock Balance of county	191 61 130	155 420 62 577 92 843	17 329 6 867 10 462	3 980 1 552 2 428	1 838 760 1 078	65 14 51	14 2 12	9 2 7	10 431 (D) (D)	9 4 5	5 407 3 924 1 483	31 5 26	35 383 18 734 16 649
46 47 48	Smyth County Marion Balance of county	212 107 105	144 183 88 445 55 738	13 999 8 351 5 648	3 298 1 994 1 304	1 582 931 651	90 39 51	12 4 8	7	20 034 5 329 14 705	11 5 6	13 847 (D) (D)	31 14 17	38 520 22 269 16 251
49	South Boston (IC)	130	98 026	12 152	2 780	1 437	34	10	6	3 116		16 349	13	17 103
50	Southampton County	63	33 568	3 077	693	351	30	7		767	3	(D)	19	13 252
51	Spotsylvania County	118	199 167	20 681	4 724	1 832	29	6	-	_	7	53 266	19	20 280
52	Stafford County	178	235 980	25 102	5 878	2 417	58	11	17	31 652	4	(D)	32	(D)
53	Staunton (IC)	262	210 020	26 624	5 819	2 702	81	13	15	13 684	18	45 394	26	44 598
54	Suffolk (IC)	260	243 371	27 307	6 320	2 834	71	9	20	20 274	9	12 755	39	52 928
55	Surry County	22	8 812	1 190	286	163	6	1	1	(D)	-	-	8	5 135
56	Sussex County	66	45 831	5 165	1 072	485	24	8	3	(D)	3	875	16	14 580
57 58 59 60	Tazewell County Bluefield Richlands	311 45 98 80	331 118 38 525 89 951 91 429	32 124 6 288 9 337 7 056	7 600 1 527 2 204 1 638	3 044 578 928 667	13	11 - 3 5	3 2	35 590 7 327 (D) (D)	18 2 8 5	29 019 (D) 12 357	64 11 9 19	110 465 17 176 19 445 45 958
61	Tazewell Balance of county	88	111 213	9 443	2 231	871	26	3		20 171	3	(D)	25	27 886
62	Virginia Beach (IC)	2 166	2 349 352	282 910	65 406	30 774	254	71	72	133 166	35	242 905	267	472 348
63 64 65	Warren County Front Royal Balance of county	165 144 21	140 416 133 967 6 449	15 511 14 883 628	3 479 3 326 153	1 679 1 593 86		13 12 1	10	10 079 (D) (D)	7 6 1	15 552 (D) (D)	33 23 10	36 215 34 441 1 774

revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

							ess groups—Co		Jy a, see appen				
	tive dealers 5 ex. 554)		ervice stations C 554)	S	and accessory tores IC 56)	homefurn	iture and ishings stores IC 57)	Eating and (S	drinking places SIC 58)	S	d proprietary tores C 591)	st	neous retail ores 9 ex. 591)
Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
18	21 690	8 5	3 341	10	2 817	7	3 217	19	4 142	6	3 915	14 10	4 253 3 437
8 10 17	14 529 7 161 25 501	13	(D) (D) 6 717	6 4	(D) (D) 2 068	6 1	(D) (D)	11 8 16	2 537 1 605 5 281	3 3 6	2 932 983 5 649	19	8 783
10	14 001 11 500	7 6	3 436 3 281	5	(D)	6 3 3	(D) (D) (D)	9 7	3 566 1 715	4 2	(D) (D)	12	(D) (D)
14 10 4	67 853 (D) (D)	5 2 3	3 589 (D) (D)	5 4 1	1 694 (D) (D)	8 7 1	3 095 (D) (D)	26 14 12	8 300 4 599 3 701	5 3 2	3 666 (D) (D)	16 9 7	4 876 (D) (D)
5	(D)	9	6 152	2	(D)	4	571	18	2 300	6	3 042	6	(D)
36 11	106 607 13 255	40 19	35 253 12 878	40 6	14 520 1 548	19 9	16 733 1 880	79 30	28 109 7 320	19	13 910 4 913	69 17	22 783 3 775
2	(D)	4	1 935	1	(D)	1	(D)	6	1 397	1	(D)	6	(D)
61	160 520	28	31 487	66	33 159	36	20 550	139	45 392	22	22 474	87	29 835
8	11 321 22 629	9	(D) (D)	12	(D)	1 10 9	(D) 8 960	31	(D) 14 103	7	(D) 5 310	3 13	(D) 5 943
8	(D) (D)	9 7 2	(D) (D)	12	(D)	9	(D) (D)	24 7	(D)	7 ~	5 310	12	(D)
3	(D) 290 020	6 64	4 627 96 089	2 116	(D) 86 614	1 83	(D) 110 461	6 207	(D) 115 120	- 19	29 283	7 167	840 83 695
54 5 49	8 746 281 274	62	(D) (D)	116	86 614	1 82	(D) (D)	198	2 867 112 253	17	(D) (D)	3 164	83 695 (D) (D)
11 8	31 653 29 417	15 5	12 927 3 623	13 12	2 311 (D)	10 9	3 508 (D)	45 25	12 363 6 288	7 5	6 268 (D)	14 7	6 105 (D)
6	2 236 26 314	10 7	9 304 3 769	11	(D) 4 173	13	(D) 7 374	25 20 32	6 075 8 894	6	(D) 4 324	7 23	(D) (D)
1	20 314 (D)	2	(D)	-	-	2	, 374 (D)	32	(D)	-	-	6	4 325
9	4 950	4	(D)	9	1 784	6	2 711	5	2 073	2	(D)	5	3 440
123 16	555 899 (D)	105 37	108 536 50 446	181 42	87 648 24 867	143 35	104 627 20 912	516 81	198 027 35 179	62 13	67 288 10 514	347	264 902 (D)
10	(D) 24 717	8 29	(D) (D)	8 34	1 589 23 278	11 24	3 215 17 697	24 57	7 886 27 293	4 9	(D) (D)	10 21	(D) (D) (D)
70	225 156	66	57 462	145	58 664	85	63 264	240	93 031	38	30 817	217	102 522
12	4 803 21 419	21	35 836 8 357	10	2 324	6 21	741 5 565	11 44	3 438 8 725	2 8	(D) 5 280	32	(D) :
4 19	(D) (D)	1 21	(D) (D)	1 9	(D) (D)	1 20	(D) (D)	7 37	753 7 972	1 7	(D) (D)	5 27	11 056 (D) (D)
10 4	12 287 (D) (D)	16 3	13 331 (D) (D)	12 8	1 769 (D) (D)	12 3 9	3 890 (D) (D)	16 6	6 248 1 755	8 5	5 921 3 838	12 7	1 582 (D) (D)
6 27	(D) 159 518	13 16	(D) 13 317	10	(D)	22	(D) (D)	10 67	4 493 23 375	13	2 083 12 394	5 44	(D) 4
8	18 150	8	6 560	6	444	9	2 259	20	4 671	7	4 610	9	2 394
13 4 9	35 352 14 540 20 812	24 5 19	29 750 6 584 23 166	8 4 4	2 986 2 309 677	16 7 9	4 364 1 971 2 393	39 18 21	13 012 7 371 5 641	9 3 6	5 021 2 543 2 478	33 9 24	13 714 (D) (D)
21 10	26 521 22 881	21 7	11 899 3 133	13 10	4 430	17 8	3 836 1 758	40 18	7 563 4 310	11 6	7 351 4 602	32 22	10 182
11	3 640 18 499	. 14	8 766 10 760	. 3 10	(D) (D) 2 854	9	2 078 5 489	22 27	3 253 9 777	. 5 10	2 749 5 712	10 19	(D) (D) 8 367
3	(D)	7	1 824	-	2 004	4	(D)	8	956	3	900	12	3 285
13	63 428	15	16 858	30	17 733	7	15 735	12	4 183	3	(D)	12	(D)
14	(D)	26	37 969	8	2 002	13	(D)	36	(D)	3	(D)	25	(D)
15 25	31 681 53 489	16 27	10 419 21 360	32 24	7 104 13 554	22 17	9 938 6 928	52 41	21 007 14 009	10	8 971 8 639	56 45	17 224 5 39 435 5
3	(D)	1	(D)	-	-	1	(D)	4	(D)	1	(D)	3	682
6	7 515	6	1 889	3	617	6	2 684	9	4 184	4	1 896	10	(D)
26 3 11	90 101 1 148 32 849	22 3 6	9 746 786 2 629	27 2 12	5 079 (D) 2 040	23 3 8	7 476 (D) 3 861	46 7 17	14 515 2 757 6 001	21 4 7	12 994 2 947 3 910	43 7 18	16 133 5 (D) 5 (D) 6 (D) 6 (D) 6
8 4	(D) (D)	9	2 591 3 740	4 9	(D) 1 995	6	(D) 1 805	17 13 9	3 379 2 378	5 5	3 186 2 951	18 9 9	(D) (D)
132	568 846	127	149 314	262	130 013	195	153 471	580	269 046	52	59 352	444	170 891
11 10 1	29 763 (D) (D)	19 16 3	20 193 (D) (D)	11 10 1	4 563 (D) (D)	9	4 291 4 291	37 34 3	11 193 (D) (D)	6	3 692 3 692	21 20 1	4 875 (D) (D)

							Unincor busine	porated esses		1	Kind-of-bu	siness groups	3	
	Geographic area	Estab-			First	Paid employees for pay period	Individual		and gard	g materials den supplies tores IC 52)	s	merchandise tores IC 53)		d stores IC 54)
		lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	quarter payroll (\$1,000)	including March 12 (number)	proprie- torships (number)	Partner- ships (number)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	Virginia—Con.													
1 2 3	Washington County Abingdon Balance of county	177 119 58	148 021 120 819 27 202	15 829 13 346 2 483	3 572 3 025 547	1 777 1 392 385	66 38 28	14 6 8	10 7 3	6 307 (D) (D)	7 5 2	11 892 (D) (D)	26 9 17	45 756 34 073 11 683
4	Waynesboro (IC)	151	165 124	18 444	4 142	1 864	39	6	9	8 055	. 3	15 268	12	37 494
5	Westmoreland County	78	48 611	4 821	1 046	523	33	6	5	4 639	4	1 817	16	14 457
6	Williamsburg (IC)	277	302 613	44 143	9 963	5 287	25	11	13	10 589	5	(D)	26	66 679
7	Winchester (IC)	422	406 204	49 415	10 918	4 890	113	32	15	22 233	15	73 494	48	75 233
8 9 10 11 12	Wise County Big Stone Gap Coeburn Wise Balance of county	248 77 41 50 80	216 205 66 220 48 652 41 489 59 844	19 845 6 704 3 748 4 119 5 274	4 681 1 547 904 979 1 251	2 283 839 399 496 549	65 18 10 11 26	14 6 3 2 3	10 2 3 1 4	7 861 (D) (D) (D) 2 560	11 5 2 4 -	25 496 13 792 (D) (D)	47 11 11 7 18	84 594 19 325 20 981 17 664 26 624
13 14 15	Wythe County Wytheville Balance of county	177 133 44	134 552 115 196 19 356	14 119 12 473 1 646	3 180 2 808 372	1 600 1 404 196	65 38 27	18 11 7	5 5 -	4 492 4 492 -	7 5 2	7 692 (D) (D)	25 9 16	24 751 (D) (D)
16	York County	167	123 764	15 734	3 582	1 905	30	2	8	(D)	3	(D)	24	43 003

1987-Con.

revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

					H	(ind-of-busin	ess groups-Co	n.					
	ve dealers ex. 554)		ervice stations C 554)	s	nd accessory tores IC 56)	homefurn	iture and ishings stores IC 57)	Eating and (S	drinking places SIC 58)	s	d proprietary tores C 591)	s	neous retail tores 9 ex. 591)
Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
18 10 8	34 132 32 638 1 494	16 10 6	10 832 8 613 2 219	16 15 1	4 737 (D) (D)	14 11 3	7 906 (D) (D)	31 24 7	12 835 10 336 2 499	9 6 3	4 429 3 499 930	30 22 8	9 195 (D (D
16	49 161	11	11 336	7	1 745	18	12 467	40	15 079	8	6 963	27	7 55
9	15 546	10	4 763	1	(D)	1	(D)	21	4 614	3	1 781	8	(D
10	37 126	15	19 629	23	18 720	16	24 965	92	74 279	9	7 779	68	(0
28	97 019	14	9 230	58	23 358	35	23 712	110	38 583	17	17 015	82	26 32
29 7 4 7 11	44 512 13 684 (D) (D) 16 241	24 6 6 4 8	12 756 2 244 4 727 2 552 3 233	22 8 1 4 9	6 061 1 659 (D) (D) 3 222	12 4 3 1 4	2 337 804 (D) (D) 939	39 16 4 10 9	10 361 4 505 1 478 3 516 862	15 5 2 3 5	11 433 4 482 (D) 1 881 (D)	39 13 5 9	10 79 (D (C 1 39 (D
22 16 6	31 010 29 180 1 830	21 13 8	36 398 26 078 10 320	14 13 1	5 151 (D) (D)	14 13 1	3 808 (D) (D)	39 32 7	10 859 10 107 752	9 8 1	5 418 (D) (D)	21 19 2	4 97 (C
13	8 535	12	10 626	11	(D)	15	(D)	39	18 293	7	(D)	35	(0

Table 6. Summary Statistics for Places With 350 Establishments or More: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by \blacktriangle , see appendix F]

Tevised file	hodology for presenting establishment counts, see appendix A. For information o	i geograpiiic a	leas lollowed by	a , see apper	loix 1 j	Paid	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	ALEXANDRIA (IC)							
	Retall trade	747	1 226 381	154 791	36 464	13 183	93	34
52	Building materials and garden supplies stores	18	28 531	3 524	846	222	3	1
521, 3 525 526 527	Building materials and supply stores	10 6 2	24 989 (D) (D)	3 169 (D) (D)	738 (D) (D)	171 (D) (D)	3 - - -	1 - -
53	General merchandise stores	8	162 425	17 224	4 269	1 599	-	-
531 531 533 539	Department stores (incl. leased depts.) ¹ 2	4 4 3 1	161 181 153 769 (D) (D)	(NA) 16 110 (D) (D)	(NA) 4 010 (D) (D)	(NA) 1 473 (D) (D)	- - -	=
54	Food stores	63	164 476	18 701	4 417	1 313	3	5
541 542 546 543, 4, 5, 9	Grocery stores	47 1 5 10	156 481 (D) (D) 4 775	17 010 (D) (D) 608	4 046 (D) (D) 117	1 115 (D) (D) 57	2 - 1 -	3 - - 2
55 ex. 554	Automotive dealers	33	278 677	29 25 9	6 871	1 179	5	-
551 552 553 555, 6, 7,	New and used car dealers	10 2 17 4	258 341 (D) (D) (D)	26 308 (D) (D) (D)	6 160 (D) (D) (D)	1 008 (D) (D) (D)	- - 4 1	=
554	Gasoline service stations	42	66 109	4 940	1 213	408	8	-
5 6	Apparel and accessory stores	83	49 550	6 691	1 639	715	6	1
561	Men's and boys' clothing stores	9	13 624	1 878	461	115	-	-
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	41 36 5	15 847 15 109 738	2 522 2 428 94	642 618 24	290 272 18	2 1 1	1 1 -
565 566 564, 9	Family clothing storesShoe storesOther apparel and accessory stores	9 14 10	11 739 6 146 2 194	1 066 855 370	244 208 84	166 107 37	2 - 2	Ξ
57	Furniture and homefurnishings stores	75	5 9 7 35	7 906	1 840	615	5	6
5712 5713, 4, 9 572 573	Furniture stores Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	16 32 2 25	19 875 20 296 (D) (D)	2 361 3 066 (D) (D)	545 715 (D) (D)	153 270 (D) (D)	3 1 1	3 2 - 1
58	Eating and drinking places	207	151 958	43 531	9 939	5 387	22	8
5812 5813	Eating places	204 3	(D) (D)	(D) (D)	(D) (D)	(D) (D)	22	8 -
591	Drug and proprietary stores	27	29 9 8 9	4 141	923	217	2	-
59 ex. 591	Miscellaneous retail stores	191	2 34 931	18 874	4 507	1 528	39	13
592 593	Liquor storesUsed merchandise stores	3 21	(D) 3 088	(D) 354	(D) 76	(D) 54	5	5
594 5941 5942, 3 5944 5945, 6, 7, 8, 9	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	98 15 11 20 52	49 062 8 692 5 737 24 618 10 015	5 703 1 291 443 2 628 1 341	1 317 266 112 645 294	583 118 62 177 226	24 - 4 3 17	4 1 - 1 2
596	Nonstore retailers	16	157 027	7 901	1 923	529	3	-
598	Fuel dealers	2	(D)	(D)	(D)	(D)	-	-
5992 5993 5994 5995 5999	Florists Tobacco stores and stands News dealers and newsstands Optical goods stores Miscellaneous retail stores, n.e.c.	13 - 2 11 25	4 685 (D) 2 007 6 514	1 115 (D) 535 1 861	262 (D) 119 484	121 (D) 28 151	1 - 1 2 3	- 1 - 3

Table 6. Summary Statistics for Places With 350 Establishments or More: 1987-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

Teviseu IIIe	Inductory for presenting establishment counts, see appendix A. For information of	T geographic a	lleas lollowed by	, see apper	idix i j			
1987	Geographic area and kind of business				First	Paid employees for pay	Individual	ed businesses
SIC code	deographic area and kind of dusiness	Estab- lishments	Sales	Annual payroll (\$1,000)	quarter payroll (\$1,000)	period including March 12	proprie- torships	Partner- ships
	CHARLOTTESVILLE (IC)	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(number)	(number)
	Retali trade	610	701 097	83 712	18 859	8 145	148	39
52	Building materials and garden supplies stores	14	41 594	3 950	824	261	1	-
521, 3 525	Building materials and supply storesHardware stores	10	(D) (D)	(D) (D)	(D) (D) (D)	(D) (D)	-	_
526 527	Retail nurseries, lawn and garden supply stores	1 -	(D) -	(D) -	(D) -	(D) -	1 -	Ξ
53	General merchandise stores	12	57 549	7 192	1 652	772	1	-
531 531 533 539	Department stores (incl. leased depts.) ¹ 2	5 5 3 4	(D) (D) 1 989 (D)	(NA) (D) 322 (D)	(NA) (D) 79 (D)	(NA) (D) 44 (D)	- - 1	-
54	Food stores	81	152 043	15 445	3 491	1 452	35	10
541 542	Grocery stores	70 1	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D)	35	10
546 543, 4, 5, 9	Retail bakeriesOther food stores	6 4	(D) 865	(D) 97	(D) 22	(D) 16	=	-
55 ex. 554	Automotive dealers	33	154 159	14 364	3 276	637	8	-
551 552	New and used car dealersUsed car dealers	13	(D) (D)	(D) (D)	(D) (D) 371	(D) (D)	1 -	-
553 555, 6 , 7,	Auto and home supply stores	3	8 777 (D)	1 746 (D)	371 (D)	107 (D)	6	Ξ
554	Gasoline service stations	30	26 805	1 525	365	177	13	2
56	Apparel and accessory stores	69	34 381	4 484	1 080	49 8	10	1
561	Men's and boys' clothing stores		(D)	(D)	(D)	(D)	3	-
562, 3 562 563	Women's clothing and specialty stores	31 26 5	18 334 (D) (D)	2 339 (D) (D)	513 (D) (D)	294 (D) (D)	3	1 1 -
565 566 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	4 14 12	(D) 4 457 (D)	(D) 671 (D)	(D) 204 (D)	(D) 63 (D)	1 - 3	=
57	Furniture and homefurnishings stores	62	40 951	5 811	1 348	436	8	2
5712 5713, 4, 9 572 573	Fumiture stores Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	14 20 8 20	14 346 (D) (D) 7 653	1 915 (D) (D) 1 048	430 (D) (D) 278	116 (D) (D) 118	2 4 1	- - 1 1
58	Eating and drinking places	150	65 540	16 899	3 661	2 771	34	18
5812 5813	Eating places	145	(D)	(D) (D)	(D) (D)	(D) (D)	32 2	17 1
591	Drug and proprietary stores	13	24 547	2 948	655	174	-	-
59 ex. 591	Miscellaneous retall stores	146	103 528	11 094	2 507	967	38	6
592 593	Liquor stores Used merchandise stores	6 9	(D) (D)	(D) (D)	(D) (D)	(D) (D)	1 2	- 1
594 5941	Miscellaneous shopping goods storesSporting goods stores and bicycle shops	82 18	28 8 6 9 4 7 <u>1</u> 9	4 511 659	967 125	477 53	17 2	3 1
5942, 3 5944 5945, 6 , 7, 8, 9	Book, stationery stores. Jewelry stores. Other miscellaneous shopping goods stores.	10 13 41	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	3 3 9	1 1
596 .	Nonstore retailers	10	(D)	(D)	(D)	(D)	3	2
598	Fuel dealers	6	17 730	1 199	277	78	1	-
5992 5993 5994	Florists	7 -	2 124	489	124 - -	51 - -	3 - -	=
5995 5999	Optical goods storesMiscellaneous retail stores, n.e.c.	10 16	1 458 (D)	346 (D)	79 (D)	20 (D)	3 8	Ξ

Table 6. Summary Statistics for Places With 350 Establishments or More: 1987-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

revised met	thodology for presenting establishment counts, see appendix A. For information o	n geographic a	reas followed by	▲, see appen	idix F]			
19 87 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporate Individual proprie- torships (number)	Partner- ships (number)
	CHESAPEAKE (IC)							
	Retail trade	607	791 710	83 238	19 194	8 322	88	17
52	Building materials and garden supplies stores	43	66 758	6 517	1 557	449	5	_
521, 3	Building materials and supply stores	16	55 384	4 645	1 117	284	2	_
525 526 527	Hardware stores	14 10 3	3 935 (D) (D)	654 (D) (D)	152 (D) (D)	55 (D) (D)	2 1 -	=
53	General merchandise stores	13	84 453	9 3 25	1 934	857	1	-
531 531 533 539	Department stores (incl. leased depts.) ^{1 2}	7 7 4 2	84 016 (D) (D) (D)	(NA) (D) (D) (D)	(NA) (D) (D) (D)	(NA) (D) (D) (D)	- - - 1	=
54	Food stores	84	159 928	14 066	3 112	1 473	8	2
541	Grocery stores	69	153 246	13 176	2 912	1 320	5	1
542 546 54 3 , 4 , 5, 9	Meat and fish (seafood) markets	5 3 7	(D) (D) 3 509	(D) (D) 416	(D) (D) 94	(D) (D) 49	1	-
55 ex. 554	Automotive dealers	45	249 396	20 742	4 925	978	5	-
551 552	New and used car dealersUsed car dealers	11 7	231 146 (D)	18 283 (D)	4 3 85 (D)	7 8 6 (D)	3	=
55 3 555, 6, 7, 9	Auto and home supply stores	24 3	9 491 (D)	1 531 (D)	336 (D)	125 (D)	2 -	=
554	Gasoline service stations	46	66 277	3 798	9 7 9	420	13	-
5 6	Apparel and accessory stores	56	19 707	2 474	50 9	295	3	1
561	Men's and boys' clothing stores	6	(D)	(D)	(D)	(D)	1	-
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	23 21 2	9 8 20 (D) (D)	1 051 (D) (D)	218 (D) (D)	147 (D) (D)	2 2 -	1 1 -
565 566 564, 9	Family clothing storesShoe storesOther apparel and accessory stores	3 19 5	(D) 5 607 (D)	(D) 815 (D)	(D) 171 (D)	(D) 84 (D)	- - -	=
57	Furniture and homefurnishings stores	42	18 622	2 663	614	192	8	1
5712 5713, 4, 9 572	Furniture stores Homefurnishings stores Household appliance stores	17 12 3	9 091 4 8 66 (D)	1 148 844 (D)	270 186 (D) (D)	95 53 (D) (D)	4 4 -	1 - -
573	Radio, television, computer, and music stores	10	(D)	(D)			-	-
58 5812	Eating places	137	57 433 56 096 1 337	14 186 13 909 277	3 298 3 219 79	2 735 2 671 64	28	6
5 81 3	Drug and proprietary stores	23	23 949	3 016	686	243	1	
59 ex. 591	Miscellaneous retail stores	111	45 187	6 451	1 580	680	16	7
592 59 3	Liquor stores Used merchandise stores	2 9	2 348 3 881	121 8 72	31 201	6 8 8	- 2	Ξ
594 5941	Miscellaneous shopping goods storesSporting goods stores and bicycle shops	5 3 11	14 943 2 3 79	2 010 301	480 45	274 29	5 1	5
5942, 3 5944 5945, 6, 7, 8, 9	Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	5 9 28	1 893 3 847 6 8 24	252 5 8 9 368	74 156 205	31 71 143	- - 4	1 4
596	Nonstore retailers	6	(D)	(D)	(D)	(D)	2	-
598	Fuel dealers	12	16 192	1 992	497	125	-	-
5992 5993	Florists Tobacco stores and stands	14	1 264 (D)	214 (D)	49 (D)	48 (D)	6 -	2 -
5994 5995 5999	News dealers and newsstands Optical goods stores Miscellaneous retail stores, n.e.c.	6 8	1 014 (D)	237 (D)	60 (D)	16 (D)	1	=

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by \blacktriangle , see appendix F]

revised me	Inductory for presenting establishment counts, see appendix A. For information of	T geographic a	Teas followed by	a, see apper	IUIX F J			
1 987 SIC code	Geographic area and kind of business	Estab-	Sales	Annual payrol	First quarter payroll	Paid employees for pay penod including March 12	Individual proprie- torships	Partner-ships
		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(number)	(number)
	DANVILLE (IC)							
	Retail trade	494	477 957	55 0 10	12 903	5 916	118	29
52	Building materials and garden supplies stores	15	26 722	2 659	636	180	-	-
521, 3 525	Building materials and supply storesHardware stores	8 3	(D) (D)	(D) (D)	(D)	(D) (D)	_	-
526 527	Retail nurseries, lawn and garden supply stores	2 2	(D) (D)	(D) (D)	(D) (D)	(D) (D)	-	-
53	General merchandise stores	18	70 694	9 082	2 304	1 041	2	-
531	Department stores (incl. leased depts.) ^{1 2}	7	(D)	(NA)	(NA)	(NA)	-	-
531 533 539	Department stores (excl. leased depts.)¹ Variety stores Miscellaneous general merchandise stores	7 4	(D) 4 162 (D)	(D) 729 (D)	(D) 179 (D)	(D) 83 (D)	1	-
54	Food stores	72	101 578	8 565	2 061	933	22	6
541		62	(D)	(D)	(D)	(D)	18	5
542 546	Grocery stores Meat and fish (seafood) markets Retail bakeries Other food stores	2 5	(D) (D) (D)	(D) (D)	(D) (D) (D)	(D) (D) (D)	1 2	1
543, 4, 5, 9	Other rood stores	3	(0)	(D)	(U)	(ப)	1	-
55 ex. 554	Automotive dealers	45	117 827	9 757	2 242	534	8	1
551	New and used car dealers	14	100 871	7 219	1 661	365	=	-
551 552 553 555, 6, 7,	Used car dealers	11 16 4	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D)	5 2 1	- -
9				(=)	(=)	(= /		
554	Gasoline service stations	44	32 735	1 990	481	223	13	3
56	Apparel and accessory stores	47	17 502	2 498	595	293	7	-
561	Men's and boys' clothing stores	8	(D)	(D)	(D)	(D)	2	-
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	16 15 1	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	1 1 -	=
565 566 564, 9	Family clothing storesShoe storesOther apparel and accessory stores	3 18	(D) (D)	(D) (D)	(D) (D)	(D) (D)	2	-
564, 9	Other apparel and accessory stores	2	(D)	(D)	(D)	(D)	1	-
57	Furniture and homefurnishings stores	39	25 277	3 320	613	256	9	2
5712 5713, 4, 9 572	Furniture stores Homefurnishings stores Household analyses stores	13 10 2	16 112 (D) (D)	2 287 (D) (D)	371 (D) (D)	154 (D) (D)	2 2	1
573	Household appliance stores Radio, television, computer, and music stores	14	(0)	(0)	(D)	(D)	1 4	_
58	Eating and drinking places	113	41 285	10 601	2 466	1 868	38	15
5812 5813	Eating places	111 2	(D) (D)	(D) (D)	(D) (D)	(D) (D)	37 1	15 -
591	Drug and proprietary stores	22	20 729	2 606	601	223	2	-
59 ex. 591	Miscellaneous retail stores	79	23 608	3 932	904	365	17	2
592 593	Liquor storesUsed merchandise stores	3 3	(D) (D)	(D) (D)	(D) (D)	(D) (D)	1	Ξ
594 5941	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops	38 3	10 9 77 (D)	1 7 9 8 (D) 6 5	452 (D) 20	1 9 1 (D)	4 1	1 -
5942, 3 5944 5945, 6,	Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	15 16	639 (D) (D)	65 (D) (D)	20 (D) (D)	(D) (D)	- 1 2	- - 1
7, 8, 9			(5)	(5)	(5)	(5)	2	·
596	Nonstore retailers	4	(D)	(D)	(D)	(D)	1	-
598	Fuel dealers	5	1 878	246	49	16	1	-
5992 5993 5994	Florists	10 1	(D) (D)	(D) (D)	(D) (D)	(D) (D)	6 1	1 -
5995 5999	News dealers and newsstands Optical goods stores Miscellaneous retail stores, n.e.c.	7 8	(D) (D)	(D) (D)	(D) (D)	(D) (D)	2 1	=

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by **\(\Delta\)**, see appendix F]

revised mer	thodology for presenting establishment counts, see appendix A. For information o	r geographic a	reas followed by	, see appen	idix F]	Paid	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	FAIRFAX (IC)							
	Retail trade	3 52	706 903	81 628	18 656	6 344	32	16
52	Building materials and garden supplies stores	14	35 252	3 493	811	301	1	-
521, 3	Building materials and supply stores	9	30 137	2 808	619	244	1	-
525 52 6 527	Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers	2 3 -	(D) (D)	(D) (D)	(D) (D)	(D) (D)	-	-
53	General merchandise stores	5	38 124	3 103	807	28 6	-	-
531 531	Department stores (incl. leased depts.) ¹ 2	1	(D) (D)	(NA) (D)	(NA) (D)	(NA) (D)	-	-
533 539	Department stores (incl. leased depts.)¹ 2 Department stores (excl. leased depts.)¹ Variety stores Miscellaneous general merchandise stores	1 3	(D) (D)	(D) (D)	(D) (D)	(D) (D)	-	Ξ
54	Food stores	30	69 680	6 844	1 490	545	2	1
541 542	Grocery stores Meat and fish (seafood) markets	18	(D) (D)	(D) (D)	(D) (D) (D) 55	(D) (D) (D)	2 -	Ξ
54 6 543, 4, 5, 9	Retail bakeriesOther food stores	7	(D) 1 873	(D) 229	(D) 55	(D) 42	Ξ.	1
55 ex. 554	Automotive dealers	24	326 252	32 296	7 143	1 077	-	-
551 552	New and used car dealersUsed car dealers	11 3	306 557 (D)	29 259 (D)	6 319 (D)	948 (D) 61	_	-
553 555, 6 , 7, 9	Auto and home supply storesMiscellaneous automotive dealers	7	6 112 (D)	1 070 (D)	(D) 230 (D)	61 (D)	Ξ	-
554	Gasoline service stations	20	27 712	2 539	595	263	6	1
56	Apparel and accessory stores	30	18 623	2 248	562	285	2	1
561	Men's and boys' clothing stores	2	(D)	(D)	(D)	(D)	-	-
562, 3 5 6 2 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	15 9 6	4 971 3 530 1 441	682 451 231	179 103 7 6	92 61 31	1 1	1 1
5 6 5 566 564, 9	Family clothing storesShoe storesOther apparel and accessory stores	3 6 4	(D) 5 119 (D)	(D) 745 (D)	(D) 179 (D)	(D) 87 (D)	1 - -	=
57	Furniture and homefurnishings stores	55	49 724	6 342	1 454	394	4	3
5712 5713, 4, 9 572 573	Furniture stores Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	12 19 5 19	21 373 12 956 1 743 13 652	3 242 1 421 269 1 410	730 320 81 323	149 114 25 106	- 1 - 3	1 1
58	Eating and drinking places	92	60 672	15 761	3 676	2 406	5	7
5812 5813	Eating places	89 3	(D)	(D)	(D) (D)	(D)	5 -	7 -
591	Drug and proprietary stores	15	28 921	3 278	728	227	-	-
59 ex. 591	Miscellaneous retail stores	67	51 943	5 724	1 390	560	12	3
592 593	Liquor stores Used merchandise stores	4	10 382 (D)	281 (D)	66 (D)	16 (D)	- 1	=
594 5941 5942, 3	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops	34 5 4	30 072 3 938 5 931	3 297 660 532	749 111 122	372 61 64	7 1 1	1 1
5942, 3 5944 5945, 6, 7, 8, 9	Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	11 14	6 022 14 181	994 1 111	248 268	73 174	1 4	=
59 6	Nonstore retailers	2	(D)	(D)	(D)	(D)	-	1
598	Fuel dealers	3	(D)	(D)	(D)	(D)	-	-
5992 5993 5994	Florists	7	1 994	514	151	53	3 -	=
5994 5995 5999	Optical goods stores	3	(D) 4 077	(D) 801	(D) 181	(D) 61	1	1

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

	Inducing the presenting establishment counts, see appendix A. To information of	T goograpiilo a	l l l l l l l l l l l l l l l l l l l	, a, 300 appoi	iuix i j			
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Individual proprietorships (number)	Partner- ships (number)
	FREDERICKSBURG (IC)							
	Retall trade	434	443 280	55 976	13 035	5 919	100	24
52	Building materials and garden supplies stores	19	44 406	4 796	1 045	346	3	
		12	35 210	3 517	792			
521, 3 525 526 527	Building materials and supply stores	3 2	(D) (D) (D)	(0)	(D) (D) (D)	259 (D) (D)	2 1 - -	1
53	General merchandise stores	11	58 727	7 185	1 540	919	1	-
531 531 533 539	Department stores (incl. leased depts.) ¹ 2	6 6 2 3	56 833 53 230 (D) (D)	(NA) 6 587 (D) (D)	(NA) 1 408 (D) (D)	(NA) 827 (D) (D)	- - 1	:
54	Food stores	51	81 797	9 568	2 448	810	17	5
541	Grocery stores	39	78 988	9 092	2 333	746	14	3
542 546 543, 4, 5, 9	Meat and fish (seafood) markets	2 5 5	(D) 801 (D)	(D) 285 (D)	(D) 68 (D)	(D) 34 (D)	- 2 1	1
55 ex. 554	Automotive dealers	29	82 372	6 378	1 749	302	5	1
551 552	New and used car dealersUsed car dealers	6 8	68 45 5	4 273 (D)	1 223 (D)	185 (D)	- 4	1
5 53 555, 6, 7, 9	Auto and home supply storesMiscellaneous automotive dealers	12	8 520 (D)	1 598 (D)	(D) 371 (D)	86 (D)	1 -	Ξ
554	Gasoline service stations	25	30 719	1 882	357	182	8	-
56	Apparel and accessory stores	39	9 822	1 424	398	158	. 8	2
561	Men's and boys' clothing stores	3	(D)	(D)	(D)	(D)	1	-
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	14 12 2	4 372 (D) (D)	69 9 (D) (D)	204 (D) (D)	79 (D) (D)	3 1 2	=
565 566 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	3 11 8	(D) 2 042 1 482	(D) 265 133	(D) 51 28	(D) 37 21	1 1 2	1 1
57	Furniture and homefurnishings stores	31	17 645	2 302	551	215	5	4
5712 5713, 4, 9 572 573	Furniture stores Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	11 8 4 8	8 331 3 358 918 5 038	1 265 445 101 491	318 99 28 106	105 3 9 17 54	2 1 - 2	1 2 1
58	Eating and drinking places	114	59 590	14 514	3 089	2 322	23	
5812 5813	Eating places	111	59 383 207	14 468	3 078	2 317	20	8
591	Drug and proprietary stores	12	13 109	2 007	455	111	2	
59 ex. 591	Miscellaneous retall stores	103	45 093	5 920	1 405	574	30	2
592 593	Liquor storesUsed merchandise stores	3 6	(D) 936	(D) 155	(D) 35	(D) 30	- 4	Ξ
594 5941	Miscellaneous shopping goods storesSporting goods stores and bicycle shops	54 11	17 491 3 812	2 403 425	551 88	273 49	15 5	1
5942, 3 5944 5945, 6, 7, 8, 9	Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	8 15 20	1 999 7 017 4 663	214 1 091 673	51 271 141	32 84 108	1 4 5	=
596	Nonstore retailers	5	(D)	(D)	(D)	(D)	1	_
598	Fuel dealers	6	14 632	1 223	330	75	-	-
5992 5993	Florists	7	2 111	442	98	50	2	1
5994 5995	Tobacco stores and stands	1 - 7	(D) - 1 595	(D) - 290	(D) - 79	(D) - 25	- - 3	=
5999	Miscellaneous retail stores, n.e.c.		1 970	467	88	51	5	-

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by **A**, see appendix F]

Tevised me	thodology for presenting establishment counts, see appendix A. For information o	i geograpiiic a	reas lollowed by	a, see appen	unix 1 1	Paid	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	HAMPTON (IC)							
	Retail trade	735	1 156 149	125 313	30 309	12 906	94	19
52	Building materials and garden supplies stores	28	46 713	5 542	1 189	482	1	2
521, 3 525 526 527	Building materials and supply stores	13 7 7 1	37 483 (D) 4 638 (D)	3 940 (D) 659 (D)	836 (D) 154 (D)	300 (D) 129 (D)	1 - -	- 2 -
53	General merchandise stores	18	132 345	14 583	3 379	1 733	-	-
531 531 533 539	Department stores (incl. leased depts.) ¹ 2	9 9 7 2	121 613 (D) (D) (D)	(NA) (D) (D) (D)	(NA) (D) (D) (D)	(NA) (D) (D) (D)	- - -	-
54	Food stores	98	168 221	14 904	3 851	1 840	11	1
541 542 546 543, 4, 5,	Grocery stores Meat and fish (seafood) markets Retail bakeries Other food stores	7 8 2 4 14	163 550 (D) (D) 2 749	14 280 (D) (D) 426	3 730 (D) (D) 81	1 714 (D) (D) 106	6 1 1 3	-
55 ex. 554	Automotive dealers	57	245 706	22 278	5 003	1 074	1	-
551 552 553 555, 6, 7,	New and used car dealers	11 8 31 7	211 173 3 623 17 324 13 586	17 522 321 3 087 1 348	3 951 61 724 267	764 28 216 66	- 1 -	-
554	Gasoline service stations	49	60 1 9 6	3 674	899	368	12	2
5 6	Apparel and accessory stores	103	58 660	6 6 8 3	1 505	868	6	4
561	Men's and boys' clothing stores	15	8 368	1 127	244	121	-	-
562, 3 562 563	Women's clothing and specialty stores	36 31 5	15 8 26 15 142 6 8 4	1 739 1 681 58	422 407 15	269 260 9	4 3 1	1 - 1
565 566 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	11 28 13	20 395 10 053 4 018	2 033 1 277 507	446 295 98	267 155 56	- - 2	1
57	Furniture and homefurnishings stores	63	62 548	7 233	1 751	533	5	2
5712 5713, 4, 9 572 573	Furniture stores Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	19 18 4 22	21 712 10 407 962 29 467	2 977 1 531 132 2 593	743 320 29 659	181 116 10 226	1 2 1 1	2 - - -
58	Eating and drinking places	161	82 405	20 196	4 782	3 58 6	33	6
5812 5813	Eating places	152 9	81 369 1 036	19 992 204	4 713 69	3 531 55	29 4	5 1
591	Drug and proprietary stores	22	30 598	3 457	788	283	1	-
59 ex. 591	Miscellaneous retail stores	136	268 757	2 6 7 63	7 162	2 139	24	2
592 593	Liquor storesUsed merchandise stores	7 5	(D) (D)	(D) (D)	(D) (D)	(D) (D)	3	Ξ
594 5941 5942, 3 5944 5945, 6, 7, 8, 9	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops	74 13 7 16 38	(D) (D) (D) (D) 22 771	(D) (D) (D) (D) 2 380	(D) (D) (D) (D) 577	(D) (D) (D) (D) 348	8 2 2 1 3	2 - 1 - 1
596	Nonstore retailers	11	(D)	(D)	(D)	(D)	2	-
598	Fuel dealers	4	(D)	(D)	(D)	(D)	2	-
5992 5993	Florists	9	(D) (D)	(D) (D)	(D) (D)	(D) (D)	2	Ξ
5994 5995 5999	News dealers and newsstands Optical goods stores Miscellaneous retail stores, n.e.c.	11 14	(D) (D)	(D) (D)	(D) (D)	(D) (D)	3 4	Ξ

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

revised mei	nodology for presenting establishment counts, see appendix A. For information o	n geographic a	reas followed by	, see apper	iuix rj	Date	Unincomprate	ad businesses
1987 SIC code	Geographic area and kind of business	Estab-		Annual	First quarter	Paid employees for pay period including	Individual proprie-	ed businesses Partner-
		lishments (number)	Sales (\$1,000)	payroll (\$1,000)	payroll (\$1,000)	March 12 (number)	torships (number)	ships (number)
	LYNCHBURG (IC)							
	Retall trade	638	618 336	79 542	18 329	9 190	132	26
52	Bullding materials and garden supplies stores	21	37 849	3 930	877	257	4	-
521, 3 525 526 527	Building materials and supply stores Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers	8 4 6	31 502 (D) (D)	3 206 (D) (D) 379	710 (D) (D)	196 (D) (D)	- 1 3	=
			3 846		82	25	-	-
5 3	General merchandise stores	15	114 138 (D)	13 579 (NA)	3 062 (NA)	1 479 (NA)	1	-
531 533 539	Department stores (incl. leased depts.) ^{1 2}	9 4 2	(0)	0000	(C) (D) (D)	0003	1 -	=
54	Food stores	72	111 388	9 470	2 254	1 065	15	5
541 542 546 543, 4, 5,	Grocery stores	55 6 6 5	107 419 1 891 (D) (D)	8 948 141 (D) (D)	2 137 33 (D) (D)	955 16 (D) (D)	11 1 3	4 - - 1
9 55 ex. 554	Automotive dealers	43	107 646	11 185	2 5 53	673	7	-
551 552 553 555, 6, 7,	New and used car dealers	11 4 22 6	85 092 (D) 16 881 (D)	7 912 (D) 2 840 (D)	1 829 (D) 629 (D)	403 (D) 225 (D)	- 2 4 1	= =
554	Gasoline service stations	43	49 942	3 089	736	303	15	1
56	Apparel and accessory stores	81	33 215	4 046	922	510	10	-
561	Men's and boys' clothing stores	9	5 281	635	163	69	1	-
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	41 37 4	17 456 (D) (D)	2 162 (D) (D)	469 (D) (D)	284 (D) (D)	6 4 2	=
565 566 564, 9	Family clothing stores Snoe stores Other apparel and accessory stores	3 22 6	(D) (D) 2 395	(D) (D) 270	(D) (D) 52	(D) (D) 34	1 2 -	Ē
57	Furniture and homefurnishings stores	55	36 153	7 792	1 747	532	9	4
5712 5713, 4, 9 572 573	Furniture stores Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	22 16 4 13	16 427 (D) (D) 7 923	4 476 (D) (D) 1 099	962 (D) (D) 275	261 (D) (D) 100	4 2 1 2	3 - 1 -
58	Eating and drinking places	143	58 678	15 271	3 548	3 207	33	10
5812 5813	Eating places	140 3	57 950 728	15 132 139	3 519 29	3 184 23	32 1	10
591	Drug and proprietary stores	26	20 965	3 130	726	268	3	-
59 ex. 591	Miscellaneous retail stores	139	48 362	8 050	1 904	896	35	6
592 593	Liquor storesUsed merchandise stores	5 10	5 315 (D)	337 (D)	85 (D)	17 (D)	- 6	Ξ
594 5941 5942, 3 5944 5945, 6, 7, 8, 9	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	9 6 16	19 868 (D) 1 129 6 215 (D)	2 590 (D) 113 805 (D)	631 (D) 22 224 (D)	342 (D) 20 64 (D)	14 4 2 2 6	5 - - 5
596	Nonstore retailers	13	(D)	(D)	(D)	(D)	5	-
598	Fuel dealers	5	3 702	455	114	36	-	-
5992 5993	Florists Tobacco stores and stands	15	2 687	772	161	72 (D)	6 -	1 -
5994 5995 5999	News dealers and newsstands	15 12	(D)	(D) (D)	(D) (D) (D)	(D) (D) (D)	- 4	=

[includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

revised met	revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]						Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	NEWPORT NEWS (IC)							
	Retail trade	950	1 048 597	117 208	27 708	11 950	174	40
52	Building materials and garden supplies stores	29	68 263	7 513	1 870	482	2	-
521, 3 525	Building materials and supply storesHardware stores	18 2	61 834 (D)	6 492 (D)	1 639 (D)	392 (D) (D)	2	_
526 527	Retail nurseries, lawn and garden supply stores Mobile home dealers	3 6	(D) 4 122	(D) 5 71	(D) 133	(D) 41	=	=
53	General merchandise stores	22	133 858	15 586	3 333	1 505	4	-
531 531 533 539	Department stores (incl. leased depts.)¹ 2 Department stores (excl. leased depts.)¹ Variety stores Miscellaneous general merchandise stores	12 12 6 4	138 742 129 777 3 719 362	(NA) 14 952 601 33	(NA) 3 173 152 8	(NA) 1 431 69 5	- 1 3	=
54	Food stores	141	181 478	16 992	4 441	1 997	31	5
541 542 546 543, 4, 5,	Grocery stores	111 9 9 12	170 065 6 546 2 599 2 268	15 020 852 846 274	3 917 270 172 82	1 763 85 99 50	21 4 1 5	4 1 - -
55 ex. 554	Automotive dealers	82	336 5 37	27 717	6 618	1 527	15	6
551 552 553 555, 6, 7,	New and used car dealers	17 19 39 7	298 31 3 11 606 19 250 7 368	21 786 1 195 3 561 1 175	5 147 418 797 256	1 175 81 215 56	1 7 5 2	1 3 2 -
554	Gasoline service stations	64	76 546	3 319	823	403	16	-
56	Apparel and accessory stores	105	40 239	5 234	1 192	606	5	1
561	Men's and boys' clothing stores	16	5 085	831	201	75	1	-
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	39 36 3	16 919 (D) (D)	2 166 (D) (D)	489 (D) (D)	276 (D) (D)	2 2 -	1 -
565 566 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	6 35 9	5 453 10 259 2 523	571 1 403 263	130 310 62	70 147 38	2 - -	Ξ
57	Furniture and homefurnishings stores	85	40 761	5 839	1 291	445	15	6
5712 5713, 4, 9 572 573	Furniture stores	35 20 6 24	20 450 6 825 2 538 10 948	3 319 923 303 1 294	699 236 69 287	223 84 24 114	6 4 1 4	3 2 - 1
56	Eating and drinking places	225	78 286	20 30 7	4 827	3 57 7	46	14
5812 5813	Eating places	215 10	76 505 1 781	19 908 39 9	4 738 89	3 475 102	46 -	13 1
591	Drug and proprietary stores	33	22 479	3 287	683	264	3	2
59 ex. 591	Miscellaneous retail stores	164	68 150	11 412	2 628	1 144	37	6
592 593	Liquor stores	5 9	6 741 1 173	359 184	89 42	18 23	3	1
594 5941 5942, 3 5944 5945, 6, 7, 8, 9	Miscellaneous shopping goods stores	91 14 8 22 47	28 345 6 324 2 145 8 728 11 148	3 890 673 254 1 247 1 716	951 164 56 282 449	568 90 31 154 293	18 3 2 3 10	3 3
596	Nonstore retailers	10	(D)	(D)	(D)	(D)	3	-
598	Fuel dealers	5	4 230	1 055	240	63	1	-
5992 5993 5994 5995 5999	Florists Tobacco stores and stands News dealers and newsstands Optical goods stores Miscellaneous retail stores, n.e.c.	13 1 2 14 14	2 790 (D) (D) 4 094 2 626	578 (D) (D) 1 089 595	139 (D) (D) 233 116	93 (D) (D) 71 55	5 1 - 1 5	1 1 - -

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

revised met	hodology for presenting establishment counts, see appendix A. For information o	n geographic a	reas followed by	, see apper	ldix Fj	Paid	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	NORFOLK (IC)		(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(0.7,11.7)	(0.07.2.7)		(1111)	,
	Retail trade	1 581	1 725 677	213 905	50 671	22 309	212	44
52	Building materials and garden supplies stores	36	50 492	7 305	1 747	524	_	-
521, 3 525 526 527	Building materials and supply stores	22 9 5	42 474 4 873 3 145	5 809 889 607	1 412 200 135	410 67 47	-	=
53	General merchandise stores	32	274 230	26 034	6 135	2 575	1	-
531 531 533 539	Department stores (incl. leased depts.)¹ 2	12 12 13 7	175 803 166 328 (D) (D)	(NA) 19 662 (D) (D)	(NA) 4 468 (D) (D)	(NA) 2 010 (D) (D)	- - - 1	= = = = = = = = = = = = = = = = = = = =
54	Food stores	212	322 705	31 591	7 616	3 407	24	2
541 542 546 543, 4, 5,	Grocery stores	161 8 16 27	309 533 4 110 3 947 5 115	29 224 304 1 141 922	7 081 68 282 185	3 074 40 156 137	16 2 3 3	1 - 1 -
55 ex. 554	Automotive dealers	120	402 591	3 7 5 99	8 687	1 907	8	2
551 552 553 555, 6, 7,	New and used car dealers	15 30 57 18	316 623 20 369 41 906 23 693	25 642 2 679 7 271 2 007	6 065 557 1 624 441	1 126 170 513 98	1 3 4 -	1 - 1 -
554	Gasoline service stations	84	87 126	5 855	1 382	547	35	4
56	Apparel and accessory stores	167	102 344	13 25 3	3 202	1 576	6	2
561	Men's and boys' clothing stores	30	20 371	2 968	766	301	1	-
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	53 48 5	34 119 32 409 1 710	4 431 4 070 361	1 089 987 102	573 531 42	1 1 -	= =
565 566 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	21 43 20	21 798 17 827 8 229	2 456 2 464 934	548 557 242	294 267 141	2 - 2	- 2 -
57	Furniture and homefurnishings stores	133	98 0 36	14 019	3 350	1 090	19	6
5712 5713, 4, 9 572 573	Furniture stores Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	46 29 10 48	42 509 15 613 5 834 34 080	6 819 2 535 798 3 867	1 633 563 172 982	492 192 54 352	5 8 1 5	3 1 - 2
58	Eating and drinking places	460	188 064	49 101	11 582	8 107	60	15
5812 5813	Eating places Drinking places	417 43	181 238 6 826	47 547 1 554	11 204 378	7 851 256	55 5	15 -
591	Drug and proprietary stores	49	54 468	6 613	1 528	514	3	2
59 ex. 591	Miscellaneous retail stores	288	145 621	22 535	5 442	2 062	56	11
592 593	Liquor storesUsed merchandise stores	12 31	(D) 6 557	(D) 1 396	(D) 429	(D) 145	1 6	
594 5941 5942, 3 5944 5945, 6, 7, 8, 9	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Jewelny stores Other miscellaneous shopping goods stores	138 14 16 37 71	60 001 9 119 9 174 14 290 27 418	7 989 1 266 965 2 255 3 503	1 901 326 232 570 773	871 105 116 207 443	30 4 3 3 20	4 1 - 1 2
596 ·	Nonstore retailers	21	(D)	(D)	(D)	(D)	3	~
598	Fuel dealers	11	17 905	3 785	793	158	-	2
5992 5993 5994 5995 5999	Florists	19 1 3 14 38	3 695 (D) (D) 2 721 13 990	847 (D) (D) 618 2 583	210 (D) (D) 152 658	100 (D) (D) 49 234	7 - - 1 8	1 - 1 - 1

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by \blacktriangle , see appendix F]

tevised me	inodology for presenting establishment counts, see appendix A. For information o	ii geograpiiic a	leas lollowed by	A, see apper	idix 1 j	Paid	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab-	Sales	Annual payroll	First quarter payroll	employees for pay period including March 12	Individual proprie- torships	Partner- ships
	DETERMINA (IO)	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(number)	(number)
	PETERSBURG (IC)							
	Retail trade	3 7 5	438 727	50 725	12 336	5 130	117	14
52	Building materials and garden supplies stores	17	39 0 93	5 173	1 220	289	3	-
5 2 1, 3 5 2 5 526	Building materials and supply stores Hardware stores	14 1 2	(D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	3 -	=
527	Retail nurseries, lawn and garden supply stores	=	\ <u>-</u>	\ <u>-'</u>	\ <u>-'</u>	\ <u>-'</u>	-	-
53	General merchandise stores	11	78 811	9 593	2 283	1 086	-	-
531 531 533	Department stores (incl. leased depts.) ¹ 2	7 7 3	82 489 (D)	(NA) (D) (D)	(NA) (D) (D)	(NA) (D) (D)	=	=
539	Miscellaneous general merchandise stores	ĭ	(D) (D)	(Ď)	(D)	(D)	-	-
54	Food stores	45	82 908	7 678	1 9 58	950	21	3
541 54 2 546	Grocery stores	37 5	80 969 (D)	7 553 (D)	1 918 (D)	9 2 0 (D)	16 4	3
543, 4, 5, 9	Other food stores	3	(D)	(D)	(D)	(D)	1	-
55 ex. 554	Automotive dealers	36	106 607	9 241	2 204	500	8	-
551 55 2	New and used car dealersUsed car dealers	9	93 625 (D)	7 301 (D)	1 751 (D)	344 (D)	1 2	-
553 555, 6, 7, 9	Auto and home supply storesMiscellaneous automotive dealers	21 2	8 771 (D)	1 540 (D)	353 (D)	119 (D)	1	Ξ
554	Gasoline service stations	40	35 2 53	1 905	451	174	20	1
56	Apparel and accessory stores	40	14 520	1 889	461	232	8	-
561	Men's and boys' clothing stores	8	(D)	(D)	(D)	(D)	2	-
562, 3 56 2 56 3	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	16 15 1	5 562 (D) (D)	613 (D) (D)	147 (D) (D)	101 (D) (D)	2 1 1	=
565 566 564, 9	Family clothing storesShoe storesOther apparel and accessory stores	1 12 3	(D) 3 927 (D)	(D) 401 (D)	(D) 103 (D)	(D) 54 (D)	1 2 1	=
57	Furniture and homefurnishings stores	19	16 733	2 778	777	221	2	-
571 2 5713, 4, 9 57 2	Furniture stores	11 4 -	7 834 1 565	1 577 244 -	47 2 56	116 2 5	1 1 -	=
573	Radio, television, computer, and music stores	4	7 334	957	249	80	-	-
58	Eating and drinking places	79	28 109	6 992	1 650	1 158 1 127	31 29	7
5812 5813	Eating places	74 5	27 066 1 043	6 784 208	1 603 47	31	29	i
591	Drug and proprietary stores	19	13 910	2 322	511	190	-	-
59 ex. 5 91	Miscellaneous retail stores	69	22 783	3 154	821	330	24	3
59 2 593	Liquor storesUsed merchandise stores	5	4 310 263	185 4 2	46 15	9 8	3	ī
594 5941 594 2 , 3	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores	34 2 7	9 048 (D) (D)	1 265 (D) (D)	291 (D) (D)	158 (D) (D)	11 1 1	=
5944 5945, 6, 7, 8, 9	Jewelry stores	10	2 879 2 789	450 351	106 78	70	7	-
596	Nonstore retailers	3	797	198	45	22	2	-
598	Fuel dealers	5	5 377	815	275	71	1	-
599 2 5993	Florists Tobacco stores and stands	6	879 (D)	170 (D)	42 (D)	19 (D)	2	2
5994 5995 5999	News dealers and newsstands	6	(D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	1 2	=

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by \triangle , see appendix F]

						Paid	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annu a l payroll (\$1,000)	First quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	PORTSMOUTH (IC)							
	Retail trade	546	584 274	6 7 0 59	16 427	7 130	85	22
52	Building materials and garden supplies stores	16	23 598	3 77 3	994	294	2	-
521, 3 525 526 527	Building materials and supply stores Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers	9 6 1 -	20 127 (D) (D)	3 049 (D) (D) -	819 (D) (D)	228 (D) (D)	1 1 - -	- - -
53	General merchandise stores	14	62 362	6 926	1 652	833	-	-
531 531 533 539	Department stores (incl. leased depts.) ¹ 2	7 7 4 3	53 616 50 094 2 588 9 680	(NA) 5 596 410 920	(NA) 1 325 102 225	(NA) 672 49 112	-	-
54	Food stores	77	154 897	12 217	3 159	1 505	12	2
541 542 546 543, 4, 5,	Grocery stores	59 5 7 6	149 883 (D) (D) 1 362	11 500 (D) (D) 209	2 995 (D) (D) 45	1 376 (D) (D) 39	5 3 4 -	2 - - -
55 ex. 554	Automotive dealers	61	160 520	15 192	3 7 31	775	3	-
551 552 553 555, 6, 7,	New and used car dealers	11 19 23 8	125 904 10 735 13 008 10 873	10 817 1 066 2 140 1 169	2 779 249 514 189	466 81 174 54	- 1 1 1	- - -
554	Gasoline service stations	28	31 487	1 487	369	177	10	1
56	Apparel and accessory stores	66	33 159	4 472	1 070	569	4	2
561	Men's and boys' clothing stores	7	2 682	406	112	38	2	-
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	21 20 1	14 563 (D) (D)	2 142 (D) (D)	518 (D) (D)	298 (D) (D)	1 1 -	=
565 566 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	6 26 6	6 381 7 919 1 614	586 1 153 185	130 265 45	68 137 28	1 - -	- 2 -
57	Furniture and homefurnishings stores	36	20 550	3 529	837	280	5	2
5712 5713, 4, 9 572 573	Furniture stores Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	13 8 5 10	8 885 2 048 3 740 5 877	1 605 390 385 1 149	386 113 82 256	115 43 23 99	4 1 - -	1 1 - -
58	Eating and drinking places	139	45 392	11 702	2 748	1 992	29	11
5812 5813	Eating places Drinking places	125 14	42 827 2 565	11 087 615	2 627 121	1 906 86	28 1	11
591	Drug and proprietary stores	22	22 474	3 0 69	70 5	265	1	1
59 ex. 591	Miscellaneous retail stores	87	29 835	4 692	1 162	440	19	3
592 593	Liquor storesUsed merchandise stores	5 9	7 129 875	409 237	103 46	20 25	2	ī
594 5941 5942, 3 5944 5945, 6, 7, 8, 9	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	42 8 4 13 17	11 956 2 589 1 710 3 889 3 768	1 647 333 178 624 512	385 70 42 158 115	201 37 22 70 72	11 3 - 3 5	-
596	Nonstore retailers	2	(D)	(D)	(D)	(D)	1	-
598	Fuel dealers	5	4 963	930	265	60	2	-
5992 5993 5994 5995	Florists Tobacco stores and stands News dealers and newsstands Optical goods stores	7 1 - 10	1 631 (D) - 1 305	528 (D) - 359	118 (D) - 108	49 (D) - 30	- - - 2	2 - -
5999	Miscellaneous retail stores, n.e.c.	6	(D)	(D)	(D)	(D)	1	-

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by \blacktriangle , see appendix F]

revised met	chodology for presenting establishment counts, see appendix A. For information o	n geograpnic a	reas followed by	A, see appen	aix Fj	Paid	Unincorporate	ed businesses
1987	Geographic area and kind of business				First	employees for pay period	Individual	
SIC code		Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	quarter payroll (\$1,000)	including March 12 (number)	proprie- torships (number)	Partner- ships (number)
	RICHMOND (IC)	, , ,		(, , , , , , , , , , , , , , , , , , ,	(, , = - ,			
	Retail trade	1 787	1 926 169	245 471	57 845	23 684	318	64
52	Building materials and garden supplies stores	51	94 554	10 486	2 295	6 5 6	10	2
521, 3 525 526 527	Building materials and supply stores Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers.	26 18 5 2	79 428 5 583 (D) (D)	8 696 876 (D) (D)	1 863 207 (D) (D)	514 85 (D) (D)	4 5 1	1 1
53	General merchandise stores	20	75 154	12 625	2 952	1 461	1	1
531 531	Department stores (incl. leased depts.) ^{1 2}	6	68 112 58 825	(NA) 10 383	(NA) 2 429	(NA) 1 183	-	-
533 539	Department stores (incl. leased depts.) ¹ 2	8 6	(D) (D)	(D)	(D) (D)	(D) (D)	1	1
54	Food stores	239	369 534	36 205	8 826	3 917	56	7
541 542	Grocery stores	187 16	352 302 5 513	33 488 395	8 213 95	3 577 48	44 6	2
546 543, 4, 5, 9	Retail bakeriesOther food stores	15 21	3 277 8 442	1 096 1 226	242 276	158 134	5	3
55 ex. 554	Automotive dealers	123	555 899	48 219	11 407	2 098	12	1
551 552	New and used car dealersUsed car dealers	29 29	482 610 15 428	37 952 1 653	9 165 401	1 477 98	2 5	1_
553 555, 6, 7, 9	Auto and home supply stores	58 7	37 373 20 488	6 577 2 037	1 429 412	427 96	5 -	Ξ
554	Gasoline service stations	105	108 536	7 713	1 838	686	27	3
5 6	Apparel and accessory stores	181	87 648	13 432	3 183	1 486	11	6
561	Men's and boys' clothing stores	21	16 603	2 868	673	211	1	1
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	88 65 23	41 651 33 929 7 722	5 998 4 790 1 208	1 317 1 052 265	737 614 123	5 3 2	3 3 -
565 566 564, 9	Family clothing storesShoe storesOther apparel and accessory stores	15 33 24	8 223 13 123 8 048	1 290 2 083 1 193	295 499 399	137 181 220	- 1 4	2 -
57	Furniture and homefurnishings stores	143	104 627	17 020	4 090	1 301	14	5
5712 5713, 4, 9 572 573	Furniture stores Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	48 47 8 40	48 544 27 674 3 104 25 305	8 322 4 428 763 3 507	1 992 1 002 143 953	543 334 52 372	3 7 2 2	2 3 -
58	Eating and drinking places	516	198 027	52 790	12 509	8 547	129	31
5812 5813	Eating places	499 17	194 768 3 259	52 158 632	12 365 144	8 438 109	127	31
591	Drug and proprietary stores	62	67 288	9 469	2 179	754	3	_
59 ex. 591	Miscellaneous retall stores	347	264 902	37 512	8 5 66	2 778	55	8
592 593	Liquor storesUsed merchandise stores	21 32	(D) 8 204	(D) 1 596	(D) 363	(D) 175	12	1
594 5941 5942, 3	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops	154 14 29	64 793 8 327 8 031	9 980 1 076 1 241	2 171 171 296	1 007 103 132	22 2 4	7
5942, 3 5944 5945, 6, 7, 8, 9	Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	29 28 83	14 786 33 649	3 175 4 488	719 985	243 529	6 10	1 6
596	Nonstore retailers	36	57 404	10 143	2 427	641	6	-
598	Fuel dealers	20	80 255	9 121	2 119	481	3	-
5992 5993 5994	Florists	21 1	5 374 (D)	1 400 (D)	320 (D)	138 (D)	5	=
5994 5995 5999	Optical goods stores	29 33	6 514 (D)	1 532 (D)	364 (D)	104 (D)	1 6	=

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

revised met	hodology for presenting establishment counts, see appendix A. For information o	n geographic a	reas followed by	, see appen	dix Fj	Dela	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	ROANOKE (IC)							
	Retail trade	1 061	1 023 287	129 455	30 249	13 530	171	38
52	Building materials and garden supplies stores	44	64 984	7 663	1 560	458	4	
521, 3 525	Building materials and supply storesHardware stores	27 5	54 167 3 858	6 118 842	1 154 256	348 64	3	-
526 527	Retail nurseries, lawn and garden supply stores Mobile home dealers	8 4	2 978 3 981	324 379	71 79	30 16	1	=
53	General merchandise stores	34	179 033	20 569	4 874	2 255	3	-
531 531 533 539	Department stores (incl. leased depts.) ^{1 2} Department stores (excl. leased depts.) ¹ Variety stores Miscellaneous general merchandise stores	12 12 11	144 050 133 075 (D)	(NA) 16 937 (D)	(NA) 3 972 (D)	(NA) 1 837 (D)	- - 2	=
		11	(D)	(D)	(D)	(D)	1	1
54	Food stores	122	148 354	12 749	3 101	1 578	37	7
541 542 546 543, 4, 5,	Grocery stores	94 5 5 18	142 727 (D) 1 026 (D)	11 851 (D) 305 (D)	2 905 (D) 70 (D)	1 442 (D) 50 (D)	30 1 1 5	- - 4
55 ex. 554	Automotive dealers	70	225 156	19 837	4 514	1 053	4	1
551 552 553 555, 6, 7,	New and used car dealers Used car dealers Auto and home supply stores Miscellaneous automotive dealers	16 18 29 7	193 045 6 943 19 083 6 085	14 848 738 3 516 735	3 382 170 780 182	702 65 228 58	- 3 1 -	1
554	Gasoline service stations	66	57 462	3 564	885	402	16	2
56	Apparei and accessory stores	145	58 664	8 476	2 038	1 070	2	4
561	Men's and boys' clothing stores	13	5 918	1 559	404	124	-	-
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	62 56 6	28 845 (D) (D)	3 655 (D) (D)	862 (D) (D)	532 (D) (D)	1 1 -	3 1 2
565 566 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	11 46 13	(D) 16 118 (D)	(D) 2 101 (D)	(D) 508 (D)	(D) 279 (D)	- - 1	1
57	Furniture and homefurnishings stores	85	63 264	11 881	2 889	835	13	3
5712 5713, 4, 9 572 573	Furniture stores Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	17 30 7 31	14 747 17 430 3 441 27 646	3 010 2 838 297 5 736	696 593 71 1 529	188 211 25 411	2 4 2 5	2 - - 1
58	Eating and drinking piaces	240	93 031	23 648	5 517	3 984	61	14
5812 5813	Eating places	226 14	91 017 2 014	23 266 382	5 406 111	3 903 81	58 3	10 4
591	Drug and proprietary stores	38	30 817	4 128	952	315	2	1
59 ex. 591	Miscellaneous retail stores	217	102 522	16 940	3 919	1 580	29	6
592 593	Liquor storesUsed merchandise stores	8 8	8 984 (D)	775 (D)	192 (D)	39 (D)	3	:
594 5941 5942, 3 5944 5945, 6, 7, 8, 9	Miscellaneous shopping goods stores	120 15 18 23 64	54 494 9 175 7 850 13 708 23 761	8 528 1 912 850 2 695 3 071	1 988 483 154 646 705	900 130 94 236 440	13 2 1 3 7	3 1 1 - 1
596	Nonstore retailers	13	(D)	(D)	(D)	(D)	3	-
598	Fuel dealers	7	13 018	1 504	365	86	1	-
5992 5993 5994	Florists	12 3	2 765 (D)	717 (D)	156 (D)	82 (D)	2 -	1 -
5994 5995 5999	News dealers and newsstands	21 25	3 027 (D)	825 (D)	199 (D)	66 (D)	5 2	2

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						Paid employees	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	VIRGINIA BEACH (IC)							
	Retsii trade	2 166	2 349 352	282 910	65 406	30 774	254	71
52	Building msterials and garden supplies stores	72	133 166	15 690	3 587	1 343	234	1
521, 3	Building materials and supply stores	43	114 057	11 932	2 809	954	3	_
521 523	Lumber and other building materials dealers Paint, glass, and wallpaper stores	34 9	111 420 2 637	11 635 297	2 727 82	925 29	2 1	=
525 526 527	Hardware stores	15 13 1	(D) 10 795 (D)	(D) 2 547 (D)	(D) 506 (D)	(D) 275 (D)	1 2 -	1
53	General merchandise stores	35	242 905	26 128	6 05 8	2 780	4	-
531	Department stores (incl. leased depts.)1 2	19	232 338	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)1	19	218 411	23 587	5 493	2 500	-	-
533	Variety stores	7	4 969	862	165	94	2	-
539		9	19 525	1 679	400	186	2	-
54	Food stores	267	472 348	43 904	10 320	4 947	22	10
541 542	Grocery stores Meat and fish (seafood) markets Retail bakeries	205 10	459 916 4 107	41 529 592	9 834	4 604 55	10 2	2
546		17	3 636	956	198	171	5	1
543, 4, 5, 9	Other food stores	35	4 689	827	128	117	5	2
543 544	Fruit and vegetable markets	2 9	(D) (D)	000	(D) (D)	(D) (D) 51	1 2	1
545 549	Miscellaneous food stores	13 11	2 116 1 645	423 222	56 33	33	2	=
55 ex. 554	Automotive desiers	132	568 846	49 428	11 461	2 315	10	3
551 552	New and used car dealersUsed car dealers	23 22	477 497 20 136	37 711 1 561	8 756 372	1 472 106	2 4	- 1
553 553 pt.	Auto and home supply stores	69 64	42 231 (D)	7 180 (D)	1 610 (D)	536	4 4	1
553 pt.	Other auto and home supply stores	5	(D)	(b)	(D)	(D) (D)	-	-
555, 6, 7, 9	Miscellaneous automotive dealers	18	28 982	2 976	723	201	-	1
555 556 557 559	Boat dealers	12 2 4	22 432 (D) (D)	1 874 (D) (D)	442 (D) (D)	122 (D) (D)	-	1 - - -
554	Gssoline service stations	127	149 314	10 061	2 392	1 102	32	6
56	Appsrei and accessory stores	262	130 013	14 944	3 480	1 861	23	10
561	Men's and boys' clothing stores	25	13 336	1 962	470	202	_	1
562, 3 562	Women's clothing and specialty stores	95 80	46 302 39 988	5 223 4 307	1 307 1 010	686 602	7 4	6
563 565	Women's accessory and specialty stores Family clothing stores	15 23	6 314 26 833	916 2 612	297 554	301	3 2	2
566	Shoe stores	69	23 610	3 034	700	373	2	1
566 pt. 566 pt.	Men's shoe stores Women's shoe stores	4 20	818 5 065	109 779	27 170	9 101	_	-
566 pt. 566 pt.	Children's and juveniles' shoe stores	9 36	1 564 16 163	257 1 889	52 451	29 234	1 1	- 1
564, 9	Other apparel and accessory stores	50	19 932	2 113	449	299	12	2
564 569	Children's and infants' wear stores Miscellaneous apparel and accessory stores	14 36	4 314 15 618	452 1 661	103 346	77 222	3 9	1
57	Furniture snd homefurnishings stores	195	153 471	23 497	5 771	1 713	33	5
5712	Furniture stores	50	60 855	12 616	3 066	754	6	3
5713, 4, 9 5713 57 1 4	Homefurnishings stores Floor covering stores Drapery and upholstery stores	56 21 7	27 065 17 472 1 065	4 085 2 579 198	924 571 45	325 156 22	13 4 1	1
5719	Miscellaneous homefurnishings stores	28	8 528	1 308	308	147	8	- 1
572 573	Household appliance stores	23 66	6 939 58 612	843 5 953	188 1 593	73 561	7	'
5731, 4 5735 5736	Radio, television, computer, and music stores Radio, television, electronics, and computer stores Record and prerecorded tape stores Musical instrument stores	47 6 13	50 035 4 810 3 767	5 953 5 053 334 566	1 370 76 147	470 44 47	4 - 3	=
58	Eating and drinking pisces	580	269 046	67 043	15 210	11 5 63	50	20
5812	Eating places	558	263 799	65 647	14 911	11 334	49	20
5812 pt. 5812 pt.	Restaurants and lunchroomsCafeterias	268 7	127 898 5 896	32 539 1 741	7 667 385	5 658 227	16	10 1
5812 pt. 5812 pt.	Refreshment placesOther eating places	251 32	117 660 12 345	28 043 3 324	6 142 717	4 927 522	30	6 3
5813	Drinking places	22	5 247	1 396	299	229	1	_

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

						Paid	Unincorporate	d businesses
1987 SIC code	Geographic area and kind of business				First	employees for pay period	Individual	
0.0 0000		Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	quarter payroll (\$1,000)	including March 12 (number)	proprie- torships (number)	Partner- ships (number)
	VIRGINIA BEACH (IC)—Con.	(,	(0.1,2.2.)	(\$ 1,000,	(********			
591	Drug and proprietary stores	5 2	59 35 2	7 587	1 753	517	-	-
591 pt. 591 pt.	Drug stores Proprietary stores	49	(D) (D)	(D) (D)	(D)	(D) (D)	-	_
59 ex.	Miscellaneous retail stores	444	170 891	24 628	5 374	2 633	74	16
591 592	Liquor stores	11	(D)	(D)	(D)	(D)	1	_
593	Used merchandise stores	22	3 558	471	94	65	4	1
594 5941 5941 pt. 5941 pt.	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops General line sporting goods stores Specialty line sporting goods stores	259 49 11 38	89 690 20 852 4 252 16 600	10 853 2 434 436 1 998	2 467 547 79 468	1 451 303 44 259	36 11 2 9	12 3 1 2
5942 5943	Book storesStationery stores	19 8	6 780 1 480	687 201	163 47	102 29	1 1	2 -
5944 5945 5946	Jewelry stores	49 26 3	17 689 14 070 (D)	2 436 1 240 (D)	576 384 (D)	245 204 (D)	5 4 -	1
5947 5948 5949	Gift, novelty, and souvenir shops Luggage and leather goods stores Sewing, needlework, and piece goods stores	84 3 18	20 441 (D) 6 019	2 864 (D) 707	484 (D) 189	391 (D) 140	13 - 1	4 - 2
596 5961	Nonstore retailers Catalog and mail-order houses	33 9	26 394 (D)	5 3 61 (D)	1 063	412	7	=
5962 5963	Merchandising machine operators	2 22	(D) (D)	(0)	(D) (D)	(D) (D) (D)	- 6]
598 5983	Fuel dealers	12 10	7 0 3 9 (D)	1 463 (D)	356 (D) (D)	92 (D) (D)	2 2	Ξ
5984 5989	Liquefied petroleum gas (bottled gas) dealers	2 -	(D)	(D)	-	-	Ξ	Ξ
5992 599 3 5994	Florists	31 1	4 992 (D)	1 028 (D)	236 (D)	158 (D)	11	2
5995	Optical goods stores	24	6 891	1 751	339	108	1	1
5999 5999 pt. 5999 pt.	Miscellaneous retail stores, n.e.c. Pet shops Typewriter stores	51 12 1	3 775 (D) (D)	(D) 667 (D)	(D) 152 (D) (D)	(D) 91 (D) (D)	12 3 -	=
5999 pt.	Other miscellaneous retail stores, n.e.c.	38	(D)	(D)	(D)	(D)	9	-
	WINCHESTER (IC)							
	Retail trade	422	406 204	49 415	10 918	4 890	113	32
52	Building materials and garden supplies stores	15	22 233	2 704	589	197	2	2
521, 3 525 526 527	Building materials and supply stores	9 3 2	18 154 (D) (D)	1 998 (D) (D)	444 (D) (D)	(D) (D) (D)	1 - 1	2 - -
527	Mobile home dealers	1 15	(D) 73 494	(D) 8 099	(D) 1 952	856	1	1
531 531 533	Department stores (incl. leased depts.) ¹ 2	6	65 690 65 257	(NA) 7 181	(NA) 1 722	(NA) 749	-	Ξ
5 33 539	Variety stores Miscellaneous general merchandise stores	5 4	3 383 4 854	468 450	113 117	51 56	1 -	- 1
54	Food stores	48	75 233	6 758	1 543	669	13	7
541 542 546	Grocery stores Meat and fish (seafood) markets Retail bakeries	36 1 6	73 067 (D) (D)	6 313 (D) (D)	1 443 (D) (D)	605 (D) (D)	8 1 1 2	6
543, 4, 5, 9	Other food stores	5	1 450	260	49	31	2	-
55 ex. 554	Automotive dealers	28	97 019	9 614	2 038	465	5	-
551 552 55 3	New and used car dealers	8 7	83 093 (D)	7 876 (D)	1 677 (D)	357 (D)	5	=
553 555, 6, 7, 9	Auto and home supply stores	11 2	8 654 (D)	1 422 (D)	300 (D)	81 (D)	=	Ξ
5 54	Gasoline service stations	14	9 230	533	129	69	7	-
56 561	Apparel and accessory stores Men's and boys' clothing stores	58	23 358 (D)	2 996 (D)	677 (D)	400 (D)	10	3
562, 3	Women's clothing and specialty stores	26	8 482	921	215	160	6	2
562 563	Women's clothing stores Women's accessory and specialty stores	22	7 947 5 3 5	826 95	195 20	151	4 2	2 -
565 566 564, 9	Family clothing stores	9 16 4	6 172 6 061 (D)	808 979 (D)	188 202 (D)	110 92 (D)	1 2 1	- 1

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

						Paid employees	Unincorporate	d businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	WINCHESTER (IC)—Con.							
57	Furniture and homefurnishings stores	35	23 712	3 136	639	218	8	1
5712 5713, 4, 9 572 573	Furniture stores Homefurnishings atores Household appillance stores Radio, television, computer, and music stores	14 7 1 13	14 087 (D) (D) 5 505	1 770 (D) (D) 685	356 (D) (D) 146	110 (D) (D) 67	3 3 1 1	1 - -
58	Eating and drinking places	110	38 583	9 318	1 942	1 414	40	12
5812 5813	Eating places	107 3	(D) (D)	(D) (D)	(D) (D)	(D) (D)	37 3	12
591	Drug and proprietary stores	17	17 015	1 862	394	159	2	1
59 ex. 591	Miscellaneous retail stores	82	26 327	4 395	1 015	443	25	5
592 593	Liquor stores Used merchandise stores	2 2	1 218 (D)	172 (D)	43 (D)	8 (D)	- 1	Ξ
594 5941 5942, 3 5944 5945, 6, 7, 8, 9	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	47 7 5 12 23	14 431 1 842 1 490 3 902 7 197	1 841 259 128 620 834	428 57 29 166 176	237 21 23 74 119	16 3 4 1 8	2 1 - - 1
596	Nonstore retailers	8	3 801	972	212	76	-	-
598	Fuel dealers	2	(D)	(D)	(D)	(D)	1	-
5992 5993 5994 5995 5999	Fiorists	4 1 1 5 10	925 (D) (D) 1 618 2 008	275 (D) (D) 411 455	51 (D) (D) 107 106	27 (D) (D) 28 43	1 1 1 1 3	- - - 1 2

Table 7. Summary Statistics for Counties With 350 Establishments or More: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

		-				Paid	Unincorporat	ed businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	ARLINGTON COUNTY							
	Retail trade	895	1 151 487	161 200	37 603	13 119	12 6	31
52	Building materials and garden supplies stores	21	28 733	3 924	816	257	3	-
521, 3 525 526 527	Building materials and supply stores Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers	9 7 5	23 257 3 9 23 1 553	2 970 745 209 -	611 168 37 -	165 62 30	2 - 1 -	-
53	General merchandise atores	11	84 924	9 569	2 203	869	-	-
531 531 533 539	Department stores (incl. leased depts.) ¹ 2	3 3 4 4	64 181 (D) 1 311 (D)	(NA) (D) 31 9 (D)	(NA) (D) 56 (D)	(NA) (D) 22 (D)	-	=
54	Food stores	107	182 397	21 098	5 064	1 558	12	1
541 542 546 543, 4, 5,	Grocery stores	73 5 10 19	(D) (D) 5 360 4 377	(D) (D) 1 522 660	(D) (D) 339 150	(D) (D) 140 101	7 1 1 3	- - 1
55 ex. 564	Automotive dealers	39	391 495	38 403	8 459	1 360	2	2
551 552 553 555, 6, 7,	New and used car dealers	17 8 14 -	369 186 10 966 11 343	35 744 524 2 135 -	7 89 3 105 461 -	1 226 25 109	- 1 1 -	1 1 -
554	Gasoline service stations	61	6 5 297	6 317	1 513	464	11	2

¹Includes sales from catalog order desks. ²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

[includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

revised me	inodology for presenting establishment counts, see appendix A. For information of	ii geograpiiic a	leas lollowed by	, see apper	idix i j			
1 9 87 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporate Individual proprietorships (number)	Partner-ships (number)
-	ADJUNCTON COUNTY Con							
	ARLINGTON COUNTY—Con.							
56	Apparel and accessory stores	76	37 945	4 894	1 193	552	6	3
561	Men's and boys' clothing stores	9	5 274	695	139	63	1	-
562, 3	Women's clothing and specialty stores	41	22 314	2 804	727	337	2 2	1
562 563	Women's clothing stores Women's accessory and specialty stores	34	18 897 3 417	2 368 436	604 123	2 8 1 56	-	
565	Family clothing stores	3	1 885	200	47	36	-	-
566 564, 9	Shoe stores Other apparel and accessory stores	19 4	6 981 1 491	930 265	214 66	9 0 26	1 2	-
57	Furniture and homefurnishings stores	76	45 887	6 896	1 545	458	7	4
5712 5713, 4, 9	Furniture stores	17 21	12 180 8 357	2 053 1 5 98	44 8 360	121 104	3	2
572	Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	5	4 534	260	56	20	2	-
573		33 286	20 816	2 985 51 773	681 12 756	213 6 2 61	1 44	11
58 5812	Eating and drinking places	284	(D)	(D)	12 /30 (D)	(D)	44	11
5813	Eating places	204	(D)	(D)	(D)	(D)	-	-
591	Drug and proprietary stores	29	43 945	4 384	830	214	-	-
59 ex. 591	Miscellaneous retail stores	189	88 903	13 942	3 224	1 126	41	8
592	Liquor stores	7	(D)	(D)	(D)	(D)	_	_
593	Used merchandise stores	9	2 381	569	131	33	3	-
594 5941	Miscellaneous shopping goods storesSporting goods stores and bicycle shops	101	41 214 8 8 9 5	6 046 1 331	1 355 30 8	535 116	22	7
5942, 3 5944	Book, stationery stores	15 24	7 997 11 319	851 1 853	211 421	94	1 4	-
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	52	13 003	2 011	415	217	16	5
7, 6, 9 596	Nonstore retailers	22	9 360	1 665	373	127	6	1
598	Fuel dealers	1	(D)	(D)	(D)	(D)	_	_
5992	Florists	19	6 162	1 419	373	123	6	_
5 99 3 5 99 4	Tobacco stores and stands	4 4	314 5 537	76 743	21 182	8 56	-	-
5 99 5 5 999	Optical goods stores	8 14	2 51 8 (D)	765 (D)	175 (D)	55 (D)	- 4	-
5555	Wiscontineous retail stores, rive.c.	17	(6)		(5)	(5)	7	_
	CHESTERFIELD COUNTY							
	CHESTERFIELD COUNTY							
	Retail trade	908	1 263 063	142 152	32 202	14 053	156	29
52	Building materials and garden supplies stores	44	80 484	8 411	1 917	660	8	-
521, 3 525	Building materials and supply stores	26	70 528	6 645	1 512	537	5	-
526	Hardware stores	6 5 7	4 104 742	735 165	160 35	63 10	1	-
527	Mobile home dealers	1	5 110	866	210	50		-
53	General merchandise stores	18	163 630	17 526	3 971	1 900	2	2
531 531	Department stores (incl. leased depts.) ¹ 2 Department stores (excl. leased depts.) ¹	9	149 034 140 9 32	(NA) 15 9 01	(NA) 3 558	(NA) 1 700	_	-
533 539	Variety stores Miscellaneous general merchandise stores	5 4	(D) (D)	(D) (D)	(D) (D)	(D) (D)	1 1	1
54	Food stores	91	214 892	20 050	4 889	2 250	12	3
541	Grocery stores	79	212 387	19 617	4 789	2 180	10	3
542 546	Meat and fish (seafood) markets	1 5	(D) 1 064	(D) 272	(D) 60	(D) 38	1	_
543, 4, 5, 9	Other food stores	6	(D)	(D)	(D)	(D)	-	-
55 ex.	Automotive dealers	74	374 055	32 734	6 778	1 391	10	1
554	Automotive dealers	1 "	374 033	32 734	0 776	1 391		•
551	New and used car dealers	15	322 556	26 011	5 294	963	- 3	-
551 552 553 555, 6, 7,	Used car dealersAuto and home supply stores	15 34	18 04 9 17 677	1 768 3 047	399 679	99 204	6	-
555, 6, 7, 9	Miscellaneous automotive dealers	10	15 773	1 908	406	125	1	1
554	Gasoline service stations	55	69 279	5 230	1 285	490	16	1
56	Apparel and accessory stores	117	66 397	7 771	1 561	876	13	2
561	Men's and boys' clothing stores	15	10 746	1 527	224	91		
562, 3	Women's clothing and specialty stores	50	28 667	3 314	741	441	6	2
562 563	Women's clothing stores	46	(D)	(D)	(D) (D)	(D) (D)	6	2
565	Family clothing stores	8	(D)	(D)		(D)	2	
566 564, 9	Shoe stores	35	12 300 (D)	1 548 (D)	(D) 37 9 (D)	187 (D)	4	
554, 5	apparer and accessory stores	, 9	, (D)	(D)	(U)	, (U)		

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

Geographic area and kind of business					employees		
	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
CHESTERFIELD COUNTY—Con.							
Furniture and homefurnishings stores	81	54 24 3	6 3 80	1 469	513	18	4
Furniture stores	18 31	13 099 10 455	1 690 1 577	352 336	103 134	3	1
Household appliance stores Radio, television, computer, and music stores	6 26	4 970 25 7 19	495 2 618	95 686	28 248	3 3	2
Eating and drinking places	197	92 684	24 887	5 96 0	4 173	31	12
Eating places	195 2	(D) (D)	(D) (D)	(D) (D)	(D) (D)	30 1	11 1
Drug and proprietary stores	31	32 574	4 420	922	372	2	-
Miscellaneous retail stores	200	114 825	14 743	3 450	1 428	44	4
Liquor stores Used merchandise stores	4 8	(D) 791	(D) 160	(D) 46	(D) 28	1 4	Ξ
Miscellaneous shopping goods stores	108	51 118	5 459	1 192	6 8 3	25	4
Book, stationery stores	9 20	5 055 10 457	544 1 5 40	124 365	61 148	1	Ξ
Other miscellaneous shopping goods stores	54	22 401	2 026	431	324	16	4
Nonstore retailers	19	22 8 32	4 262	1 057	303	2	-
	10	14 990	1 474	364	81	1	-
Tobacco stores and stands	2	(D)	(D)	(D)	(D)	1 1	=
Optical goods stores Miscellaneous retail stores, n.e.c	13 20	3 910 (D)	1 012 (D)	250 (D)	61 (D)	2 4	Ξ
FAIRFAX COUNTY							
Retali trade	3 517	5 782 789	703 788	160 432	63 467	389	97
	121				2 144	8	2
Lumber and other building materials dealers	36 24	160 139 (D)	15 370 (D)	3 592 (D)	1 114 (D)	2 2	1
Hardware stores	27 30 4	14 459 36 7 8 4 (D)	2 809 8 551 (D)	600 1 493 (D)	215 687 (D)	2 2 -	1 - -
General merchandise stores	55	772 851	81 176	19 080	8 245	2	-
Department stores (incl. leased depts.)1 2	29	674 981	(NA)	(NA)	(NA)	-	-
	29	641 055	73 769	17 323	7 445	-	-
	18	120 8 73	5 8 55	1 384	627	1	=
	403	1 135 721	124 572	26 933			17
Meat and fish (seafood) markets	21 35	9 320 7 463	911 2 107	193 445	83 315	3 6	1 3
Other food stores	51	12 743	1 902	315	287	10	5
Fruit and vegetable markets	7 12	3 560 1 905	595 309	29 79	18 58	4	1
Miscellaneous food stores	23	5 295	676	157	157	3	2
Automotive dealers	141	1 289 148	124 802	28 544	4 903	7	-
New and used car dealersUsed car dealers	41 2	1 191 607 (D)	10 8 11 7 (D)	24 735 (D)	3 936 (D)	=	:
Auto and home supply stores Tire, battery, and accessory dealers Other auto and home supply stores	80 77 3	79 578 76 8 29 2 749	14 225 13 745 4 8 0	3 263 3 155 108	809 779 30	5 5 -	Ξ
Miscellaneous automotive dealers	18	(D)	(D)	(D)	(D)	2	-
Boat dealers	6 3	(D) 6 177	(D) 683	(D) 144	(D) 27	1 -	-
Motorcycle dealers	6 3	(D) (D)	(D) (D)	(D) (D)	(D) (D)		-
	Furniture and homefurnishings stores Furniture stores Homefurnishings stores Homefurnishings stores Homefurnishings stores Homefurnishings stores Hadio, television, computer, and music stores Eating places Drinking places Drug and proprietary stores Miscellaneous retail stores Liquor stores Liquor stores Liquor stores Liquor stores Liquor stores Used merchandise stores Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Other miscellaneous shopping goods stores Nonstore retailers Fuel dealers Fuel dealers Fores Tobacco stores and stands Miscellaneous retail stores, n.e.c. FAIRFAX COUNTY Retail trade Building materials and garden supplies stores Building materials and supply stores Lumber and other building materials dealers Paint, glass, and wallpaper stores Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers General merchandise stores Department stores (incl. leased depts.)¹² Department stores (incl. leased depts.)¹² Department stores (excl. leased depts.)¹² Department stores (excl. leased depts.)¹² Department stores (excl. leased depts.)¹² Department stores (excl. leased depts.)¹² Other food stores Fruit and vegetable markets Candy, nut, and confectionery stores Dairy products stores Miscellaneous general merchandise stores New and used car dealers Used car dealers Auto and home supply stores Tire, battery, and accessory dealers Other auto and home supply stores Auto and home supply stores Tire, battery, and accessory dealers Other auto and home supply stores Recreational vehicle dealers Boat dealers Recreational vehicle dealers	Furniture and homefurnishings stores	Furniture and homefurnishings stores	Furniture and homefurnishings stores	Furniture and hometurnishings stores	Furniture and homefurnishings stores	Furniture and homefurnishings stores

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

Part	revised met	thodology for presenting establishment counts, see appendix A. For information o	n geographic a	reas followed by	A, see apper	idix F]			
Part								Unincorporate	ed businesses
FAIRFAX COUNTY - Con.		Geographic area and kind of business				First	for pay	Individual	
## FAIRFAX COUNTY—Con. ## FAI	SIC code			Sales		quarter	including	proprie-	
Apparel and accessory stores					(\$1,000)	(\$1,000)			
Maris and boys' clothing stores.		FAIRFAX COUNTY—Con.							
Section Sect	56	Apparel and accessory stores	466	410 953	45 017	10 322	5 71 8	19	4
Wearest accessing and appealably subres 189 17.72 11.189 3.65 2.930 4 2.85	561	Men's and boys' clothing stores	45	64 978	8 192	1 869	720	3	1
Section Sect		Women's clothing and specialty stores		163 482					
See stores	562 563	Women's clothing stores Women's accessory and specialty stores						1	2 -
1866 pt	5 65	Family clothing stores	39	85 753	7 827	1 761	1 038	-	-
See Bit Women's shore stores	566 566 pt	Shoe stores						5	-
Section Continue and accessory stores	566 pt. 566 pt.	Women's shoe storesChildren's and juveniles' shoe stores	9	14 880 2 609	2 009 411	470 96	239 39	1 1	-
District with an inflants what stores									-
Further stores	564	Children's and infants' wear stores	21	19 707	1 996	429	288	2	1 -
5712 Furniture stores								·	3
Prince furnishings stores 148 100 096 14 596 2 328 1 010 16 2 279 2 10 2									
Floor covering stores		Homefurnishings stores	146						2
Household appliance stores 24 19 115 2 237 549 145 3 3	5714	Floor covering stores Drapery and upholstery stores	55 10	1 875	397	84	29	2	2 -
Bradic Television Computer, and music stores 146 170 719 17 147 3 766 1 379 9									-
S731									-
Second	5731, 4	Radio, television, electronics, and computer stores	98	141 621	14 594	3 113	1 067	5	=
Eating places								2	_
Resizuants and functions	58	Eating and drinking places	847	540 333	139 816	32 229	20 845	75	35
Select Referentment places 295 167 369 38 153 8 574 6 594 25 4 5 5 5 5 5 5 5 5	5812 pt.	Restaurants and lunchrooms	409	289 674	76 143	17 552	11 035	33	34 28
Drinking places	5812 pt.	Refreshment places	295	167 369	38 153	8 574	6 594	25	1 4 1
Drug and proprietary stores									1
Miscellaneous retail stores	591		102	17 5 789	18 229	3 943	1 269	6	1
Miscellaneous retail stores	591 pt.	Drug stores	99		(D)	(D)			1
Description									22
Used merchandise stores 32 10 283 1 417 308 173 13									
S94									-
Sporting goods stores and bicycle shops. 57									12
Book stores	5941 5941 pt.	Sporting goods stores and bicycle shops	57 18	46 642 24 589	5 667 2 320	1 372 543	595 310	9 2	1
Stationery stores									-
Solid	5943	Stationery stores	15	6 676	906	198	78	2	-
Sewing December Sewing	5945 5946	Hobby, toy, and game shops	32	53 209	4 290	1 076	605		-
Nonstore retailers	5948	Luggage and leather goods stores	9	3 435	392	118	56	2	-
Catalog and mail-order houses									
Direct selling establishments 37 27 974 7 453 1 786 576 5 1	5961 5962	Catalog and mail-order houses	16	(D) (D)	(D)	(D) (D)	(D) (D)	2	-
5983 Fuel oil dealers		Direct selling establishments						5	1
5989 Fuel dealers, n.e.c. 1 (D) (D) (D) (D) - - 5992 Florists	5983	Fuel oil dealers	3	(D)		(D)	(D)	1	=
5993 Tobacco stores and stands 5 (D) (D) <td>5989</td> <td>Fuel dealers, n.e.c.</td> <td>1</td> <td>(D)</td> <td></td> <td></td> <td></td> <td>Ξ</td> <td></td>	5989	Fuel dealers, n.e.c.	1	(D)				Ξ	
5994 News dealers and newsstands 1 (D) (D) (D) (D) - 1 5995 Optical goods stores 39 14 808 3 571 839 208 2 4 5999 Miscellaneous retail stores, n.e.c. 89 30 857 5 647 1 285 551 13 3 5999 pt. Pet shops 20 7 180 1 491 315 222 4 1 5999 pt. Typewriter stores -<	5993	Tobacco stores and stands	5	(D)	(D)	(D)	(D)	13 -	-
5999 pt. Pet shops 20 7 180 1 491 315 222 4 1 5999 pt. Typewriter stores		News dealers and newsstands			(D)	(D) 839		2	
5999 pt. Typewriter stores - - - - -	5999 pt.								
	5999 pt.	Typewriter stores	-	-	-	-	-	9	_

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

revised me	inodology for presenting establishment counts, see appendix A. For information of	n geographic a	reas followed by	y A, see apper	idix E1			
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporate Individual proprietorships (number)	Partner- ships (number)
	HENRICO COUNTY							
		4 400	4 505 045	404 500	44 750	40 500	440	
	Retail trade	1 123	1 585 845	181 590	41 753	18 582	143	27
52	Building materials and garden supplies stores	25	34 390	4 743	1 112	397	2	2
521, 3 525 526 527	Building materials and supply stores Hardware stores Retail nurseries, lawn and garden supply stores	14 4 6	28 452 (D) 3 003	3 538 (D) 586	854 (D) 109	290 (D) 52	1 -	
527	Mobile home dealers	1	(D)	(D)	(D)	(D)	-	i
5 3	General merchandise stores	30	350 429	32 924	7 604	3 406	-	-
531 531	Department stores (incl. leased depts.) ^{1 2} Department stores (excl. leased depts.) ¹ Variety stores Miscellaneous general merchandise stores	16 16	243 710 228 137	(NA) 25 88 9	(NA) 5 857	(NA) 2 78 6		_
533 53 9	Variety storesMiscellaneous general merchandise stores	8 6	(D) (D)	(D) (D)	(D) (D)	(D) (D)	=	Ξ
54	Food stores	125	325 060	30 716	7 240	3 271	14	3
541 542	Grocery stores	103	317 432 (D)	29 765 (D)	7 042 (D)	3 149 (D)	10	1
54 6 543, 4, 5,	Retail bakeries Other food stores	9 8	1 496 (D)	391 (D)	80 (D)	52 (D)	3 -	- 2
9								
55 ex. 554	Automotive dealers	70	273 093	26 080	6 073	1 079	8	-
551	New and used car dealers	12	226 926	19 608	4 521 99	672	2	-
552 553 555, 6, 7,	Used car dealers	13 35 10	6 172 21 182 18 813	538 3 982 1 952	99 998 455	33 279 95	3 1	=
9								
554	Gasoline service stations	95	111 918	7 056	1 645	669	26	4
56	Apparel and accessory stores	145	104 793	11 778	2 588	1 408	3	2
561	Men's and boys' clothing stores	16	15 218	2 024	464	163	-	-
5 6 2, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	54 48 6	41 9 82 40 471 1 511	4 798 4 653 145	1 038 1 011 27	647 631 16	1 1 -	1 1 -
5 6 5 566	Family clothing storesShoe storesOther apparel and accessory stores	12 48	22 19 6 20 531	1 867 2 502	40 9 579	255 270	1	-
564, 9	Other apparel and accessory stores	15	4 866	587	98	73	1	1
5 7	Furniture and homefurnishings stores	102	90 965	12 107	2 622	807	17	2
5712 5713, 4, 9	Furniture stores	37 2 9	29 832 15 30 6	4 992 2 714	1 018 5 9 8	283 163	5 6	2 -
572 573	Household appliance stores Radio, television, computer, and music stores	10 26	10 349 35 478	986 3 415	213 7 9 3	71 2 9 0	1 5	=
5 8	Eating and drinking places	264	130 256	32 066	7 282	5 412	38	9
5812 5813	Eating places Drinking places	259 5	12 9 4 6 8 788	31 874 1 9 2	7 229 53	5 381 31	37 1	8 1
5 91	Drug and proprietary stores	44	53 007	7 690	1 663	596	3	-
59 ex. 591	Miscellaneous retail stores	223	111 934	16 430	3 924	1 537	32	5
592 5 9 3	Liquor storesUsed merchandise stores	7 5	11 202 423	465 86	118 16	23 23	- 4	-
594 5941	Miscellaneous shopping goods storesSporting goods stores and bicycle shops	124 18	65 358 19 584	8 091 2 074	1 907 490	831 148	10	4 -
5942, 3 5 9 44 5 9 45, 6,	Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	12 27 67	10 425 15 741 19 6 08	1 347 2 121 2 549	320 523 574	113 218 352	1 6	1 3
7, 8, 9	достината опоррину досто отстоительного отстоительн	0,	15 656	2 343	3,4			
596	Nonstore retailers	20	10 9 75	3 046	856	223	3	-
598	Fuel dealers	5	5 856	477	136	29	-	-
5 99 2 5 9 93	FloristsTobacco stores and stands	16 1	7 6 03 (D)	2 124 (D)	407 (D)	217 (D)	4	=
5 9 94 5 9 95 5 9 99	News dealers and newsstands Optical goods stores Miscellaneous retail stores, n.e.c.	15 30	2 114 (D)	531 (D)	116 (D)	33 (D)	3 7	- 1
0000		, 30	, (D)	, (D)	(0)	, (D)		

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

						Paid	Unincorporate	ed businesses
19 8 7 SIC code	Geographic area and kind of business	- Falsk			First	employees for pay period	Individual	Butter
		Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	quarter payroll (\$1,000)	including March 12 (number)	proprie- torships (number)	Partner- ships (number)
	LOUDOUN COUNTY							
	Retail trade	444	543 920	84 256	14 891	5 840	109	29
52	Building materials and garden supplies stores	30	69 931	8 317	1 988	599	8	-
521, 3 525 526 527	Building materials and supply storesHardware stores	16 9	59 097 7 840	6 4 8 3 1 327	1 542 304	432 102	1 3	-
526 527	Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers	5 -	2 994	507	142	65 -	2 -	Ξ
53	General merchandise stores	12	20 875	2 365	497	258	5	-
531 531 533 539	Department stores (incl. leased depts.) ^{1 2} Department stores (excl. leased depts.) ¹ Variety stores	2 2 2	(D) (D)	(AA) (D)	(NA) (D) (D) (D)	(SA) (D) (D)	- ' - 1	=
	Variety storesMiscellaneous general merchandise stores		(B)	(D)			4	
54 541	Food stores	63 51	135 036 129 450	13 830	3 303 3 105	1 050	15	7
542 546 543, 4, 5,	Grocery stores	2 3 7	(D) (D) 4 518	(D) (D) 586	(D) (D) 143	(D) (D) 123	1	1
9		,	4 310	360	143	123	·	
55 ex. 554	Automotive dealers	33	145 139	12 420	2 841	601	7	-
551 552 553	New and used car dealers	13 7	132 754 1 975	10 360 142	2 202 36	447 14	1 3	=
555, 6, 7, 9	Auto and home supply stores	10	7 925 2 485	1 497 421	317 8 6	118 22	1	Ξ
554	Gasoline service stations	29	33 822	2 285	551	199	11	3
56	Apparel and accessory stores	34	13 402	1 814	417	191	4	3
561	Men's and boys' clothing stores	2	(D)	(D)	(D)	(D)	-	-
562, 3 562 563	Women's clothing and specialty stores	15 13 2	7 218 (D) (D)	794 (D) (D)	187 (D) (D)	101 (D) (D)	2 1 1	1 -
565 566	Family clothing storesShoe stores	6 7	1 154 2 493	255 339	55 72	26 31	2 -	1
564, 9 57	Other apparel and accessory stores Furniture and homefurnishings stores	42	(D)	(D) 2 924	(D) 887	(D) 194	9	1
5712	Furniture stores	11	4 349	728	153	40	1	1
5713, 4, 9 572 573	Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	15 3 13	(D) (D) 8 250	(D) (D) 795	(D) (D) 178	(D) (D) 77	2 - 6	1 - -
58	Eating and drinking places	84	49 906	13 922	3 320	2 180	16	8
5812 5813	Eating places	83 1	(D)	(D) (D)	(D) (D)	(D) (D)	15 1	6
591	Drug and proprietary stores	13	16 478	1 873	414	129	-	1
59 ex. 591	Miscellaneous retail stores	104	40 213	4 506	1 093	441	36	7
592 593	Liquor storesUsed merchandise stores	4 7	2 804 995	191 184	47 48	9 15	2	Ξ
594 5941 5942, 3	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores	47 11 10	9 314 2 302 1 972	1 259 255 151	302 67 47	166 36 37	17 2 3	2 - 2
5942, 3 5944 5945, 6, 7, 8 , 9	Jewelly stores Other miscellaneous shopping goods stores	7 19	1 526 3 514	278 575	65 123	25 68	3 9	
596	Nonstore retailers	8	4 538	457	104	39	4	-
598	Fuel dealers	7	14 819	1 099	279	60	-	-
5992 5993 5994	Florists Tobacco stores and stands News dealers and newsstands	12 - 1	2 111 (D)	444 (D)	99 - (D)	60 (D)	4 - -	3 -
5995 5999	Optical goods stores	3	(D) (D) (D)	(0)	(D) (D) (D)	(D) (D)	1 8	2

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see sppendix A. For information on geographic areas followed by A, see appendix F]

Tevised Tile	thodology for presenting establishment counts, see appendix A. For information o	ii geograpiiic a	leas tollowed by	A, see apper	idix F]	Paid	Unincorporate	ed businesses
1987	Geographic area and kind of business				First	employees for psy	Individual	
SIC code	according and and and of submission	Estab- lishments (number)	Sales (\$1,000)	Annusi psyroll (\$1,000)	quarter psyroil (\$1,000)	period including March 12 (number)	proprie- torships (number)	Partner- ships (number)
	MONTGOMERY COUNTY							
	Retail trade	394	448 607	47 488	11 044	5 588	101	19
52	Building materials and garden supplies stores	21	32 824	3 922	807	274	3	1
521, 3	Building materials and supply stores	9	22 685	2 608	55 5	160	2	-
525 526 527	Retail nurseries, lawn and garden supply stores Mobile home dealers	4 4	(D) (D) 4 587	(D) (D) 385	(D) 63	(D) (D) 24	-	1
53	General merchandise stores	13	44 446	4 337	1 082	545	1	-
531 531	Department stores (incl. leased depts.)¹ 2 Department stores (excl. leased depts.)¹	4 4	31 798 30 117	(NA) 2 831	(NA) 699	(NA) 370	1	-
533 539	Department stores (incl. leased depts.)¹ 2 Department stores (excl. leased depts.)¹ Variety stores Miscellaneous general merchandise stores	2 7	(D) (D)	(D) (D)	(D) (D)	(D) (D)	ī	Ξ
54	Food stores	51	89 947	7 492	1 830	919	19	1
541 542	Grocery stores	44	89 0 47 (D)	7 35 0 (D)	1 799 (D)	8 9 3 (D)	16 1	1
546 543, 4, 5, 9	Retail bakeriesOther food stores	3	(D) (D)	(D) (D)	(D) (D)	(D) (D)	2 -	=
55 ex. 554	Automotive dealers	38	138 273	10 810	2 583	519	3	3
551 552	New and used car dealers	13 7	123 308	9 39 0 (D)	2 277	4 0 8	-	1 2
553 555, 6, 7,	Auto and home supply stores	14	5 943 (D)	953 (D)	(D) 2 0 3 (D)	(D) 73 (D)	3 -	=
554	Gasoline service stations	33	30 681	1 700	401	204	14	-
56	Apparel and accessory stores	28	13 144	1 798	387	220	2	3
561	Men's and boys' clothing stores	3	(D)	(D)	(D)	(D)	1	-
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	11 10 1	5 186 (D) (D)	678 (D) (D)	146 (D) (D)	88 (D) (D)	1 1 -	1 1
565 566	Family clothing storesShoe stores	5 7	4 41 0 2 266	649 279	128 66	65 37	-	1 -
564, 9	Other apparel and accessory stores	2	(D)	(D)	(D)	(D)	-	1
57	Furniture and homefurnishings stores	42	18 719	2 519	580	221	14	
5712 5713, 4, 9 572 573	Furniture stores Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	16 11 4 11	9 453 2 511 797 5 9 5 8	1 324 289 68 838	318 62 17 183	108 42 6 65	7 3 1 3	=
58	Eating snd drinking places	93	39 187	9 735	2 099	2 082	28	6
5812 5813	Eating places Drinking places	89 4	38 393 794	9 597 138	2 064 35	2 047 35	26 2	5 1
591	Drug and proprietary stores	13	8 606	1 273	311	113	1	-
59 ex. 591	Miscellsneous retail stores	64	32 780	3 900	964	491	18	4
592 593	Liquor stores Used merchandise stores	2 3	2 729 186	160 4 0	40 8	8 11	1	=
594 5941 5942, 3	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops	33 9	19 765 (D) (D)	2 360 (D) (D)	563 (D) (D) (D)	311 (D) (D)	7 2	3 1
5942, 3 5944 5945, 6, 7, 8, 9	Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	4 3 17	(D) (D) 4 0 14	(D) (D) 591	(D) (D) 150	(D) (D) 101	1 4	1 -
596	Nonstore retailers	5	(D)	(D)	(D)	(D)	1	1
598	Fuel dealers	3	1 918	251	67	26	1	-
5992 5993	Florists Tobacco stores and stands	7 -	1 719	393	98 -	58	3 -	Ξ
5994 5995 5999	News dealers and newsstands	2 9	(D) (D)	(D) (D)	(D) (D)	(D) (D)	3	Ξ

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

revised met	thodology for presenting establishment counts, see appendix A. For information of	n geographic ai	reas followed by	/ ▲, see appen	dix FJ			
						Paid employees	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business				First	for pay period	Individual	
		Estab- lishments	Sales	Annual payroll	quarter payroll	including March 12	proprie- torships	Partner- ships
		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(number)	(number)
	PRINCE WILLIAM COUNTY							
	Retail trade	883	1 247 971	141 268	31 808	13 771	125	34
52	Building materials and garden supplies stores	37	80 639	8 073	1 807	531	4	-
521, 3	Building materials and supply stores	22	(D)	(D)	(D)	(D) 30	1	-
525 526 527	Hardware stores	5 8 2	2 637 5 695 (D)	354 829 (D)	94 190 (D)	82 (D)	2	Ξ.
53	General merchandise stores	16	100 853	10 084	2 190	1 056	3	1
531		8	100 699	(NA)	(NA)	(NA)		
531 533	Department stores (incl. leased depts.)¹ 2 Department stores (excl. leased depts.)¹ Variety stores	8 2	90 667 (D)	9 206 (D)	2 051 (D)	989 (D)	_	- 1
539	Miscellaneous general merchandise stores	6	(D)	(D)	(D)	(D)	3	-
54	Food stores	120	255 197	26 55 8	6 269	2 013	20	7
541 542	Grocery stores	93 8	249 526 2 570	25 767 244	6 08 6 65	1 893 26	11 3	6
546 543, 4, 5,	Retail bakenes	9 10	1 423 1 678	297 250	69 49	53 41	2 4	Ξ
9								
55 ex. 554	Automotive dealers	54	290 020	26 9 87	5 7 62	1 060	6	-
551 552	New and used car dealersUsed car dealers	9	228 952 5 655	19 451 586	4 240 124	680 38	-	-
553 555, 6, 7,	Auto and home supply stores	23	21 066 34 347	3 323 3 6 27	674 724	169 173	6	<u> </u>
9								
554	Gasoline service stations	64	96 089	5 415	1 217	564	8	6
56	Apparel and accessory stores	116	86 614	9 259	2 0 86	1 101	3	3
561	Men's and boys' clothing stores	16	14 363	1 644	347	141	-	-
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	44 37	25 975	2 871 2 48 1	666	342 302	1	1
563	Women's accessory and specialty stores	7	22 325 3 650	390	583 83	40	-	-
565 566 564, 9	Family clothing storesShoe stores	14 30	22 953 18 819	2 189 1 947	502 448	285 267	- 1	1
564, 9	Other apparel and accessory stores	12	4 504	608	123	66	i	1
57	Furniture and homefurnishings stores	83	110 461	12 873	2 882	1 018	15	1
5712 5713, 4, 9	Furniture stores	23 32	51 929 35 289	5 905 4 250	1 376 906	427 381	2 9	1 -
572 573	Household appliance storesRadio, television, computer, and music stores	6 22	(D) (D)	(D) (D)	(D) (D)	(D) (D)	2 2	Ξ
58	Eating and drinking places	207	115 120	27 786	6 246	4 974	30	7
5812 5813	Eating places	206	(D) (D)	(D)	(D) (D)	(D) (D)	30	7
591	Drug and proprietary stores	19	29 283	3 145	707	248	2	
59 ex.	Miscellaneous retail stores	167	83 695	11 088	2 642	1 206	34	9
591	The state of the s		00 000	11 000	2 042	1 200		J
592 593	Liquor storesUsed merchandise stores	3 6	4 057 (D)	181 (D)	46 (D)	8 (D)	- 2	2
594 5941	Miscellaneous shopping goods stores	93 14	39 067 5 481	4 423 572	992 125	605 85	15 1	1
5942, 3 5944	Book, stationery stores Jewelry stores	14	5 73 1 11 477	522 1 555	128 355	72 133	3	-
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	44	16 378	1 774	384	315	8	-
596 .	Nonstore retailers	13	17 207	1 751	543	167	5	_
598	Fuel dealers	6	8 889	1 573	329	62	-	-
5992 5993	Florists Tobacco stores and stands	14	4 586	1 032	251	129	6	2
5994 5995	News dealers and newsstands	13	(D) - 4 140	(D) - 906	(D) 200	(D) - 71	- - 4	=
5999	Miscellaneous retail stores, n.e.c.	18	(D)	(D)	(D)	(D)	2	4

¹Includes sales from catalog order desks. ²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

revised me	thodology for presenting establishment counts, see appendix A. For definitions of	CMSA's, MSA	's, and PMSA's,	see appendix D)]			
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Individual proprietorships (number)	Partner- ships (number)
	CHARLOTTESVILLE, VA MSA							
	Retall trade	879	918 548	107 826	24 883	10 877	238	50
52	Building materials and garden supplies stores	28	62 013	6 582	1 467	429	200	1
521, 3	Building materials and supply stores	14	53 864	5 381	1 187	337	1	
525 526 527	Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers	7 6 1	3 618 (D) (D)	525 (D) (D)	135 (D) (D)	40 (D) (D)	1	1
53	General merchandise stores	25	100 750	11 504	2 768	1 215	6	1
531 531 533 539	Department stores (incl. leased depts.) ¹ 2	7 7 3 15	82 740 78 604 1 989 20 157	(NA) 9 721 322 1 461	(NA) 2 3 26 79 36 3	(NA) 994 44 177	- - - 6	- - - 1
54	Food stores	135	197 361	18 948	4 302	1 860	63	14
541 542 546 543, 4, 5,	Grocery stores	120 2 6 7	19 3 844 (D) (D) 1 469	18 33 1 (D) (D) 164	4 156 (D) (D) 35	1 755 (D) (D) 25	62 - - 1	13 1 - -
55 ex. 554	Automotive dealers	45	172 600	16 053	3 628	726	12	-
551 552 553 555, 6, 7,	New and used car dealers Used car dealers Auto and home supply stores Miscellaneous automotive dealers	16 5 20 4	158 018 2 836 10 082 1 664	13 593 226 1 932 302	3 098 54 410 66	565 15 126 20	1 1 9 1	-
554	Gasoline service stations	57	47 165	3 453	831	392	24	4
56	Apparel and accessory stores	108	55 224	7 056	1 678	864	13	1
561	Men's and boys' clothing stores	11	8 796	1 206	3 25	105	3	-
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	45 3 9 6	28 93 3 27 967 966	3 63 0 3 506 124	810 785 25	507 484 23	3 - 3	1 1 -
565 566 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	9 26 17	2 681 9 116 5 698	335 1 337 548	69 3 59 115	48 1 3 6 68	3 - 4	=
57	Furniture and homefurnishings stores	82	46 777	6 5 03	1 491	515	15	2
5712 571 3 , 4, 9 572 57 3	Furniture stores Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	18 27 9 28	15 043 14 805 5 371 11 558	1 968 2 3 15 761 1 459	443 528 158 3 62	129 172 54 160	4 8 1 2	- 1 1
58	Eating and drinking places	194	81 069	20 699	4 629	3 462	51	21
5812 581 3	Eating places	188	79 75 3 1 316	20 426 27 3	4 566 6 3	3 421 41	48 3	20 1
591	Drug and proprietary stores	19	27 461	3 298	720	209	2	-
59 ex. 591	Miscellaneous retail stores	186	128 128	13 730	3 169	1 205	50	6
592 59 3	Liquor stores Used merchandise stores	8 12	(D) 1 796	(D) 265	(D) 53	(D) 3 5	1 4	1
594 5941 5942, 3 5944 5945, 6, 7, 8, 9	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	99 18 16 17 48	37 269 4 719 9 405 7 026 16 119	5 514 659 1 203 1 379 2 273	1 203 125 284 306 488	601 53 140 111 297	19 2 4 3 10	3 1 - 1 1
596	Nonstore retailers	13	(D)	(D)	(D)	(D)	6	2
598	Fuel dealers	6	17 730	1 199	277	78	1	-
5992 5993	Florists Tobacco stores and stands	15	3 266	836	207	81 -	6 -	Ξ
5994 5995 5999	News dealers and newsstands Optical goods stores Miscellaneous retail stores, n.e.c.	10 23	1 458 (D)	346 (D)	79 (D)	20 (D)	3 10	=

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

	1	1		1				
						Paid employees	Unincorporate	ed businesses
1987 SIC 2010	Geographic area and kind of business				First	for pay period	Individual	
SIC code		Estab- lishments	Sales	Annual payroll	quarter payroll	including March 12	proprie- torships	Partner- ships
		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(number)	(number)
	DANVILLE, VA MSA							
	Retall trade	661	567 437	65 237	15 373	7 045	211	38
52	Building materials and garden supplies stores	24	33 796	3 596	866	2 27	3	1
521, 3 525 526	Building materials and supply stores Hardware stores Retail nurseries, lawn and garden supply stores	12	26 010 (D)	2 706 (D)	644 (D)	149 (D)	1 1	1 -
52 6 527	Retail nursenes, lawn and garden supply stores	6 2	1 430 (D)	221 (D)	41 (D)	21 (D)	1 -	
53	General merchandise stores	32	75 231	9 580	2 401	1 091	9	-
531	Department stores (incl. leased depts.) ^{1 2}	8	68 624	(NA)	(NA)	(NA)	_	_
531 531 533	Department stores (incl. leased depts.)¹ 2	8 12	62 234 6 093	7 912 972	1 972 243	887 119	1	Ξ
539			6 904	696	186	85	8	_
54	Food stores	118	133 878	11 780	2 847	1 301	49	10
541 542	Grocery stores	107	132 274 (D)	11 491 (D)	2 782 (D)	1 250 (D)	44 2	9
546 543, 4, 5,	Retail bakeriesOther food stores	5 3	(D) (D)	(D) (D)	(D) (D)	(D) (D)	2	1 -
9								
55 ex. 554	Automotive dealers	56	131 082	11 004	2 530	614	13	3
551	New and used car dealers	17	113 119	8 367	1 925	426	_	-
552 553	Used car dealers	14 20	4 971 10 667	361 1 964	74 458	31 131	7 4	2 1
555, 6, 7, 9	Miscellaneous automotive dealers	5	2 325	312	73	26	2	-
554	Gasoline service stations	63	45 613	2 704	670	310	26	3
56	Apparel and accessory stores	53	19 050	2 716	643	320	9	-
561	Men's and boys' clothing stores	9	3 313	535	116	47	3	-
562, 3	Women's clothing and specialty stores	17	6 941	1 013	245	124	2	-
562 563	Women's clothing stores	16 1	(D) (D)	(D) (D)	(D) (D)	(D) (D)	2 -	=
565	Family clothing stores	4	(D)	(D)	(D)	(D) 99	2	_
566 564, 9	Shoe stores Other apparel and accessory stores	21 2	5 950 (D)	826 (D)	201 (D)	99 (D)	1	_
57	Furniture and homefurnishings stores	48	27 157	3 614	677	291	16	2
5712	Furniture stores	17	17 369	2 496	418	176	4	1
5713, 4, 9 572 573	Homefurnishings stores Household appliance stores	11 5	2 3 6 1 841	337 112	75 23	34 16	3 4	1 -
	Radio, television, computer, and music stores	15	6 586	669	161	65	5	
58	Eating and drinking places	143	48 605	12 484	2 935	2 183	56	16
5812 5813	Eating places	141	(D) (D)	(D) (D)	(D) (D)	(D) (D)	55 1	16 -
591	Drug and proprietary stores	28	25 642	3 348	789	291	3	-
59 ex.	Miscellaneous retail stores	96	27 383	4 411	1 015	417	27	3
591								
592 593	Liquor storesUsed merchandise stores	5 4	4 704 328	249 58	63 13	12 6	2	=
594	Miscellaneous shopping goods stores	45	12 086	1 940	486	213	9	1
5941 5942, 3	Sporting goods stores and bicycle shops Book, stationery stores	6 4	1 007 639	119 65	26 20	15 14	4 -	_
5944 5945, 6 , 7, 8, 9	Jewelry storesOther miscellaneous shopping goods stores	16 19	5 975 4 465	1 137 619	315 125	105 79	1 4	1
596	Nonstore retailers	4	(D)	(D)	(D)	(D)	1	_
598	Fuel dealers	9	3 420	467	100	37	3	_
5992	Florists	12	1 529	380	80	40	7	2
5993 5994	Tobacco stores and stands	1 -	(D)	(D)	(D)	(D)	1 -	=
5995 5999	Optical goods stores Miscellaneous retail stores, n.e.c	8 8	1 176 (D)	333 (D)	74 (D)	28 (D)	3	=

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	hodology for presenting establishment counts, see appendix A. For definitions of				-			
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	JOHNSON CITY-KINGSPORT-BRISTOL, TN-VA MSA							
	Retail trade	2 459	2 256 191	247 716	58 642	27 664	823	233
52	Building materials and garden supplies stores	133	160 844	14 250	3 162	1 079	35	10
521, 3 521	Building materials and supply stores Lumber and other building materials dealers	68 52	127 255 122 664	10 847 10 296	2 548 2 417	820 769	11 7	3
523	Paint, glass, and wallpaper stores	16	4 591	551	131	51	4	2
525 526 527	Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers	32 15 18	8 040 3 376 22 173	1 111 693 1 599	283 109 222	122 58 79	14 7 3	3 3 1
53	General merchandise stores	81	336 470	36 854	8 957	4 007	9	4
531	Department stores (incl. leased depts.)1 2	26	290 812	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)1	26	274 391	30 672	7 365	3 219	- :	-
533 539	Variety stores Miscellaneous general merchandise stores	20 35	10 430 51 649	1 575 4 607	407 1 185	211 577	9	3
54	Food stores	327	474 047	40 077	9 803	4 643	146	3 9
541 542	Grocery stores	290 9	465 643 1 974	38 695 214	9 482 51	4 460 32	129 6	31 3
546	Retail bakeries	10	2 697	732	167	77	5	1
543, 4, 5, 9 543	Other food stores	18	3 733 1 786	436 122	103	74 16	6	4
544 545	Fruit and vegetable markets Candy, nut, and confectionery stores Dairy products stores	7 -	810	161	36	28	2	2
549	Dairy products stores Miscellaneous food stores	6	1 137	153	36	30	-	2
55 ex. 554	Automotive dealers	219	554 181	43 061	9 956	2 580	51	18
551 552	New and used car dealers Used car dealers	55 40	467 294 25 052	32 801 1 886	7 528 510	1 781 145	5 17	3 2
553 pt. 553 pt. 553 pt.	Auto and home supply stores	95 84 11	39 299 37 140 2 159	6 309 6 079 230	1 448 1 395 53	488 465 23	21 17 4	12 8 4
555, 6, 7, 9	Miscellaneous automotive dealers	29	22 536	2 065	470	166	8	1
555 556 557 559	Boat dealers Recreational vehicle dealers Motorcycle dealers Automotive dealers, n.e.c.	10 5 11 3	3 880 8 834 9 353 469	417 739 833 76	88 141 224 17	39 43 77 7	3 1 3	- - - 1
554	Gasoline service stations	203	141 729	8 156	1 955	997	103	25
56	Apparel and accessory stores	235	91 453	10 606	2 429	1 340	54	13
561	Men's and boys' clothing stores	19	5 037	847	174	104	2	2
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	96 83 13	31 276 29 358 1 918	4 192 3 961 231	1 009 950 59	564 524 40	28 23 5	6 5 1
565	Family clothing stores	29	29 780	2 297	510	303	5	2
566 566 pt.	Shoe stores	64 2	20 731 (D)	2 694 (D)	598 (D)	290 (D)	8 -	1 -
566 pt. 566 pt.	Women's shoe storesChildren's and juveniles' shoe stores	17 2	4 991 (D)	725 (D)	159 (D)	93 (D)	Ξ	-
566 pt.	Family shoe stores	43	15 177	1 872	415	188	8	1 2
564, 9 564 569	Other apparel and accessory stores	27 16 11	4 629 2 759 1 870	576 343 233	138 85 53	54 25	11 4 7	- 2
57	Furniture and homefurnishings stores	207	95 279	11 989	2 818	1 086	6 9	21
5712	Furniture stores	69	38 295	5 374	1 217	449	19	5
5713, 4, 9 5713 5714	Homefurnishings stores	51 28 5	20 805 10 550 560	2 509 1 622 92	556 350 24	212 121 8	23 15 1	8 3 3
5719 572	Miscellaneous homefurnishings stores Household appliance stores	18	9 695 8 116	795 803	182 191	83 83	9	2
572	Radio, television, computer, and music stores	68	28 063	3 303	854	342	18	6
5731, 4 5735 5736	Radio, television, electronics, and computer stores Record and prerecorded tape stores Musical instrument stores	40 12 16	20 687 3 955 3 421	2 382 503 418	624 122 108	223 75 44	8 2 8	3 1 2
58	Eating and drinking places	515	203 678	53 567	12 531	8 856	158	54
5812 pt. 5812 pt. 5812 pt. 5812 pt. 5812 pt.	Eating places Restaurants and lunchrooms Cafeterias Refreshment places Other eating places	496 163 15 264 54	200 866 56 709 10 254 124 439 9 464	53 188 15 902 3 400 31 154 2 732	12 434 3 877 776 7 213	8 785 2 594 405 5 334 452	147 78 7 52 10	50 20 1 27 2
5813	Drinking places		2 812		97	71	11	4

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Second Comparison Compari	
Sept Drug attree	Partner- ships (number)
Signate Drug stores 121	
Signate Drug stores 121	
Section Sect	3
Section Sect	3 -
1	48
Miscalisneous shapping goods stores 188	2
Spant Sporting goods stores and bicycle shops 35 8 8050 1 1086 283 119 10 3941 pl. Specially line sporting goods stores 14 3 255 452 116 50 3 3 3941 pl. Specially line sporting goods stores 21 4 785 642 117 69 7 7 7 7 7 7 7 7 7	5
Search S	22 8
Search S	3 5
See Hobby, toy, and game shops 19 3 637 425 1177 73 10	3
Sewign needlework, and piece goods stores 2	1
Sewign needlework, and piece goods stores 2	- 4
Separate Catalog and mall-order houses	4
Sep62 Merchandising machine operators	1
Fuel dealers	1
5983 Fuel oil dealers 5 3 694 261 78 24 1 1 1 1 1 1 1 1 1	1
Florists	7
5993 Tobacco stores and stands	1
14 2 984 690 183 67 2	1
Fet shops	4
Cither miscellaneous retail stores, n.e.c. 29 (D) (D) (D) (D) 18	3
Retail trade	3
Retail trade	
Second	
S21, 3 Building materials and supply stores 16 38 126 4 244 915 272 2 2 2 2 2 2 2 2	38
526 Retail nurseries, lawn and garden supply stores 8 2 096 257 61 27 4 527 Mobile home dealers 11 11 487 1 205 280 82 1 53 General merchandlse stores 31 135 996 15 953 3 622 1 799 8 531 Department stores (incl. leased depts.)¹ 11 124 912 (NA) (NA) (NA) - 531 Department stores (excl. leased depts.)¹ 11 115 836 14 156 3 160 1 566 - 533 Variety stores 12 (D) (D	-
527 Mobile home dealers 11 11 487 1 205 280 82 1 53 General merchandlse stores 31 135 996 15 953 3 622 1 799 8 531 Department stores (incl. leased depts.)¹ 2 11 124 912 (NA) (NA) (NA) - 531 Department stores (excl. leased depts.)¹ 2 11 115 836 14 156 3 160 1 566 - 539 Variety stores 12 (D)	Ξ
Department stores (incl. leased depts.) 2	=
533 Variety stores 12 (D)	-
54 Food stores 141 191 839 18 327 3 989 1 814 45 541 Grocery stores 120 187 713 15 778 3 869 1 699 38 542 Meat and fish (seafood) markets 6 1 891 141 33 16 1 546 Retail bakeries 7 912 235 52 45 3	=
541 Grocery stores 120 187 713 15 778 3 869 1 699 38 542 Meat and fish (seafood) markets 6 1 891 141 33 16 1 546 Retail bakeries 7 912 235 52 45 3	=
542 Meat and fish (seafood) markets 6 1 891 141 33 16 1 546 Retail bakeries 7 912 235 52 45 3	8
546 Retail bakeries	4
9	1
55 ex. Automotive dealers	-
551 New and used car dealers	-
551 New and used car dealers 18 130 188 11 151 2 534 569 1 552 Used car dealers 11 8 442 443 114 47 2 553 Auto and home supply stores 36 21 114 3 339 738 271 10 555, 6, 7, 9 Miscellaneous automotive dealers 7 5 387 481 98 44 1	=
555, 6, 7, Miscellaneous automotive dealers 7 5 387 481 98 44 1	
554 Gasoline service stations 84 75 796 4 529 1 073 460 34	4
56 Apparel and accessory stores 91 37 412 4 645 1 051 589 11	1
561 Men's and boys' clothing stores 9 5 281 635 163 69 1 562, 3 Women's clothing and specialty stores 46 18 633 2 322 512 307 7	-
10 10 10 10 10 10 10 10	=
565 Family clothing stores	1
566 Shoe stores 25 8 027 935 219 114 2 564, 9 Other apparel and accessory stores 6 2 395 270 52 34 -	Ξ

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revised met	thodology for presenting establishment counts, see appendix A. For definitions of	CMSA's, MSA	's, and PMSA's,	see appendix E	0]			
						Paid employees	Unincorporate	ed businesses
1987	Geographic area and kind of business				First	for pay period	Individual	
SIC code		Estab- lishments	Sales	Annual payroli	quarter payroll	including March 12	proprie- torships	Partner- ships
		(number)	(\$1,000)	(\$1,ÓOO)	(\$1,000)	(number)	(number)	(number)
	LYNCHBURG, VA MSA—Con.							
57	Furniture and homefurnishings stores	76	45 318	8 946	2 011	640	17	5
5712	Furniture stores	28	20 022	4 933	1 064	297	5	4
5713, 4, 9 572 573	Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	20 7 21	9 839 3 063 12 394	1 875 543 1 595	428 132 387	148 45 150	4 2 6	ī
58	Eating and drinking places		79 861	20 247	4 634	4 105	61	14
5812			78 768	20 030	4 590	4 069	56	14
5813	Eating places		1 093	217	44	36	5	-
591	Drug and proprietary stores		34 923	4 746	1 063	409	4	_
59 ex. 591	Miscellaneous retail stores	176	61 416	8 971	2 104	1 006	51	8
592 593	Liquor storesUsed merchandise stores	8	6 870 1 737	444 304	112 52	22 31	7	_
594	Miscellaneous shopping goods stores	73	21 133	2 772	668	365	20	6
5941 5942, 3	Sporting goods stores and bicycle shops Book, stationery stores	13 6	3 677 1 129	488 113	105 22	58 20	6 2	-
5944 5945, 6,	Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	21 33	6 741 9 586	902 1 269	244 297	74 213	5 7	6
7, 8, 9 596	Nonstore retailers	14	9 824	2 225	534	288	6	_
598	Fuel dealers		12 314	778	184	61	1	_
5992	Florists		3 553	998	207	116	11	2
5993 5994	Tobacco stores and stands	5	668	107	- 28	18	1	Ξ
599 5 5999	Optical goods storesMiscellaneous retail stores, n.e.c	16 15	1 894 3 423	584 759	137 182	45 60	1 4	Ξ.
	NORFOLK-VIRGINIA BEACH-NEWPORT NEWS, VA MSA							
	Retali trade	7 604	8 636 623	1 015 807	238 080	107 288	1 099	249
52	Building materials and garden supplies stores	282	438 057	52 673	12 299	4 046	25	6
521, 3 521	Building materials and supply stores	139 98	358 874 338 622	38 843 36 181	9 269 8 633	2 745 2 560	12 6	1
523	Paint, glass, and wallpaper stores	41	20 252	2 662	636	185	6	-
525 526 527	Hardware stores	55	32 000 30 895	5 426 6 639	1 232 1 408	493 694	6	3 2
	Mobile home dealers		16 288	1 765	390	114	1	-
53 531	General merchandise stores		9 85 6 07 856 805	104 018 (NA)	23 828 (NA)	10 974 (NA)	13	
531	Department stores (incl. leased depts.)1			89 964	20 479	9 591		
533				4 810	1 148	594	3	_
539	Variety stores		149 005	9 244	2 201	789	10	-
54 541	Food stores		1 691 010 1 627 561	153 786 143 527	37 333 34 964	17 438 15 942	136 83	25 15
542 546	Grocery stores	46 60	23 035	2 628 3 543	692 786	337 521	16 18	5 2
543, 4, 5,	Other food stores			4 088	891	638	19	3
9 543	Fruit and vegetable markets	11 33	(D) 11 042	(D) 1 376	(D) 311	(D) 201	9 7	1
544 545 549	Candy, nut, and confectionery stores Dairy products stores Miscellaneous food stores	42 32	(D)	(D) 1 082	(D) 289	(D) 187	3	1
55 ex.	Automotive dealers		2 101 434	185 593	43 259	9 337	49	14
554	New and used car dealers	106	1 775 956	140 384	33 005	6 280	5	2
551 552	Used car dealers	112			1 849	530	18	6
553 553 pt.	Auto and home supply stores	277 256		28 091 26 179	6 354 5 904	1 986 1 774	20 19	5 5
553 pt. 555, 6, 7,	Other auto and home supply stores	21	13 351 92 855	1 912 9 454	450 2 051	212 541	1 6	1
555, 6, 7, 9 555	Boat dealers	1		5 620	1 153	294	3	1
556 557	Recreational vehicle dealers Motorcycle dealers	10	(D) 19 151	(D) 2 883	(D) 687	(D) 180	1	
559	Automotive dealers, n.e.c.	. 1	(D)	(D)	(D)	(D)	144	- 15
554	Gasoline service stations	. 479	549 383	33 483	8 0 5 6	3 551	144	15

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revised men	hodology for presenting establishment counts, see appendix A. For definitions of	CMSA'S, MSA	s, and PMSA's,	see appendix i	J	Paid	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	NORFOLK-VIRGINIA BEACH-NEWPORT NEWS, VA MSA-Con.							
56	Apparel and accessory stores	860	445 433	54 018	12 554	6 639	61	23
561	Men's and boys' clothing stores	108	57 409	8 166	1 993	813	6	1
562, 3	Women's clothing and specialty stores	302 266	152 817 141 151	18 658 16 870	4 474 3 961	2 475 2 299	24	9
562 563	Women's clothing stores Women's accessory and specialty stores	36	11 666	1 788	513	176	4	3
565	Family clothing stores	89	105 042 86 025	11 334	2 498 2 552	1 369	9	2
566 566 pt. 566 pt.	Men's shoe stores	15 59	4 078 14 274	603 2 258	146 506	44 267	4 - 1	- 4
566 pt. 566 pt.	Children's and juveniles' shoe storesFamily shoe stores	22 148	4 660 63 013	816 7 517	172 1 728	95 916	1 2	2
564, 9 564 569	Other apparel and accessory stores Children's and infants' wear stores Miscellaneous apparel and accessory stores	117 38 79	44 140 13 038 31 102	4 666 1 362 3 304	1 037 346 691	660 226 434	18 6 12	5 4 1
57	Furniture and homefurnishings stores	63 2	50 9 36 2	7 3 97 3	17 2 83	5 471	98	25
5712	Furniture stores	200	178 741	30 721	7 315	2 036	29	13
5713, 4 , 9 5713 5714	Homefurnishings stores Floor covering stores Prepare and unbelsery stores	180 69 23	160 973 47 900 4 341	24 370 7 484 891	5 300 1 688 207	1 776 483 103	38 9 7	8 2 5
5719	Drapery and upholstery stores	88	108 732	15 995	3 405	1 190	22	1
572 573	Household appliance stores	57 195	23 743 145 905	3 083 15 799	690	1 440	11	3
5731, 4 5735 5736	Radio, television, computer, and music stores Radio, television, electronics, and computer stores Record and prerecorded tape stores Musical instrument stores	138 29 28	117 619 19 537 8 749	12 664 1 617 1 518	3 978 3 245 353 380	1 078 231 131	20 11 6 3	2 - 1
58	Eating and drinking places	1 933	851 564	217 284	49 973	36 9 54	287	77
5812 5812 pt.	Eating placesRestaurants and lunchrooms	1 824 840	832 151 360 816	212 749 96 944	48 917 22 441	36 147 16 189	273 128	75 38
5812 pt. 5812 pt. 5812 pt.	Cafeterias Refreshment places Other eating places	32 818 134	32 567 389 869 48 899	9 430 90 725 15 650	2 160 20 460 3 856	1 153 16 781 2 024	125 16	3 28 6
5813	Drinking places	109	19 413	4 535	1 056	807	14	2
591	Drug and proprietary stores	236	241 347	31 048	6 9 84	2 445	12	6
591 pt. 591 pt.	Drug stores Proprietary stores	225 11	236 386 4 961	30 340 708	6 821 163	2 368 77	12	5 1
59 ex. 591	Miscellaneous retail stores	1 443	823 426	109 931	26 511	10 433	274	58
592	Liquor stores	50	(D)	(D)	(D)	(D)	2	-
593	Used merchandise stores	100	18 855	3 466	895	387	26	5
594 5941 5941 pt. 5941 pt.	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops General line sporting goods stores Specialty line sporting goods stores	765 126 33 93	280 587 54 100 16 106 37 994	37 074 6 527 1 839 4 688	8 740 1 490 416 1 074	4 674 765 193 572	136 29 8 21	36 4 1 3
5942 5943	Book storesStationery stores	63 16	26 231 3 464	2 977 480	703 125	376 67	8	4
5944 5945	Jewelry storesHobby, toy, and game shops	167 91	63 600 52 337	9 969 5 259	2 415 1 394	1 030 707	19 16	4 6
5946 5947 5948	Camera and photographic supply stores Gift, novelty, and souvenir shops Luggage and leather goods stores	12 216 14	5 681 49 034 5 584	726 7 527 809	169 1 629 194	62 1 063 128	46 2	13 1
5949 596	Sewing, needlework, and piece goods stores	96	20 556 286 464	2 800 34 767	621 8 863	476 2 543	13 21	3
5961 5962 5963	Catalog and mail-order houses	25 15 56	(D) (D) 45 470	(D) (D) 9 915	(D) (D) 2 295	(D) (D) 915	3 4 14	=
598 5983	Fuel dealers	61 47	85 927 73 188	12 904 10 593	3 036 2 379	801 663	7	2 2
5984 5989	Liquefied petroleum gas (bottled gas) dealers Fuel dealers, n.e.c.	13	(D) (D)	(D) (D)	(D) (D)	(D)	1	-
5 9 92 5993 5994	Florists Tobacco stores and stands News dealers and newsstands	117 8 6	20 376 (D) 1 328	4 665 (D) 173	1 102 (D) 38	643 (D) 21	37 1 1	11 - 2
5995	Optical goods stores	88	19 696	4 984	1 105	340	8	1
5999 5999 pt. 5999 pt. 5999 pt.	Miscellaneous retail stores, n.e.c. Pet shops Typewriter stores Other miscellaneous retail stores, n.e.c.	152 35 1 116	(D) 9 467 (D) (D)	(D) 1 581 (D) (D)	(D) 357 (D) (D)	(D) 218 (D) (D)	35 8 - 27	1 1 - -

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revised me	thodology for presenting establishment counts, see appendix A. For definitions of	CMSA's, MSA'	s, and PMSA's,	see appendix I	D]			
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporate Individual proprietorships (number)	Partner-ships (number)
	RICHMOND-PETERSBURG, VA MSA							
		4.050	E 045 040	704 770	400 404	TA 805	·.	4
52	Retail trade Building materials and garden supplies stores	4 959 182	5 945 616 289 645	704 779 33 825	163 181 7 713	70 205 2 367	976 3 5	177 5
521, 3	Building materials and supply stores	100	243 302	27 015	6 181	1 837	21	1
521 523	Lumber and other building materials dealers Paint, glass, and wallpaper stores		224 024 19 278	23 972 3 043	5 566 615	1 671 166	12 9	1 -
525 526 527	Hardware stores	26	18 573 9 996 17 774	3 053 1 737 2 020	715 345 472	286 140 104	9 4 1	- 3 1
53	General merchandise stores	102	727 30 6	78 206	18 144	8 450	7	4
531	Department stores (incl. leased depts.) 1 2	43	575 018	(NA)	(NA)	(NA)		-
531	Department stores (excl. leased depts.)1	43	535 479	64 626	14 770	7 108	-	-
533 539	Variety stores Miscellaneous general merchandise stores	29 30	25 359 166 468	3 843 9 737	916 2 458	463 879	2 5	3 1
54	Food stores	627	1 185 375	112 740	26 903	12 173	146	27
541	Grocery stores	520	1 153 662	108 055	25 855	11 562	117	18
542 546	Retail bakeries	33 34	13 645 6 608	1 070 2 017	260 435	121 275	16 7	1
543, 4, 5, 9	Other food stores	40	11 460	1 598	353	215	6	7
543 544	Fruit and vegetable marketsCandy, nut, and confectionery stores	13	(D) (D)	(D) (D)	(D) (D)	(D) (D)	1 4	1 2
545 549	Dairy products storesMiscellaneous food stores	7 18	5 76Ó 4 250	774 605	175 130	87 86	1	1 3
55 ex. 554	Automotive dealers	376	1 436 253	127 638	2 8 87 9	5 744	53	4
551 552	New and used car dealersUsed car dealers	88 72	1 222 269 47 065	98 131 4 859	22 211 1 111	3 849 290	8 15	2
553 553 pt. 553 pt.	Auto and home supply stores	183 166 17	101 090 93 656 7 434	17 984 16 730 1 254	4 116 3 816 300	1 229 1 142 87	27 26 1	=
555, 6, 7,	Miscellaneous automotive dealers	33	65 829	6 664	1 441	376	3	1
9 555 556	Boat dealers Recreational vehicle dealers	16	34 410 21 492	3 202 1 982	653 414	165 88	2	-
557 559	Motorcycle dealersAutomotive dealers, n.e.c.	9	(D) (D)	(D)	(D) (D)	(D) (D)	1	1 -
554	Gasoline service stations	392	447 512	31 737	7 482	2 945	130	14
5 6	Apparel and accessory stores	523	293 758	37 20 9	8 299	4 332	41	10
561	Men's and boys' clothing stores	65	47 629	7 426	1 617	545	4	1
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	221 186 35	121 996 112 095 9 901	15 260 13 830 1 430	3 369 3 064 305	2 027 1 878 149	17 13 4	6 6
565	Family clothing stores	44	54 402	5 339	1 096	652	5	2
566	Shoe stores	140 10	52 828 2 498	6 889	1 640 109	749 30	7	-
566 pt. 566 pt. 566 pt.	Men's shoe stores	40	11 545 2 901	367 1 647 419	380 102	183 48	2	=
566 pt.	Family shoe stores	81	35 884	4 456	1 049	488	4	-
564, 9 564 569	Other apparel and accessory stores Children's and infants' wear stores Miscellaneous apparel and accessory stores		16 903 8 608 8 295	2 295 1 277 1 018	577 336 241	359 215 144	8 1 7	1 -
57	Furniture and homefurnishings stores	394	298 538	42 943	10 011	3 204	67	13
5712	Furniture stores	131	108 058	18 206	4 189	1 179	17	6
5713, 4, 9 5713 5714 5719	Homefurnishings stores Floor covering stores Drapery and upholstery stores Miscellaneous homefurnishings stores	122 60 11 51	68 511 41 729 3 985 22 797	10 624 6 942 799 2 883	2 374 1 537 182 655	791 402 66 323	29 15 5 9	5 3 - 2
572	Household appliance stores	35	25 452	3 251	685	209	8	
573	Radio, television, computer, and music stores	106	96 517	10 862	2 763	1 025	13	2
5731, 4 5735 5736	Radio, television, electronics, and computer stores Record and prerecorded tape stores Musical instrument stores	69 19 18	73 502 14 344 8 671	8 231 1 167 1 464	2 050 395 318	709 206 110	5 5 3	2
58	Eating and drinking places	1 231	517 281	134 765	31 556	22 13 9	293	73
5812 5812 pt. 5812 pt. 5812 pt.	Eating places Restaurants and lunchrooms Cafeterias Refreshment places	1 198 514 26 514	509 960 207 962 14 127 235 162	133 080 57 614 4 104 54 709	31 123 13 699 968 12 443	21 838 9 546 510 9 249	285 132 13 120	70 47 1 20
5812 pt.	Other eating places		52 709	16 653	4 013	2 533	20	2
5813	Drinking places	33	7 321	1 685	l 433	301	1 81	3

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

1011000 11110	and doing to presenting establishment counts, see appointing 1 or definitions of					Paid	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	RICHMOND-PETERSBURG, VA MSA—Con.							
591	Drug and proprietary stores	194	196 714	27 939	6 10 8	2 236	13	-
591 pt. 591 pt.	Drug stores Proprietary stores	185	193 807 2 907	27 577	6 041	2 191 45	13	-
59 ex.	Miscellaneous retail stores	938	553 234	362 77 777	18 0 86	6 615	191	27
5 91 592	Liquor stores	40	(D)	(D)	(D)	(D)	1	_
593	Used merchandise stores	57	11 586	2 202	(D) 502	(D) 273	26	2
594 5941	Miscellaneous shopping goods stores	458 67	197 884 44 540	25 943 4 923	5 832 1 033	2 832 434	83 17	19
5941 pt. 5941 pt.	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops General line sporting goods stores Specialty line sporting goods stores	22 45	15 442 29 098	1 726 3 197	397 636	228 206	2 15	=
5942 5 943	Book storesStationery stores	42 18	15 572 10 892	1 699 1 818	393 434	200 146	7	- 1
5944 5945	Jewelry stores	93 50	45 831 31 084	7 707 2 571	1 813 569	705 333	12 10	2 3
5946 5 9 47 5948	Camera and photographic supply stores Gift, novelty, and souvenir shops Luggage and leather goods stores Sewing, needlework, and piece goods stores	15 128	8 466 23 688 4 767	1 267 3 335 1 007	284 754	90 531	1 28	1 12
5949			13 044	1 007 1 616	155 397	83 310	1 6	=
596 5961 5962	Nonstore retailers Catalog and mail-order houses Merchandising machine operators Direct selling establishments	82 18 21	95 633 35 681	18 507 4 443 6 140	4 586 1 090 1 485	1 252 270 421	14 1	Ξ
5963		43	32 925 27 027	7 924	2 011	561	12	Ξ
598 5983 5984	Fuel of dealers	56 41 13	122 784 102 241 (D)	14 378 11 273 (D)	3 422 2 712	818 670 (D)	9 5 2	1 -
5989	Liquefied petroleum gas (bottled gas) dealers		(D)	(D)	(D) (D)	(D)	2	-
5992 5993 5994	Florists Tobacco stores and stands News dealers and newsstands	76 5	19 818 1 095 (D)	5 102 208 (D)	1 089 53 (D)	552 21 (D)	26 3 1	3 -
5995	Optical goods stores	65	13 812	3 337	795	223	8	Ξ
5999 5999 pt. 5999 pt. 5999 pt.	Miscellaneous retail stores, n.e.c. Pet shops Typewriter stores Other miscellaneous retail stores, n.e.c.	98 14 1 83	(D) 4 632 (D) (D)	(D) 763 (D) (D)	(D) 172 (D) (D)	(D) 107 (D) (D)	20 3 1 16	2 1 - 1
	ROANOKE, VA MSA						_	
	Retail trade	1 721	1 786 884	205 379	48 594	21 613	335	73
52 521, 3	Building materials and garden supplies stores	96 46	107 532 80 457	13 185 9 249	2 8 0 2 1 857	81 8 541	10	1
525 526	Hardware stores Retail nurseries, lawn and garden supply stores	16 17	8 140 6 272	1 624 958	444 195	131 68	3 2	-
527 53	Mobile home dealers	17 48	12 663 221 757	1 354 25 883	306 6 112	78 2 937	- 5	-
	Department stores (incl. leased depts \1.2	15	178 332	(NA)	(NA)	(NA)	-	_
531 531 533 539	Department stores (excl. leased depts.)¹ Variety stores Miscellaneous general merchandise stores	15 16 17	164 802 8 621 48 334	21 208 1 346 3 329	4 948 345 819	2 396 200 341	- 2 3	=
54	Food stores	212	325 317	27 684	6 893	3 179	67	15
541 542	Grocery stores	174 6	318 629 2 549	26 582 324	6 652 66	2 998 37	57	10
546 543, 4, 5,	Retail bakeriesOther food stores	8 24	1 239 2 900	363 415	84 91	63 81	2 7	5
9 55 ex. 554	Automotive desiers	119	422 280	33 348	7 876	1 764	12	2
551 552	New and used car dealersUsed car dealers	34 25	372 844 11 532	26 499 1 040	6 335 253	1 282 88	2 5	-
551 552 553 555, 6, 7,	Auto and home supply storesMiscellaneous automotive dealers	48 12	29 466 8 438	4 824 985	1 044 244	316 78	3 2	2 -
554	Gasoline service stations	135	149 760	9 441	2 271	1 013	39	8
56 561	Apparel and accessory stores	198	88 1 53	11 799	2 880	1 520	11	4
	Women's clothing and specialty stores	91	10 567 42 800	2 161 5 397	561 1 325	187 793	7	3
562, 3 562 563	Women's clothing stores	84 7	41 138 1 662	5 142 255	1 267 58	762 31	7 -	1 2
565 566 564, 9	Family clothing stores	15 55	11 994 18 787	1 130 2 451	260 587	152 322	- 1	- 1
564, 9	Other apparel and accessory stores	17	4 005	660	147	66	3	-

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see Introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

	incodegy to presenting establishment counts, see appoints A. 1 or definitions of		,			Paid	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	ROANOKE, VA MSA—Con.							
57	Furniture and homefurnishings stores	143	96 991	18 834	4 021	1 235	28	7
5712 5713, 4, 9	Furniture stores Homefurnishings stores	39 44	33 468 20 987	5 912 3 371	1 395 705	418 262	.5 .13	3 2
572 573	Household appliance stores Radio, television, computer, and music storea	13	4 940 37 598	512 6 839	123 1 798	49 506	4	1
58	Esting and drinking places	402	153 368	37 981	8 790	8 519	110	22
5812 5813	Eating places	383 19	151 027 2 34 1	37 528 453	8 665 125	6 430 89	104 6	18 4
591	Drug and proprietary stores	68	54 348	7 197	1 706	608	8	2
59 ex. 591	Miscellaneous retail stores	300	187 378	22 227	5 243	2 020	47	12
592 593	Liquor storesUsed merchandise stores	11 12	10 903 1 306	924 471	229 112	46 38	- 6	Ξ
594 5941	Miscellaneous shopping goods storesSporting goods stores and bicycle shops	155 24	62 627 10 184	9 898 2 042	2 290 510	1 059 149	23 6	8 2
5942, 3 5944	Book, stationery stores	21 32	9 723 17 730	1 206 3 329	219 805	120 301	1 4	1
5945, 6, 7, 8, 9	Other miscellaneous shopping goods atores	78	24 990	3 321	756	489	12	4
596	Nonstore retailers	32	83 808	5 690	1 406	447	4	1
598 5992	Fuel dealers	10	13 916 3 701	1 618 891	398 192	96 103	1	1
5993 5994	Tobacco stores and stands	4 -	777	140	39	17 -	-	=
5995 5999	Optical goods storesMiscellaneous retail stores, n.e.c	26 31	3 811 6 529	1 048 1 547	254 323	82 132	5 2	2
	WASHINGTON, DC-MD-VA MSA							
50	Retail trade	19 814	27 984 231	3 593 844	828 273	323 427	2 784	772
52 521, 3	Building materials and garden supplies stores	815 325	1 194 570 988 398	143 094 106 658	31 945 24 448	9 748 6 805	80	14
521 523	Lumber and other building materials dealers	231 94	937 597 48 801	98 354 8 304	22 529 1 919	6 258 547	17 12	3 1
525 526 527	Hardware stores	151 127 12	96 190 105 118 6 864	18 172 19 396 868	3 547 3 850 300	1 269 1 618 56	30 20 1	7 3 -
53	General merchandise stores	315	3 104 578	339 505	79 933	33 772	32	11
531	Department stores (incl. leased depts.)1 2		2 716 980	(NA)	(NA)	(NA)	-	-
531 531 pt. 531 pt. 531 pt.	Department stores (excl. leased depts.)¹ Conventional¹ Discount or mass merchandising¹ National chain¹	128 43 57 28	2 587 860 1 151 278 618 704 797 878	295 972 143 775 58 967 93 230	70 034 34 436 13 892 21 706	29 319 14 006 7 113 8 200	-	=
533 539	Variety stores Miscellaneous general merchandise stores	66 121	94 743 441 973	13 597 29 938	2 994 8 905	1 425 3 028	8 24	4 7
54	Food stores	2 328	5 172 11 5	588 505	133 033	41 838	418	99
541 542	Grocery stores	1 716 153	4 945 228 95 052	550 817 9 080	125 160 2 029	37 354 786	294 36	61 8
546 546 pt. 546 pt.	Retail bakeries	214 180 34	59 746 50 825 8 921	16 598 14 773 1 825	3 726 3 308 418	2 206 1 948 258	45 40 5	15 13 2
543, 4, 5,	Other food stores		72 091	10 010	2 118	1 492	41	15
9 543	Fruit and vegetable marketsCandy, nut, and confectionery stores	38 68	24 616 11 009	2 821 1 893	506 443	261 318	13 5	2 3
544 545 549	Dairy products stores	38	7 546 28 920	1 080 4 216	235 934	189 724	8 15	4 6
55 ex. 554	Automotive dealers		8 515 334	842 927	147 777	25 348	64	12
551 552	New and used car dealersUsed car dealers	269 92	5 878 657 66 298	552 741 6 491	127 256 1 501	19 956 376	5 11	3 2
553 553 pt. 553 pt.	Auto and home supply stores	417	384 448 369 589 14 859	63 693 61 539 2 154	14 698 14 217 481	3 839 3 674 165	41 34 7	5 4 1
555, 6, 7, 9	Miscellaneous automotive dealers	96	185 931	20 002	4 322	1 177	7	2
555 556	Boat dealers Recreational vehicle dealers	17	88 068 50 105	8 108 4 570	1 662 1 094	468 201	2	1 -
557 559	Motorcycle dealers	32	44 260 5 498	8 625 701	1 423 143	458 50	5 -	1 -
554	Gasoline aervice stationa	1 313	1 737 447	135 792	31 745	12 566	417	91

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

						Paid	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	WASHINGTON, DC-MD-VA MSA—Con.							
		0.000	4 740 455	204 500	40.000	00.044	400	40
56	Apparel and accessory stores	2 300	1 710 155 253 518	204 580 33 712	46 966	22 641	130	43
561	Men's and boys' clothing stores	960	679 836	80 694	7 770 18 605	9 932	44	19
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	811 149	609 306 70 530	70 730 9 964	16 184 2 421	9 048 9 048 884	34 10	16
565	Family clothing stores	218	362 342	35 535	7 987	4 097	11	5
566 pt. 566 pt. 566 pt. 566 pt.	Shoe stores	644 79 165 37 363	313 712 28 851 67 875 10 825 206 161	40 932 3 791 9 500 1 638 26 003	9 503 935 2 180 382 6 006	4 325 295 999 198 2 833	20 2 5 2 11	5 1 2 1 1
564, 9 564 569	Other apparel and accessory stores Children's and infants' wear stores Miscellaneous apparel and accessory stores	234 90 144	100 747 54 179 46 568	13 707 6 076 7 631	3 101 1 402 1 699	1 552 839 713	39 10 29	11 6 5
57	Furniture and homefurnishings stores	1 814	1 758 928	226 158	51 183	15 306	190	42
5712	Fumiture stores	422	539 076	74 280	16 736	4 505	35	18
5713, 4, 9 5713 5714 5719	Homefurnishings stores Floor covering stores Drapery and upholstery stores Miscellaneous homefurnishings stores	640 271 63 306	452 294 254 401 17 735 180 158	68 422 39 290 4 165 24 967	15 104 8 845 946 5 313	4 667 1 943 297 2 427	79 17 16 46	14 9 1 4
572	Household appliance stores	110	88 199	11 115	2 595	670	20	2
573 5731 5734 5735	Radio, television, computer, and music stores Radio, television, and electronics stores Computer and software stores Record and prerecorded tape stores	642 307 117 149	679 359 405 314 99 377 110 814	72 341 41 790 11 555 10 657	16 748 9 625 2 636 2 630	5 464 2 941 843 1 194	56 28 5	8 3 1 2
5736	Musical instrument stores	69	63 854	8 339	1 857	486	14	2
58	Eating and drinking places	5 249	3 088 363	831 082	192 352	121 397	701	253
5812 pt. 5812 pt. 5812 pt. 5812 pt. 5812 pt.	Eating places Restaurants and lunchrooms Cafeterias Refreshment places Other eating places	5 056 2 311 138 1 946 661	3 004 143 1 509 579 67 721 1 013 131 413 712	809 349 427 426 19 232 236 693 125 998	187 015 100 122 4 429 52 632 29 832	118 393 59 266 2 993 41 746 14 388	666 291 27 289 59	245 124 9 103
5813	Drinking places	193	84 220	21 733	5 337	3 004	35	8
591	Drug and proprietary stores	626	962 577	115 586	26 013	7 645	29	5
591 pt. 591 pt.	Drug stores Proprietary stores	597 29	948 909 13 668	113 949 1 637	25 630 383	7 483 162	24 5	5 -
59 ex. 591	Miscellaneous retail stores	4 358	2 740 166	368 615	87 326	33 166	7 25	202
592	Liquor stores	640	519 502	54 604	13 016	4 773	71	39
593	Used merchandise stores	230	74 046	13 582	3 097	1 340	74	14
594 5941 5941 pt. 5941 pt.	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops General line sporting goods stores Specialty line sporting goods stores	1 948 289 107 182	1 051 336 183 206 95 268 87 938	130 305 24 188 10 183 14 005	30 602 5 489 2 297 3 192	14 096 2 481 1 169 1 312	309 55 19 36	67 10 3 7
5942 5943	Book storesStationery stores	244 65	148 398 25 219	14 606 3 773	3 496 922	1 854 360	32 7	11
5944 5945	Jewelry stores. Hobby, toy, and game shops	426 148	249 813 172 621	36 463 13 565	8 505 3 282	2 742 1 795	44 30	9 5 3
5946 5947 5948 5949	Gamera and photographic supply stores Gift, novelty, and souvenir shops Luggage and leather goods stores Sewing, needlework, and piece goods stores	71 513 50 142	57 041 137 703 15 366 61 969	6 990 20 257 2 179 8 284	1 841 4 484 538 2 045	436 2 887 258 1 283	2 109 5 25	3 24 1 4
596 5961 5962 5963	Nonstore retailers Catalog and mail-order houses Merchandising machine operators Direct selling establishments	336 108 48 180	518 705 164 325 84 032 270 348	63 529 14 811 15 910 32 808	15 709 3 752 3 571 8 386	5 137 1 065 897 3 175	54 17 6 31	14 3 3 8
598 5983 5984 5989	Fuel dealers	77 50 22 5	179 422 148 697 29 216 1 509	21 431 15 957 5 227 247	5 229 4 030 1 123 76	1 043 775 245 23	5 5 -	2 - 1 1
5992 5993 5994 5995	Florists Tobacco stores and stands News dealers and newsstands Optical goods stores	303 29 41 235	100 887 11 200 17 661 75 879	24 233 1 633 2 478 19 502	5 483 386 548 4 400	2 249 180 207 1 103	79 3 7 20	23 - 4 10
5999 5999 pt. 5999 pt. 5999 pt.	Miscellaneous retail stores, n.e.c. Pet shops	519 102 7 410	191 528 31 573 2 128 157 827	37 318 6 293 373 30 652	8 856 1 405 93 7 358	3 038 836 35 2 167	103 26 1 76	29 5 1 23
	Chirles raises from catalog order dasks	1410	137 027	30 032	7 336	2 107	/0	23

¹Includes sales from catalog order desks. ²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 9. Summary Statistics for the Area Outside Metropolitan Statistical Areas: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

						Paid employees	Unincorporate	d businesses
1987 SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	Retail trade	10 074	8 106 286	882 716	201 505	94 077	3 380	691
52	Building materials and garden supplies stores	569	598 176	67 080	15 119	4 973	116	26
521, 3 521 523	Building materials and supply stores	288 232 56	459 039 439 725 19 314	48 752 46 045 2 7 07	11 176 10 58 7 589	3 367 3 161 206	46 31 15	9 6 3
525 526 527	Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers	145 78 58	55 822 27 683 55 632	8 844 4 678 4 806	2 040 938 965	820 471 315	42 26 2	7 9 1
53	General merchandise stores	527	811 819	87 744	20 293	10 134	130	28
531	Department stores (incl. leased depts.)1 2	81	5 7 2 861	(NA)	(NA)	(NA)	-	-
531 531 pt. 531 pt. 531 pt.	Department stores (excl. leased depts.)¹ Conventional¹ Discount or mass merchandising¹ National chain¹	81 14 57 10	543 990 (D) 350 706 (D)	59 671 (D) 33 976 (D)	13 340 (D) 7 422 (D)	6 613 (D) 3 928 (D)	- - -	=
533 539	Variety stores Miscellaneous general merchandise stores	1 7 6 270	70 186 197 643	9 192 18 881	2 309 4 644	1 222 2 299	23 10 7	9 19
54	Food stores	1 721	2 055 8 93	175 251	41 928	19 239	712	155
541 542	Grocery stores	1 536 56	2 016 379 20 923	169 667 2 408	40 742 501	18 450 287	621 2 7	135 2
546 546 pt. 546 pt.	Retail bakeries Retail bakeries — baking and selling Retail bakeries — selling only	57 51 6	6 915 6 406 509	1 699 1 548 151	3 7 7 34 7 30	277 259 18	34 30 4	5 5 -
543, 4, 5,	Other food stores	72	11 676	1 477	308	225	30	13
9 543 544 545 549	Fruit and vegetable markets	23 15 9 25	5 530 1 414 1 383 3 349	497 326 289 365	94 74 56 84	64 50 40 71	16 5 1 8	4 2 -
55 ex. 554	Automotive dealers	944	1 818 353	150 683	33 707	8 9 <mark>90</mark>	208	40
551 552	New and used car dealersUsed car dealers	291 194	1 490 655 104 593	110 985 7 141	24 658 1 653	5 914 615	22 74	7 13
553 553 pt. 553 pt.	Auto and home supply stores	374 326 48	164 642 146 031 18 611	26 684 23 884 2 800	6 020 5 386 634	2 019 1 801 218	93 72 21	18 16 2
555, 6, 7, 9	Miscellaneous automotive dealers	85	58 463	5 873	1 376	442	19	2
555 556 55 7 559	Boat dealers Recreational vehicle dealers Motorcycle dealers Automotive dealers, n.e.c.	37 21 24 3	28 522 13 793 16 048 100	2 781 1 334 1 752 6	553 331 490 2	209 92 139 2	5 6 7 1	1 - - 1
554	Gasoline service stations	949	716 219	45 590	10 675	4 906	462	48
56	Apparel and accessory stores	753	243 756	32 016	7 399	4 241	165	53
561	Men's and boys' clothing stores	58	12 402	1 919	536	223	16	2
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	287 266 21	85 265 82 658 2 607	10 641 10 260 381	2 571 2 482 89	1 593 1 524 69	66 55 11	16 15 1
565	Family clothing stores	164	89 002	12 295	2 814	1 545	34	18
566 pt. 566 pt. 566 pt. 566 pt.	Shoe stores	179 7 15 3	46 491 1 763 2 808 748	6 247 200 459 150	1 290 43 110 26	706 21 63 15	23 2 2	8 - 1
566 pt.	Family shoe stores	154	41 172	5 438	1 111	607	19	7
564, 9 564 569	Other apparel and accessory stores Children's and infants' wear stores Miscellaneous apparel and accessory stores	65 32 33	10 596 4 153 6 443	914 350 564	188 7 6 112	174 80 94	26 17 9	9 6 3
57	Furniture and homefurnishings stores	753	327 103	45 967	10 167	3 911	259	48
5712	Furniture stores	316	192 610	27 555	6 072	2 145	83	13
5713, 4, 9 5713 5714 5 7 19	Homefurnishings stores Floor covering stores Drapery and upholstery stores Miscellaneous homefurnishings stores	162 82 20 60	44 429 30 925 1 924 11 580	6 676 4 645 348 1 683	1 412 987 80 345	619 366 52 201	67 30 12 25	16 8 2 6
572	Household appliance stores	87	30 246	4 119	921	362	38	7
573 5731 5734 5735 5736	Radio, television, computer, and music stores Radio, television, and electronics stores Computer and software stores Record and prerecorded tape stores Musical instrument stores	188 125 12 30 21	59 818 39 794 3 275 11 011 5 738	7 617 5 246 424 1 155 792	1 762 1 208 88 252 214	785 524 33 152 7 6	71 51 5 8	12 7 1 4
58	Musical instrument stores Eating and drinking places	1 909	633 269	155 862	33 956	26 575	725	179
5812 5812 pt. 5812 pt.	Eating places	1 870 879 25	627 788 239 889 10 218	154 776 63 838 2 518	33 687 13 706 597	26 364 11 002 370	704 403 11	176 109 1
5812 pt. 5812 pt. 5813	Refreshment places Other eating places Drinking places	760 206 39	337 137 40 544 5 481	77 009 11 411 1 086	16 805 2 579 269	13 450 1 542 211	245 45 21	53 13 3

Table 9. Summary Statistics for the Area Outside Metropolitan Statistical Areas: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

						Paid employees	Unincorporate	ed businesses
1987 SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
591	Drug and proprietary stores	437	331 491	46 191	10 657	3 790	57	5
591 pt.	Drug stores	418	327 199	45 658	10 529	3 712	53	5
591 pt.		19	4 292	533	128	78	4	-
59 ex. 591	Miscellaneous retail stores	1 512	570 207	76 332	17 604	7 318	54 6	109
592	Liquor stores	97	(D)	(D)	(D)	(D)	1	-
593	Used merchandise stores	90	11 294	1 465	332	225	43	5
594	Miscellaneous shopping goods stores	641	154 103	20 970	4 662	2 544	234	54
5941		110	29 653	3 642	811	377	43	12
5941 pt.		49	13 065	1 586	371	194	12	5
5941 pt.		61	16 588	2 056	440	183	31	7
5942	Book stores Stationery stores Jewelry stores Hobby, toy, and game shops Camera and photographic supply stores Gift, novelty, and souvenir shops Luggage and leather goods stores Sewing, needlework, and piece goods stores	60	23 597	2 613	576	365	14	4
5943		21	4 634	650	131	82	7	1
5944		161	44 963	7 447	1 722	685	49	9
5945		37	7 137	681	148	92	22	1
5946		17	6 443	745	157	65	2	1
5947		174	27 923	3 874	810	617	71	21
5948		3	180	36	8	4	2	-
5949		58	9 573	1 282	299	257	24	5
596	Nonstore retailers Catalog and mail-order houses Merchandising machine operators Direct selling establishments	156	143 981	21 783	5 080	1 895	54	9
5961		78	84 341	6 779	1 861	662	33	2
5962		28	42 779	10 920	2 294	796	2	-
5963		50	16 861	4 084	925	437	19	7
598	Fuel dealers Fuel oil dealers Liquefied petroleum gas (bottled gas) dealers Fuel dealers, n.e.c.	125	132 807	14 462	3 400	906	20	2
5983		56	64 882	4 842	1 174	339	9	1
5984		52	65 250	9 051	2 107	498	3	-
5989		17	2 675	569	119	69	8	1
5992	Florists Tobacco stores and stands News dealers and newsstands Optical goods stores	226	30 532	6 760	1 581	920	119	28
5993		10	5 116	385	85	43	3	-
5994		4	(D)	(D)	(D)	(D)	3	1
5995		49	9 230	2 344	540	160	17	5
5999	Miscellaneous retail stores, n.e.c. Pet shops Typewniter stores Other miscellaneous retail stores, n.e.c.	114	(D)	(D)	(D)	(D)	52	5
5999 pt.		21	3 702	696	151	96	8	2
5999 pt.		2	(D)	(D)	(D)	(D)	1	-
5999 pt.		91	(D)	(D)	(D)	(D)	43	3

Table 10. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A. For information on geographic areas followed by A, see appendix F]

			Cumula	ative				Cumula	ative
Geographic area	Rank ¹	Sales (\$1,000)	Sales (\$1,000)	Percent of State total	Geographic area	Rank ¹	Sales (\$1,000)	Sales (\$1,000)	Percent of State total
Virginia	(X)	38 960 210	38 960 210	100.0	Virginia-Con.				
Virginia Beach (IC) Richmond (IC) Norfolk (IC) Alexandria (IC) Hampton (IC)	1 2 3 4 5	2 349 352 1 926 169 1 725 677 1 226 381 1 156 149	2 349 352 4 275 521 6 001 198 7 227 579 8 383 728	6.0 11.0 15.4 18.6 21.5	Leesburg	25 26 27 28 29	225 314 211 428 210 020 206 138 189 318	18 379 089 18 590 517 18 800 537 19 006 675 19 195 993	47.2 47.7 48.3 48.8 49.3
Newport News (IC)	6 7 8 9 10	1 046 597 1 023 287 791 710 706 903 701 097	9 430 325 10 453 612 11 245 322 11 952 225 12 653 322	24.2 26.8 28.9 30.7 32.5	Herndon	30 31 32 33 34	183 154 165 124 161 137 142 128 133 967	19 379 147 19 544 271 19 705 408 19 847 536 19 981 503	49.7 50.2 50.6 50.9 51.3
Lynchburg (IC) Portsmouth (IC) Manassas (IC) Danville (IC) Fredericksburg (IC)	11 12 13 14 15	618 336 584 274 511 021 477 957 443 280	13 271 658 13 855 932 14 366 953 14 844 910 15 288 190	34.1 35.6 36.9 38.1 39.2	Culpeper Covington (IC) Abingdon Wytheville Colonial Heights (IC)	35 36 37 38 39	125 954 125 802 120 819 115 196 106 703	20 107 457 20 233 259 20 354 078 20 469 274 20 575 977	51.6 51.9 5 2.2 5 2.5 52.8
Petersburg (IC) Winchester (IC) Salem (IC) Harrisonburg (IC) Williamsburg (IC)	16 17 18 19 20	438 727 406 204 378 409 363 605 302 613	15 726 917 16 133 121 16 511 530 16 875 135 17 177 748	40.4 41.4 42.4 43.3 44.1	Galax (IC)	40 41 42 43 44	103 445 102 330 98 677 98 026 95 530	20 679 422 20 781 752 20 880 429 20 978 455 21 073 985	53.1 53.3 53.6 53.8 54.1
Falls Church (IC) Vienna Suffolk (IC) Martinsville (IC)	21 22 23 24	258 526 245 148 243 371 228 982	17 436 274 17 681 422 17 924 793 18 153 775	44.8 45.4 46.0 46.6	Tazewell Bedford (IC) Richlands Emporia (IC)	45 46 47 48	91 429 90 070 89 951 88 610	21 165 414 21 255 484 21 345 435 21 434 045	54.3 54.6 54.8 55.0

¹Includes sales from catalog order desks. ²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 10. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1987-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A. For information on geographic areas followed by Δ , see appendix F]

			Cumula	ative				Cumul	ative
Geographic area	Rank ¹	Sales (\$1,000)	Sales (\$1,000)	Percent of State total	Geographic area	Rank ¹	Sales (\$1,000)	Sales (\$1,000)	Percent of State total
Virginia Con.					Virginia—Con.				
Marion Lexington (IC) Rocky Mount Franklin (IC) Pulaski South Hill Vinton Big Stone Gap Altavista Woodstock	49 50 51 52 53 54 55 56 57 58	88 445 84 417 78 572 76 732 76 398 74 191 68 943 66 220 64 299 62 577	21 522 490 21 606 907 21 685 479 21 762 211 21 838 609 21 912 800 21 981 743 22 047 963 22 112 262 22 174 839	55.5 55.7 55.9 56.1 56.2 56.4 56.6	Luray Wise Bluefield West Point Lebanon Buena Vista (IC) Dumfries Chase City	/0	47 478 44 824 41 489 38 525 37 377 36 036 33 127 31 784 26 750 24 748	22 439 905 22 484 729 22 526 218 22 564 743 22 602 120 22 638 156 22 671 283 22 703 067 22 729 817 22 754 565	57.6 57.7 57.8 57.9 58.0 58.1 58.2 58.3 58.3
Norton (IC) Orange Smithfield Coeburn	59 60 61 62	62 549 55 527 50 860 48 652	22 237 388 22 292 915 22 343 775 22 392 427	57.2 57.4	Narrows	73 74 75 76	22 021 10 116 7 412 7 245	22 776 586 22 786 702 22 794 114 22 801 359	58.5 58.5 58.5 58.5

¹Places with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

Table 11. Counties Ranked by Volume of Sales: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A. For information on geographic areas followed by \triangle , see appendix F]

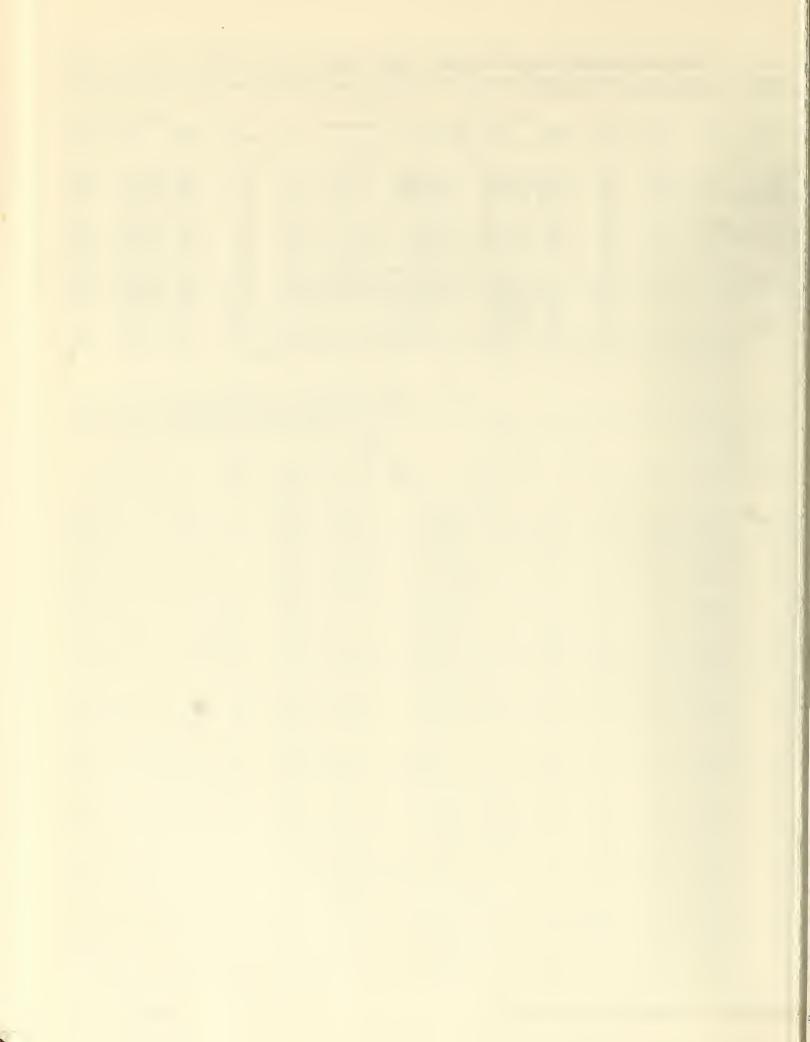
Geographic area		Cumulative		ative				Cumulative	
	Rank ¹	Sales (\$1,000)	Sales (\$1,000)	Percent of State total	Geographic area	Rank ¹	Sales (\$1,000)	Sales (\$1,000)	Percent of State total
Virginia	(X)	38 960 210	38 960 210	100.0	Virginia—Con.				
Fairfax - Virginia Beach (IC) - Richmond (IC) - Norfolk (IC) - Henrico - Henrico - Virginia Beach (IC) - Henrico - Virginia Beach (IC) - Henrico - Virginia Beach (IC) - Virgini	1 2 3 4 5	5 782 789 2 349 352 1 926 169 1 725 677 1 585 845	5 782 789 8 132 141 10 058 310 11 783 987 13 369 832	14.8 20.9 25.8 30.2 34.3	Warren Culpeper Accomack Wythe Gloucester	51 52 53 54 55	140 416 139 133 138 570 134 552 132 096	34 109 742 34 248 875 34 387 445 34 521 997 34 654 093	87.6 87.9 88.3 88.6 88.9
Chesterfield Prince William Alexandria (IC) Hampton (IC) Arlington	6 7 8 9 10	1 263 063 1 247 971 1 226 381 1 156 149 1 151 487	14 632 895 15 880 866 17 107 247 18 263 396 19 414 883	37.6 40.8 43.9 46.9 49.8	Pulaski	56 57 58 59 60	131 953 127 788 125 802 123 764 114 604	34 786 046 34 913 834 35 039 636 35 163 400 35 278 004	89.3 89.6 89.9 90.3 90.5
Newport News (IC) Roanoke (IC) Chesapeake (IC) Fairfax (IC) Charlottesville (IC)	11 12 13 14 15	1 046 597 1 023 287 791 710 706 903 701 097	20 461 480 21 484 767 22 276 477 22 983 380 23 684 477	52.5 55.1 57.2 59.0 60.8	Rockingham Frederick Franklin Buchanan Colonial Heights (IC)	61 62 63 64 65	113 988 113 023 111 196 107 829 106 703	35 391 992 35 505 015 35 616 211 35 724 040 35 830 743	90.8 91.1 91.4 91.7 92.0
Lynchburg (IC) Portsmouth (IC) Loudoun Manassas (IC) Danville (IC)	16 17 18 19 20	618 336 584 274 543 920 511 021 477 957	24 302 813 24 887 087 25 431 007 25 942 028 26 419 985	62.4 63.9 65.3 66.6 67.8	Galax (IC)	66 67 68 69 70	103 445 102 523 102 330 98 026 90 070	35 934 188 36 036 711 36 139 041 36 237 067 36 327 137	92.2 92.5 92.8 93.0 93.2
Montgomery Fredericksburg (IC) Petersburg (IC) Winchester (IC) Salem (IC) Salem (IC)	21 22 23 24 25	446 607 443 280 438 727 406 204 378 409	26 866 592 27 309 872 27 748 599 28 154 803 28 533 212	69.0 70.1 71.2 72.3 73.2	Pittsylvania Scott Emporia (IC) Orange Russell	71 72 73 74 75	89 480 88 850 88 610 86 953 86 561	36 416 617 36 505 467 36 594 077 36 681 030 36 767 591	93.5 93.7 93.9 94.1 94.4
Harrisonburg (IC) Hanover. Tazewell Roanoke Williamsburg (IC)	26 27 28 29 30	363 605 333 479 331 118 319 016 302 613	28 896 817 29 230 296 29 561 414 29 880 430 30 183 043	74.2 75.0 75.9 76.7 77.5	Lexington (IC) Giles Essex Franklin (IC) Isle of Wight	76 77 78 79 80	84 417 81 811 78 851 76 732 75 058	36 852 008 36 933 819 37 012 670 37 089 402 37 164 460	94.6 94.8 95.0 95.2 95.4
Falls Church (IC) Suffolk (IC) Stafford Fauquier Martinsville (IC)	31 32 33 34 35	258 526 243 371 235 980 232 112 228 982	30 441 569 30 684 940 30 920 920 31 153 032 31 382 014	78.1 78.8 79.4 80.0 80.5	Nottoway	81 82 83 84 85	73 678 72 598 71 901 66 172 62 549	37 238 138 37 310 736 37 382 637 37 448 809 37 511 358	95.6 95.8 96.0 96.1 96.3
Wise	36 37 38 39 40	216 205 210 020 206 138 199 167 185 021	31 598 219 31 808 239 32 014 377 32 213 544 32 398 565	81.1 81.6 82.2 82.7 83.2	Rockbridge King William Carroll Dickenson Nelson	86 87 88 89 90	62 468 59 106 52 460 51 079 50 738	37 573 826 37 632 932 37 685 392 37 736 471 37 787 209	96.4 96.6 96.7 96.9 97.0
Augusta	41 42 43 44 45	176 699 168 055 165 124 162 725 158 999	32 575 264 32 743 319 32 908 443 33 071 168 33 230 167	83.6 84.0 84.5 84.9 85.3	Westmoreland	91 92 93 94 95	48 611 46 947 46 633 46 623 45 831	37 835 820 37 882 767 37 929 400 37 976 023 38 021 854	97.1 97.2 97.4 97.5 97.6
Shenandoah	46 47 48 49 50	155 420 149 407 148 021 144 183 142 128	33 385 587 33 534 994 33 683 015 33 827 198 33 969 326	85.7 86.1 86.5 86.8 87.2	Halifax Appomattox Caroline Goochland Brunswick	96 97 98 99 100	43 791 40 709 40 660 40 322 38 747	38 065 645 38 106 354 38 147 014 38 187 336 38 226 083	97.7 97.8 97.9 98.0 98.1

Table 11. Counties Ranked by Volume of Sales: 1987-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area			Cumulative					Cumulative	
	Rank ¹	Sales (\$1,000)	Sales (\$1,000)	Percent of State total		Rank ¹	Sales (\$1,000)	Sales (\$1,000)	Percent of State total
Virginia—Con.					Virginia—Con.				
Louisa	101 102 103 104 105	36 057 34 476 34 164 33 568 33 127	38 262 140 38 296 616 38 330 780 38 364 348 38 397 475	98.2 98.3 98.4 98.5 98.6	Clarke Mathews Charlotte Greene Amelia	119 120 121 122 123	19 615 19 527 17 356 17 179 17 035	38 770 878 38 790 405 38 807 761 38 824 940 38 841 975	99.5 99.6 99.6 99.7 99.7
Madison	106 107 108 109 110	32 361 31 655 31 608 30 158 29 683	38 429 836 38 461 491 38 493 099 38 523 257 38 552 940	98.6 98.7 98.8 98.9 99.0	Grayson	124 125 126 127 128	16 979 15 251 14 596 12 962 11 700	38 858 954 38 874 205 38 888 801 38 901 763 38 913 463	99.7 99.8 99.8 99.8 99.9
Powhatan	111 112 113 114 115	29 487 27 898 27 664 24 748 23 958	38 582 427 38 610 325 38 637 989 38 662 737 38 686 695	99.0 99.1 99.2 99.2 99.3	Alleghany Surry	129 130 131 132 133	9 317 8 812 7 245 5 316 5 021	38 922 780 38 931 592 38 938 837 38 944 153 38 949 174	99.9 99.9 99.9 100.0 100.0
New Kent Poquoson (IC) Dinwiddie	116 117 118	22 648 22 021 19 899	38 709 343 38 731 364 38 751 263	99.4	King and QueenCraigCharles City	134 135 136	4 700 3 354 2 982	38 953 874 38 957 228 38 960 210	100.0 100.0 100.0

¹Counties with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.



APPENDIX A. General Explanation

CENSUS COVERAGE AND METHODOLOGY

Structure and method of enumeration—Firms in the 1987 Census of Retail Trade were divided into the nonmail universe and mail universe. The coverage and the method of obtaining census information from each follow:

- The nonmail universe consists of firms which were not required to file a regular census return and includes:
 - a. All nonemployers, i.e., all firms with no paid employment during 1987. Sales information for them was obtained from administrative records of other Federal agencies. Although consisting of a large number of firms, nonemployers account for less than 3 percent of total retail sales. Data on nonemployers are provided in subsequent 1987 Census of Retail Trade reports, Nonemployer Statistics, RC87-N, and Selected Statistics, RC87-SP-1.

The census included only those retail nonemployer firms which reported a sales volume of \$1,000 or more during 1987 plus firms in operation for less than the full year that reported sales which, if projected to an annual basis, would have reached a total of \$1,000 or more.

b. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. (The term "employers" refers to all business firms with paid employees at any time during 1987 as shown in the active administrative records of other Federal agencies.) Although the payroll cutoff varied by kind of business, small employers generally included firms with one to three employees and represented about 10 percent of total retail sales.

Data on sales, payroll, and employment for employer firms below the cutoff were derived or estimated from the administrative records of other Federal agencies, except for a 10-percent sample which was included in the mail universe.

- The mail universe consists of firms for which information was obtained basically by means of a mail canvass and includes:
 - a. Large employers, i.e., all employer firms above the payroll size cutoff establishment to separate large from small employers. Within this category, a report of company organization is conducted periodically to identify firms which operated establishments at more than one location

and to obtain information on payroll and mid-March employment at each location. The 1986 Report of Company Organization was used as a coverage check in the census. In the census mailing package containing the appropriate 1987 questionnaires, firms were sent a form to use in updating the list of establishments with those opened since 1986.

b. The 10-percent sample of small employers referred to in section 1b above which were sent the census mailing packages containing the appropriate 1987 questionnaires.

Method of classifying kinds of business—The retail trade classifications for all establishments were based on the Standard Industrial Classification (SIC) Manual.¹ However, the method of assigning these classifications, and the level of detail at which establishments were classified, differed between the nonmail and mail universe as follows:

- 1. The nonmail universe.
 - All nonemployers were classified inside or outside of retail trade on the basis of information obtained from other Federal agencies.
 - b. Selected small employers were classified on the basis of the most current census kindof-business classification available from one of the Bureau's current sample surveys or the 1982 census. Otherwise, the classification was obtained from the administrative records of other Federal agencies.

If the census or administrative record classifications proved inadequate (none corresponded to a census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1987 census kind-of-business code.

 Establishments in the mail universe were classified on the basis of their self designation and answers to questions on sales by merchandise lines and other special inquiries.

COMPARABILITY OF THE 1982 AND 1987 CENSUSES

The 1982 and 1987 censuses were conducted under similar conditions and procedures except for the following:

¹Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

Classifications—In 1982, classifications were based on the 1972 Standard Industrial Classification (SIC) Manual and its 1977 Supplement. For 1987, classifications are based on the 1987 SIC Manual. There are major revisions to the SIC structure for 1987 which limit the comparability of data between the 1982 and 1987 censuses. The kinds of business involving the most significant changes for retail trade are within SIC major groups 53 and 57. These changes are described in detail in the "Kind-of-Business Classifications" section below and in appendix H.

It was not possible to retabulate 1982 data based on the revised 1987 classifications for comparative purposes since, in many cases, the necessary information was not available for assigning the new 1987 classifications to the 1982 records. However, 1987 census records were assigned both a 1987 and 1982 census classification. Census data for 1987 are presented based on the 1987 classifications for all geographic areas included in this publication (see "Geographic Areas Covered" in the Introduction). In addition, data for the United States and each State are presented for both 1987 and 1982 based on the 1972 classifications in table 3 of this publication.²

Geographic areas—The boundaries of a number of areas for which data are shown in the 1987 census are not the same as in the 1982 census because of annexations; other boundary changes; and redefinitions of previously defined standard metropolitan statistical areas (SMSA's) and standard consolidated statistical areas (SCSA's) into metropolitan statistical areas (PMSA's), primary metropolitan statistical areas (PMSA's), and consolidated metropolitan statistical areas (CMSA's).³

Nonemployer firms—In 1982, data for nonemployers and the combined data for all establishments were presented only at the retail total level for all geographic areas except the United States, for which these data were published by kind of business. For 1987, data presented in this publication do not include nonemployer establishments. Consequently, data in this report are included only for establishments with payroll. Data for nonemployers by kind of business for the United States are presented in the 1987

Census of Retail Trade report, Selected Statistics, RC87-SP-1 and for States, metropolitan statistical areas, counties, and places with 2,500 inhabitants or more in the Retail Trade reports of the Nonemployer Statistics Series, RC87-N-1 to -4. See appendix A of the Nonemployer Statistics Series reports for a description of improvements in data collection and processing of nonemployer records for the 1987 Economic Censuses.

Establishments—In 1982 and prior censuses, the count of establishments (defined below) represented the number in business at the end of the year. For 1987, the count of establishments in this publication represents those in business at any time during 1987.

A comparison of the number of establishments in business at the end of the year versus the number active any time during the year for the State as a whole is presented in appendix G.²

EXPLANATION OF TERMS

Establishments—An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Census of retail trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and will be provided in the retail trade report, Miscellaneous Subjects (RC87-S-4). Each retail establishment was tabulated according to the physical location at which the business was conducted.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same ownership at a single location, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

Leased departments are treated as separate establishments and are classified according to the kind of business they conduct. For example, a leased department selling shoes within a department store would be considered a separate retail establishment under the "shoe store" classification.

Firms—A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic censuses, the terms "firm" and "company" are synonymous.

²To improve comparability between 1982 and 1987 statistics, 1982 data were slightly adjusted to reflect organizational changes affecting some industries. Accordingly, statistics presented for 1982 vary slightly from those previously published.

³Newly defined metropolitan statistical areas (MSA's) and also certain terminology changes were announced by the Office of Management and Budget (OMB) effective June 30, 1983. The previous term "standard metropolitan statistical area" was shortened to metropolitan statistical area. If an area has more than 1 million population and meets certain other specified requirements, it now is termed a "consolidated metropolitan statistical area" (CMSA) and consists of major components recognized as "primary metropolitan statistical areas" (PMSA's). Many of these PMSA's were formerly recognized as SMSA's and the majority were also included in standard consolidated statistical areas defined by OMB beginning in 1975, each of which consisted of two or more closely associated SMSA's. Metropolitan areas not included in CMSA's are designated simply as metropolitan statistical areas (MSA's).

Sales—Sales include merchandise sold for cash or credit at retail and wholesale by establishments primarily engaged in retail trade; amounts received from customers for layaway purchases; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; the total value of service contracts; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer or wholesaler and passed on to the retailer.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; commissions from vending machine operators; sales and receipts of departments or concessions operated by other firms; commissions or receipts from the sale of government lottery tickets; installment payments from leasing of vehicles, equipment, instruments, tools, etc. marketed under capital, finance, or full payout leases; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include retail sales made by manufacturers, wholesalers, service establishments, or other businesses whose primary activity is other than retail trade. They do include receipts other than from the sale of merchandise at retail, e.g., service receipts, sales to industrial users, and sales to other retailers, by establishments primarily engaged in retail trade.

Annual payroll—Payroll includes all forms of compensation such as salaries, wages, commissions, bonuses, vacation allowances, sick-leave pay, and the value of payments in kind (e.g., free meals and lodgings) paid during the year to all employees. Tips and gratuities received by employees from patrons and reported to employers are included. For corporations, it includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the IRS on form 941.

First quarter payroll—This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1987.

Paid employees for pay period including March 12—Paid employees consist of the full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll in the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS form 941.

Legal form of organization—The legal form of organization for firms in the mail universe was based on the response to the organizational status inquiry on the various census forms. The legal form of organization of nonmail firms was generally based on information available from the administrative records of other Federal agencies.

This report presents data by the following legal forms of organization:

- 1. Corporations (including corporate cooperatives).
- 2. Individual proprietorships.
- 3. Partnerships.
- 4. Other types.

Auxiliary establishments—Each company included in this census was asked to identify and report separately those auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data presented in this report do not include auxiliary establishments. Data for auxiliaries which primarily service retail establishments are presented in a subsequent report issued as part of the 1987 Enterprise Statistics reports.

KIND-OF-BUSINESS CLASSIFICATIONS

Retail trade, major groups 52 through 59 in the 1987 SIC manual, includes establishments engaged in selling merchandise for personal or household consumption and in rendering services incidental to the sale of the goods. Exceptions to this general rule are lumber yards; paint, glass, and wallpaper stores; typewriter stores; stationery stores; and gasoline service stations, which sell to both the general public for personal and household consumption and to businesses. These types of stores are included in retail trade even if a higher proportion of their sales is made to other than individuals for personal or household consumption. However, such establishments that sell their products only to institutional or industrial users and to other wholesalers and establishments that sell similar merchandise for use exclusively by business establishments are classified in wholesale trade.

Other important characteristics of retail trade establishments are that they are usually places of business; they are engaged in activities to attract the general public to buy; they buy or receive as well as sell merchandise; they may process their products, although processing is incidental or subordinate to selling; and they are considered as retail in the trade. Not all of these characteristics need be present and some are modified by trade practice.

Establishments covered by the census were assigned kind-of-business classifications according to the industry classifications defined in the 1987 SIC manual. When a more detailed classification was needed than that defined in the SIC manual, more kinds of business were identified within a SIC.

In general, retail establishments were classified according to the principal lines of commodities sold (groceries, hardware, etc.), or the usual trade designation (drug store, cigar store, etc.).

Kind-of-business classifications are not interchangeable with commodity classifications; most businesses sell several kinds of commodities. The kind-of-business code generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the food stores classification excludes stores selling food if the sale of food is not the primary source of receipts; moreover, even though stores are classified as food stores, some of their receipts may be derived from the sale of nonfood products. (Information on the extent to which various broad groups of commodities, or merchandise lines, are sold by different kinds of business is available in the 1987 Census of Retail Trade report, Merchandise Line Sales, RC87-S-3.)

Building Materials and Garden Supplies Stores (SIC Major Group 52)

This major group includes retail establishments primarily engaged in selling lumber and other building materials; paint, glass, and wallpaper; hardware; nursery stock; lawn and garden supplies; and mobile homes. It includes lumber and other building materials dealers and paint, glass, and wallpaper stores selling to the general public, even if sales to contractors account for a larger proportion of total sales; these establishments are known as retail in the trade. Establishments primarily selling these products but not selling to the general public are classified in wholesale trade.

Lumber and other building materials dealers (SIC 521)—Establishments primarily engaged in selling lumber, or lumber and a general line of building materials, to the general public. While these establishments may also sell to contractors, they are known as retail in the trade, even if sales to contractors account for a higher proportion of the sales. The lumber they sell may include rough and dressed lumber, flooring, molding, doors, sashes, frames, and other millwork. The building materials may include roofing, siding, shingles, wallboard, paint, brick, tile, cement, sand, gravel, and other building materials and supplies. Hardware is often an important line of retail lumber and building materials dealers. Establishments not selling to the general public or known in the trade as wholesale are classified in SIC 503.

Paint, glass, and wallpaper stores (SIC 523)— Establishments primarily engaged in selling paint, glass, and wallpaper, or any combination of these lines, to the general public. While these establishments may also sell to contractors, they are known as retail in the trade, even if sales to contractors account for a higher proportion of the sales. Establishments which do not sell to the general public are classified in wholesale trade.

Hardware stores (SIC 525)—Establishments primarily selling a number of basic hardware lines, such as tools, builders' hardware, paint and glass, housewares and household appliances, cutlery, and roofing materials, no one of which accounts for 50 percent or more of the sales of the establishments.

Retail nurseries, lawn and garden supply stores (SIC 526)—Establishments primarily engaged in selling trees, shrubs, other plants, seeds, bulbs, mulches, soil conditioners, fertilizers, pesticides, garden tools, and other garden supplies to the general public. These establishments primarily sell products purchased from others, but may sell some plants which they grow themselves. Establishments primarily engaged in growing trees, shrubs, other plants, seeds, and bulbs are classified in SIC major group 01, and those growing Christmas trees are classified in SIC major group 08.

Mobile home dealers (SIC 527)—Establishments primarily engaged in the retail sales of new and used mobile homes, parts and equipment. Establishments primarily selling travel trailers and campers are classified in SIC 5561.

General Merchandise Stores (SIC Major Group 53)

This major group includes retail stores which sell a number of lines of merchandise, such as dry goods, apparel and accessories, furniture and homefurnishings, small wares, hardware, and food. The stores included in this group are known as department stores, variety stores, general merchandise stores, and general stores. Establishments primarily engaged in selling used general merchandise are classified in SIC 593, and those selling general merchandise by mail, vending machine, or direct selling are classified in SIC 596. Establishments having 25 to 49 employees and selling merchandise lines covered in the definition for department stores, previously classified in SIC 531 in prior censuses, are classified in SIC 539 in the 1987 Census.

Department stores (SIC 531)—Retail stores normally having 50 employees or more, having sales of apparel and soft goods combined amounting to 20 percent or more of total sales, and selling each of the three following groups of merchandise:

- 1. Furniture, homefurnishings, appliances, and radio and TV sets.
- 2. A general line of apparel for the family.
- 3. Household linens and dry goods.

The employment and lines of merchandise sold in leased departments are both taken into account when classifying a department store.

To qualify as a department store, sales of each of the lines listed above must be less than 80 percent of total store sales. An establishment with total sales of \$10 million or more is classified as a department store even if sales of one of the merchandise lines listed above exceed the maximum percent of total sales, provided that the combined sales of the other two groups are \$1 million or more. Relatively few stores are included in this classification as a result of this special rule and most of those which are would otherwise have been classified in the apparel group (SIC major group 56).

Due to the relatively high level of leased department activity in department stores, department store sales have been separately presented for the following classifications:

Department stores (incl. leased depts.)

Department stores (excl. leased depts.)

For States and for areas with 10,000 retail establishments or more, the following subcategories of department stores (excl. leased depts.) also are presented:

Conventional department stores (SIC 531 pt.)— Establishments which satisfy the criteria of a department store (see above) and:

- 1. Usually provide check-out service and customer assistance (sales persons) within each department.
- 2. May have a catalog order service.
- 3. Are not affiliated with a company which operates similar establishments on a national basis.

These stores often sell:

- 1. Soft goods and hard goods which are primarily nationally advertised brands.
- 2. Appliances which are serviced by another company.
- 3. Limited lines of merchandise through seasonal or special catalogs.

Discount or mass merchandising department stores (SIC 531 pt.)—Establishments which satisfy the criteria of a department store (see above) and usually:

- Convey the image of a high-volume, fast turnover outlet selling a variety of merchandise for less than conventional prices.
- 2. Provide centralized check-out service.
- Do not provide customer assistance within store departments. Merchandise is normally sold through self-service with minimal assistance provided in any department.
- 4. Do not have a catalog order service.

These stores often sell:

- 1. Soft goods which are usually their own corporate brands or are unbranded.
- 2. Hard goods which are primarily nationally advertised brands.
- Appliances which are serviced by another company.

National chain department stores (SIC 531 pt.)— Establishments which satisfy the criteria of a department store (see above) and:

- Usually provide check-out service and customer assistance (sales persons) within each department.
- 2. Usually have a catalog order service.
- 3. Are affiliated with a company which operates similar establishments on a national basis.

These stores often sell:

- 1. Soft goods and hard goods which are their own corporate brands or are unbranded.
- 2. Appliances which are serviced by their own company.

Variety stores (SIC 533)—Establishments primarily engaged in the retail sale of a variety of merchandise in the low and popular price ranges. Sales usually are made on a cash-and-carry basis, with the open selling method of display and customer selection of merchandise. These stores generally do not carry a complete line of merchandise, are not departmentalized, do not carry their own charge service, and do not deliver merchandise.

general Miscellaneous merchandise stores (SIC 539)—Establishments primarily engaged in the retail sale of a general line of apparel, dry goods, hardware, homewares or homefurnishings, groceries, and other lines in limited amounts. Stores selling commodities covered in the definition for department stores but normally having less than 50 employees, and stores usually known as country or general stores are included here. Also included are most catalog showrooms and establishments whose sales of apparel or furniture and homefurnishings exceed half of their total sales, providing that sales of the smaller of the two lines in combination with dry goods and household linens account for 20 percent or more of total sales. Establishments primarily engaged in the retail sales of their merchandise by catalog, mail, or television order are classified in SIC 5961.

Food Stores (SIC Major Group 54)

This major group includes retail stores primarily engaged in selling food for home preparation and consumption. Establishments primarily engaged in selling prepared foods and drinks for consumption on the premises are classified in major group 58, and stores primarily engaged in selling packaged beers and liquors are classified in SIC 5921.

Grocery stores (SIC 541)—Establishments primarily selling (1) a wide variety of canned or frozen foods such as vegetables, fruits, and soups; (2) packaged or bulk dry groceries, such as tea, coffee, cocoa, dried fruits, spices, sugar, flour, and crackers, and (3) other processed foods and nonedible grocery items. These establishments often also sell smoked and prepared meats, fresh fish and poultry, fresh vegetables and fruits, and fresh or frozen meats. Establishments commonly known as supermarkets and convenience food stores are included if receipts from sales of groceries and food items for off-premise preparation and consumption are 50 percent or more of total sales.

Meat and fish (seafood) markets (SIC 542)— Establishments primarily engaged in the retail sale of fresh, frozen or cured meats, fish, shellfish, and other seafoods. They may also sell poultry, dairy products, eggs, and other commodities. Meat markets may butcher animals on their own account, or they may buy from others. This industry includes freezer and locker meat provisioners. Food locker plants primarily engaged in renting locker space for the storage of food products for individual households are classified in industry 4222. Establishments primarily engaged in the retail sale of food via frozen food plans delivered to households or individuals are classified in SIC 5963.

Fruit and vegetable markets (SIC 543)—Establishments primarily selling fresh fruits and fresh vegetables. They frequently also carry a limited line of grocery items. They are frequently found in public or municipal markets, or roadside stands. However, roadside stands of farmers selling only their own produce are classified in SIC major group 01.

Candy, nut, and confectionery stores (SIC 544)— Establishments primarily selling candy, nuts, and other confections.

Dairy products stores (SIC 545)—Establishments primarily engaged in the retail sale of packaged dairy products such as milk, cream, butter, cheese, and related products to over-the-counter customers. Ice cream and frozen custard stands are classified in SIC 5812 and establishments selling ice cream and similar products from trucks or wagons are classified in SIC 5963. Establishments primarily engaged in processing and distributing milk and cream are classified in SIC 2026.

Retail bakeries (SIC 546)—Establishments primarily engaged in the retail sale of bakery products. The products may be purchased from others or made on the premises. Establishments manufacturing bakery products for the trade are classified in SIC 2051 and those purchasing bakery products and selling them house to house are classified in SIC 5963.

Miscellaneous food stores (SIC 549)—Establishments primarily engaged in the retail sale of specialized foods, not elsewhere classified, such as eggs, poultry, health

foods, vitamin foods, spices, herbs, coffee, and tea. The poultry stores may sell live poultry, slaughter and clean poultry for their own account and sell dressed fowls, or sell fowls cleaned and dressed by others.

Automotive Dealers and Gasoline Service Stations (SIC Major Group 55)

This major group includes retail dealers selling new and used automobiles, boats, recreational vehicles and utility trailers, and motorcycles and mopeds; dealers selling new automobile parts and accessories; and gasoline service stations selling gasoline and lubricating oils. Automobile repair shops maintained by establishments engaged in the sale of new automobiles also are included.

Utility trailer dealers, previously classified in SIC 556 in prior censuses, are classified in SIC 559 in the 1987 census.

New car dealers (SIC 551)—Establishments primarily engaged in the sale of new automobiles or new and used automobiles. These establishments have a franchise for the sale of new domestic and/or new imported automobiles. They frequently maintain repair departments and carry stocks of replacement parts, tires, batteries, and automotive accessories. These establishments also frequently sell pickups and vans at retail.

Used car dealers (SIC 552)—Establishments primarily selling used cars and not holding a franchise for the sale of new passenger cars. These establishments also frequently sell used pickups and vans at retail.

Tire, battery, and accessory dealers (SIC 553 pt.)— Establishments primarily selling new automobile tires, batteries, automobile seat covers, and other automotive parts and accessories.

Other auto and home supply stores (SIC 553 pt.)—Establishments engaged in selling a combination of lines of merchandise including tires, batteries and accessories, household appliances, radios and television sets, sporting and recreational goods, toys, housewares, and hardware, no one of which accounts for over 49 percent of total sales.

Gasoline service stations (SIC 554)—Establishments primarily selling gasoline and automotive lubricants. These establishments frequently sell other merchandise such as tires, batteries, accessories, and other automobile parts or perform minor repair work. Establishments called garages but deriving more than half of their receipts from the sale of gasoline and automotive lubricants are included. Gasoline stations combined with other activities, such as grocery stores, convenience stores, or car washes are classified based on primary activities as determined by sales.

Boat dealers (SIC 555)—Establishments primarily engaged in the retail sale of new and used motorboats and other watercraft, including parts, accessories, marine supplies, and outboard motors.

Recreational vehicle dealers [n.e.c.] (SIC 556)—Establishments primarily engaged in the retail sale of new and used motor homes, recreational trailers, and campers (pickup coaches), including parts and accessories. Establishments primarily engaged in the retail sale of mobile homes are classified in SIC 527, and those primarily selling utility trailers are classified in SIC 559.

Motorcycle dealers (SIC 557)—Establishments primarily engaged in the retail sale of new and used motorcycles, including motor scooters, mopeds, all-terrain vehicles, and parts and accessories.

Automotive dealers, n.e.c. (SIC 559)—Establishments primarily engaged in the retail sale of new and used automotive vehicles, utility trailers, and automotive equipment and supplies, not elsewhere classified, such as snowmobiles, dunebuggies, and gocarts. Also included are establishments primarily engaged in the retail sale of aircraft.

Apparel and Accessory Stores (SIC Major Group 56)

This major group includes retail stores primarily engaged in selling clothing of all kinds and related articles for personal wear and adornment. Not included are establishments which meet the criteria for Department stores (SIC 531) or Miscellaneous general merchandise stores (SIC 539) even though most of their receipts are from the sale of apparel and apparel accessories.

1972 SIC 568, "Furriers and fur shops", has been eliminated. Establishments previously classified in SIC 568 in prior censuses are classified in SIC 563 in the 1987 census.

Men's and boys' clothing stores (SIC 561)—Establishments primarily selling men's and boys' ready-to-wear clothing and accessories. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of total sales and (2) receipts from sales of all men's and boys' apparel are three or more times the receipts from sales of all women's and girls' apparel.

Women's clothing stores (SIC 562)—Establishments primarily selling women's and girls' ready-to-wear apparel. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of total sales, (2) sales of all women's and girls' apparel are three or more times the sales of all men's and

boys' apparel, and (3) sales of dresses, skirts, slacks, coats, suits, and furs are two or more times greater than the sales of millinery, hosiery, underwear, blouses, handbags, and other apparel and accessories. Custom tailors primarily engaged in making women's clothing to individual order are classified in SIC 569.

Women's accessory and specialty stores (SIC 563)— Establishments primarily engaged in selling women's accessories and specialties, such as millinery, hats, foundation garments, lingerie, hosiery, costume jewelry, gloves, handbags, and fur, including custom made. Establishments primarily engaged in fur repair and storage and which also may sell a minor amount of fur apparel are classified in SIC 7219.

Children's and infants' wear stores (SIC 564)— Establishments primarily engaged in the retail sale of children's and infants' clothing, furnishings, and accessories. They may specialize in either children's or infants' wear or sell a combination of children's and infants' wear.

Family clothing stores (SIC 565)—Establishments primarily selling clothing, furnishings, and accessories for men, women, and children, without specializing in any one line. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of their total sales, (2) sales of all women's and girls' apparel items are not more than three times the sales of all men's and boys' apparel items, and (3) sales of men's and boys' apparel items are not more than three times the sales of all women's and girls' apparel items.

Men's shoe stores (SIC 566 pt.)—Establishments primarily selling men's and boys' shoes and other footwear. Establishments selling women's and girls' and/or children's and infants' footwear are included in this classification if sales of men's and boys' footwear are more than three times the combined sales of women's, girls', children's, and infants' footwear.

Women's shoe stores (SIC 566 pt.)—Establishments primarily selling women's and girls' shoes and other footwear. Establishments selling men's and boys' and/or children's and infants' footwear are included in this classification if sales of women's and girls' footwear are more than three times the combined sales of men's, boys', children's, and infants' footwear.

Children's and juveniles' shoe stores (SIC 566 pt.)—Establishments primarily selling children's and infants' shoes and other footwear. Establishments selling men's, boys', and/or women's and girls' footwear are included in this classification if sales of children's and infants' footwear are more than three times the combined sales of men's, boys', women's, and girls' footwear.

Family shoe stores (SIC 566 pt.)—Establishments primarily selling both men's and women's shoes and other footwear; they may or may not sell children's shoes. Frequently, they also sell accessories such as hosiery, gloves, and handbags. Establishments are included in this classification if (1) sales of any one of the three major groupings (men's and boys' footwear, women's and girls' footwear, and children's and infants' footwear) are not more than three times the sales of the other two groups combined and (2) if children's and infants' footwear are not carried, sales of the larger of the two remaining groups are not more than three times the sales of the smaller group. Stores primarily selling athletic footwear and accessories are included here.

Miscellaneous apparel and accessory stores (SIC 569)—Establishments primarily engaged in the retail sale of specialized lines of apparel and accessories not elsewhere classified, such as uniforms, bathing suits, raincoats, riding apparel, sports apparel, umbrellas, wigs, and toupees. This industry also includes custom tailors primarily engaged in making and selling men's and women's clothing, except fur apparel. Establishments primarily engaged in making fur apparel to custom order are classified in SIC 563.

Furniture and Homefurnishings Stores (SIC Major Group 57)

This major group includes retail stores selling goods used for furnishing the home, such as furniture, floor coverings, draperies, glass and chinaware, domestic stoves, refrigerators, and other household electric and gas appliances. Establishments selling electric and gas appliances are included in this group only if the major part of their sales consists of articles for home use. These stores also may perform repair work on household appliances, radios, televisions, and stereo equipment; but establishments primarily engaged in repair of these products are classified in SIC 76. Dealers primarily engaged in selling antique and secondhand furniture are classified in SIC 5931. Stores furnishing interior decorating service are classified according to the merchandise handled. Interior designers primarily engaged in advising clients on the selection of interior decorations are classified in SIC 7399.

1972 SIC 5732, "Radio and television stores," has been divided into two new industries for 1987: SIC 5731, "Radio, television, and electronics stores" and SIC 5734, "Computer and software stores." Also, 1972 SIC 5733, "Music stores," has been divided into two new industries for 1987: SIC 5735, "Record and prerecorded tape stores" and SIC 5736, "Musical instrument stores."

Furniture stores (SIC 5712)—Establishments primarily selling household furniture, beds, mattresses, springs, and other sleep equipment. Also included in this classification are establishments selling household appliances, phonographs, radios, television sets, and floor coverings, provided the receipts from sales of furniture and sleep equipment exceed those from sales of other merchandise.

Floor covering stores (SIC 5713)—Establishments primarily engaged in the retail sale of floor coverings. Establishments included in this industry may incidentally perform installation, but contractors primarily engaged in installing floor coverings for others are classified in SIC 1752.

Drapery and upholstery stores (SIC 5714)— Establishments primarily selling draperies, curtains, slip-covers, and upholstery materials. Establishments primarily selling custom-made draperies and slipcovers for household use also are included. Establishments primarily engaged in reupholstering or repairing furniture are classified in SIC 7641.

Miscellaneous homefurnishings stores (SIC 5719)— Establishments primarily engaged in the retail sale of miscellaneous homefurnishings, such as china, glassware, and metalware for kitchen and table use; bedding and linen; brooms and brushes; lamps and shades; mirrors and pictures; and venetian blinds and window shades. Establishments primarily engaged in the retail sale of miscellaneous homefurnishings by house-to-house canvas or by party-plan merchandising are classified in SIC 5963.

Household appliance stores (SIC 572)—Establishments primarily engaged in the retail sale of electric and gas refrigerators, stoves, and other household appliances, such as electric irons, percolators, hot plates, and vacuum cleaners. Many such stores also sell radios and television sets.

Radio, television, and electronics stores (SIC 5731)—Establishments primarily engaged in the retail sale of radios, television sets, record players, high fidelity (hi-fi) sound reproducing equipment, and other consumer electronics equipment. Such establishments also may sell additional lines such as household appliances, computers, computer peripheral equipment, software, musical instruments, or records. Establishments in this industry may perform incidental installation and repair work on radios, televisions, and other consumer electronics equipment. Establishments primarily engaged in the installation and repair of these products are classified in SIC 7622.

Computer and software stores (SIC 5734)— Establishments primarily engaged in the retail sale of computers, computer peripheral equipment, and software.

Record and prerecorded tape stores (SIC 5735)— Establishments primarily selling phonograph records and prerecorded audio and video tapes and discs. Establishments primarily engaged in the retail sale of computer software are classified in SIC 5731 and those primarily engaged in the rental of video tapes in SIC 7841.

Musical instrument stores (SIC 5736)—Establishments primarily selling musical instruments; such as organs, pianos, horns, stringed instruments, and percussion instruments; sheet music; and similar supplies.

Eating and Drinking Places (SIC Major Group 58)

This major group includes retail establishments selling prepared food and drinks for consumption on the premises; it also includes lunch counters and refreshment stands selling prepared foods and drinks for immediate consumption.

Restaurants and lunchrooms (SIC 5812 pt.)—Establishments engaged in serving prepared food and beverages. Waiter/waitress service is provided and the establishments have seating facilities for at least 15 patrons. Included here are only those establishments in which waiters/waitresses take orders from patrons while the patrons are seated at a counter, booth, or table. They often serve alcoholic beverages. Establishments in which sales of alcoholic beverages for consumption on the premises exceed sales of prepared food and nonalcoholic beverages are classified as Drinking places (SIC 5813).

Social caterers (SIC 5812 pt.)—Establishments primarily engaged in serving prepared food and beverages for weddings, banquets, etc. at a hall or similar dedicated facility rather than at a fixed business location. Such establishments also may arrange for some entertainment, but entertainment should be a minor part of the business. (Separate data are shown only at the national level.)

Cafeterias (SIC 5812 pt.)—Establishments engaged in serving a wide variety of prepared food and beverages primarily through the use of a cafeteria line where customers make selections from displayed items. Some limited waiter or waitress service may be provided. Table and/or booth seating facilities are usually provided.

Refreshment places (SIC 5812 pt.)—Establishments primarily selling limited lines of refreshments and prepared food. Included in this group are establishments which prepare items such as chicken and hamburgers for consumption either on or near the premises or for "takehome" consumption. Such establishments do not have waiter/waitress service where the patron's order is taken while the patron is seated at a table, booth, or counter.

Contract feeding (SIC 5812 pt.)—Establishments primarily engaged in providing food service under contract to another company; hospital; or governmental, penal, or educational institution. (This is not a lease arrangement.) The facilities and personnel of these establishments may be provided by the contracting company, institution, etc., but the management must always be supplied by the contractor. (Separate data are shown only at the national level.)

Ice cream and frozen custard stands (SIC 5812 pt.)—Establishments primarily engaged in selling ice cream, frozen custard, or other frozen ices for consumption either

on or near the premises. "Take-home" packages also may be provided for ice cream sold in bulk. (Separate data are shown only at the national level.)

Drinking places (SIC 5813)—Establishments primarily engaged in the retail sale of alcoholic drinks such as beer, ale, wine, and liquor for consumption on the premises. The sale of food frequently accounts for a substantial portion of the receipts of these establishments.

Miscellaneous Retail Stores (SIC Major Group 59)

This major group includes retail establishments not elsewhere classified. These establishments fall into the following categories: Drug stores, liquor stores, used merchandise stores, miscellaneous shopping goods stores, nonstore retailers, fuel dealers, florists, cigar stores and stands, news dealers and newsstands, and miscellaneous retail stores not elsewhere classified.

Establishments primarily selling used automobile parts and accessories, previously classified in SIC 593 in prior censuses, are classified in Wholesale Trade SIC 5015 in the 1987 census. Ice dealers, previously classified in SIC 5982, are classified in SIC 5999 in the 1987 census. And, optical goods stores, previously classified in SIC 5999, are classified in new SIC 5995 in the 1987 census.

Drug stores (SIC 591 pt.)—Establishments engaged in the retail sale of prescription drugs. They may carry a number of related lines such as cosmetics, toiletries, tobacco, and novelty merchandise and may operate a soda fountain or lunch counter. These stores are classified on the basis of their usual trade designation rather than on the stricter interpretation of commodities handled.

Proprietary stores (SIC 591 pt.)—Establishments generally selling the same merchandise as drug stores, except that prescriptions are not filled and sold.

Liquor stores (SIC 592)—Establishments primarily selling packaged alcoholic beverages such as ale, beer, wine, and liquor for consumption off the premises. Liquor stores operated by States, counties, and municipalities are included.

Used merchandise stores (SIC 593)—This industry includes stores primarily engaged in the retail sale of used merchandise, antiques, and secondhand goods such as clothing and shoes; furniture; books and rare manuscripts; musical instruments; office furniture; phonographs and phonograph records; and store fixtures and equipment. The industry also includes pawnshops. Dealers primarily engaged in selling used motor vehicles, trailers, and boats are classified in major group 55; and those primarily selling used mobile homes in SIC 5271. Establishments primarily selling used automobile parts and accessories are classified in SIC 5093. Establishments primarily engaged in automobile repair are classified in SIC 753.

General line sporting goods stores (SIC 5941 pt.)—Establishments primarily selling a general line of sporting goods and equipment for hunting, camping, fishing, skiing, riding, tennis, golf, and other sports; and gymnasium and playground equipment.

Specialty line sporting goods stores (SIC 5941 pt.)—Establishments specializing in a maximum of four lines of sporting goods and equipment such as guns, bicycles, trophies, skiing, golfing, bowling, and billiards equipment. Establishments primarily engaged in the retail sale of athletic footwear are classified in SIC 5661.

Book stores (SIC 5942)—Establishments primarily selling new books and periodicals. Stationery and related items may also be sold. Book clubs (not engaged in publishing) primarily selling new books through the mail are included in mail-order houses (SIC 5961). Establishments primarily engaged in the sale of used books are classified in SIC 593.

Stationery stores (SIC 5943)—Establishments primarily engaged in the retail sale of stationery, such as paper and paper products (including printing and engraving), post cards, novelties, and school supplies. These establishments also may sell additional lines of office type supplies, such as accounting and legal forms; blankbooks and forms; and office forms and supplies. Establishments primarily engaged in selling office supply forms and supplies are classified in SIC 5112. Stores specializing in the sale of artists' supplies are classified in SIC 5999.

Jewelry stores (SIC 5944)—Establishments primarily engaged in the retail sale of any combination of the lines of jewelry, such as diamonds and other precious stones; rings, bracelets, and brooches; sterling and plated silverware; and watches and clocks. Stores primarily engaged in watch and jewelry repair are classified in SIC 7631.

Hobby, toy, and game shops (SIC 5945)—Establishments primarily engaged in the retail sale of toys, games, and hobby and craft kits and supplies. Establishments primarily engaged in selling artists' supplies or collectors' items, such as coins, stamps, and autographs, are classified in SIC 5999.

Camera and photographic supply stores (SIC 5946)— Establishments primarily engaged in the retail sale of cameras, film, and other photographic supplies and equipment. Establishments primarily engaged in finishing films are classified in SIC 7395.

Gift, novelty, and souvenir shops (SIC 5947)— Establishments primarily engaged in the retail sale of combined lines of gifts and novelty merchandise, souvenirs, greeting cards, holiday decorations, and miscellaneous small art goods. Luggage and leather goods stores (SIC 5948)— Establishments primarily engaged in the retail sale of luggage, trunks, and leather goods, except apparel.

Sewing, needlework, and piece goods stores (SIC 5949)—Establishments primarily engaged in the retail sale of sewing supplies, fabrics, patterns, yarn, and other needlework accessories.

Catalog and mail-order houses (SIC 5961)— Establishments primarily selling merchandise as a result of orders received by catalog, mail, or television order. Customers are made aware of goods available for sale through catalogs, mailing pieces, advertisements in newspapers and magazines, and advertising on radio and television. Departmentalized retail stores normally with 50 employees or more and operated by mail-order houses and selling a general line of merchandise are classified in SIC 531. Retail stores normally with less than 50 employees and operated by mail-order houses and selling a general line of merchandise are classified in SIC 539. In some tabulations at the national level, catalog and mail-order houses are divided into subclassifications on the basis of the merchandise they sell. The subclassifications are department store merchandise, other general merchandise, and other mailorder houses. Establishments primar-ily engaged in mailorder sales of computer hardware and/or software and television order (home shopping) sales are included within the "Other mail-order houses" classification.

Merchandising machine operators (SIC 5962)—Establishments primarily engaged in the retail sale of products by automatic merchandising units (vending machines) which are generally located on the premises of other businesses. This industry does not include coin-operated service machines such as washers and dryers (SIC 7215), music machines and amusement game machines (SIC 7993), lockers and scales (SIC 7299), or insurance policies sold through vending machines (SIC 63). The "establishment" is the location from which the vending route (or routes) is serviced, not the number of vending machines or the number of business locations in which vending machines are located.

Since many automatic merchandising machine operations are conducted in conjunction with the operation of manufacturing plants and of other establishments not classified in retail trade, data for "retail" automatic merchandising machine operators should not be interpreted as a measure of total sales through automatic merchandising machines. Nor do the data for "retail" automatic merchandising machine operators include sales made through automatic merchandising machines owned by establishments classified in other kinds of retail trade.

Direct selling establishments (SIC 5963)—Establishments primarily selling merchandise by house-to-house canvass, by party plan, by telephone, or from trucks or wagons or other temporary locations. The "establishment"

is the location from which the canvassers operate. Canvassers who do not have any paid help are excluded from the tabulations in this report. In some tabulations at the national level, direct selling organizations are divided into subclassifications on the basis of the merchandise they sell. The subclassifications are furniture, homefurnishings and equipment; mobile food service; books and stationery; and other direct selling.

Fuel oil dealers (SIC 5983)—Establishments primarily engaged in the retail sale of fuel oil. Establishments primarily selling fuel oil burners are classified in SIC 5074; dealers primarily engaged in installing and servicing fuel oil burners, in SIC 1711; and fuel oil burner repair service only, in SIC 7699.

Liquefied petroleum gas (bottled gas) dealers (SIC 5984)—Establishments primarily engaged in the retail sale of bottled or bulk liquefied petroleum (LP) gas.

Fuel dealers, n.e.c. (SIC 5989)—Establishments primarily engaged in the retail sale of coal, coke, charcoal, wood, or any combination of these lines. Establishments primarily selling fuel oil are classified in SIC 5983 and those primarily selling bottled gas in SIC 5984.

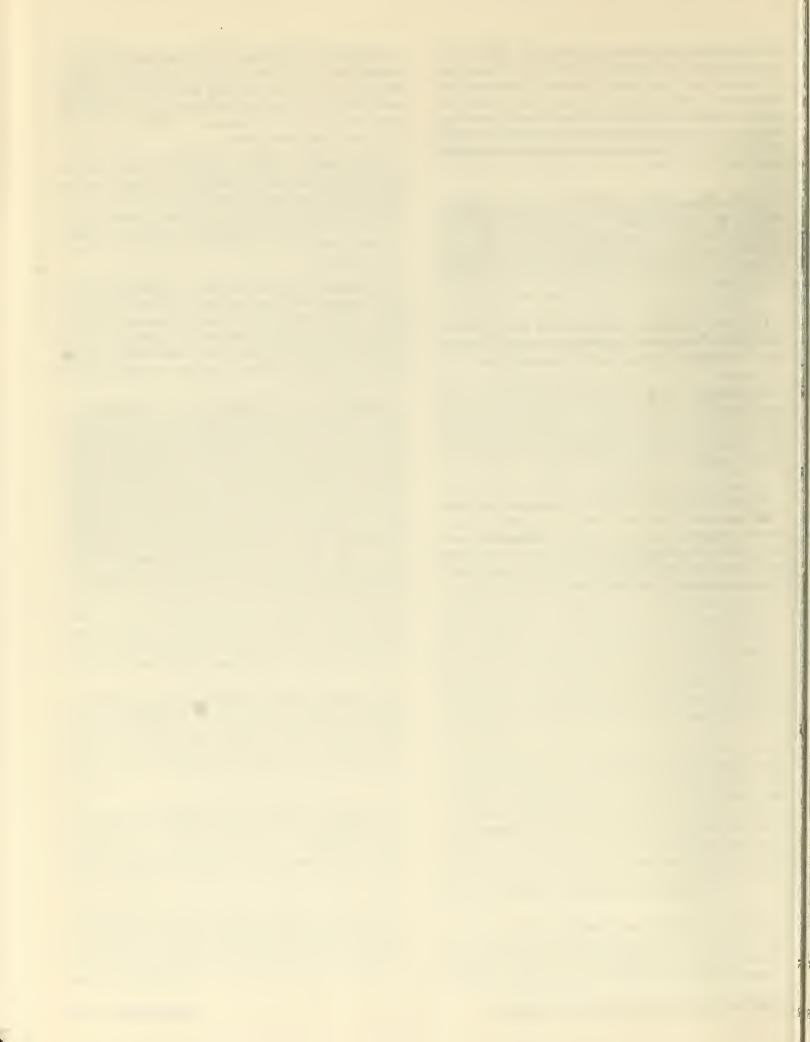
Florists (SIC 5992)—Establishments primarily engaged in the retail sale of cut flowers and growing plants. Stores primarily engaged in the retail sale of seeds, bulbs, and nursery stock are classified in SIC 5261, and greenhouses and nurseries primarily engaged in growing seeds, bulbs, flowers, and nursery stock are classified in SIC 0181.

Tobacco stores and stands (SIC 5993)—Establishments primarily engaged in the retail sale of cigarettes, cigars, tobacco, and smokers' supplies. Many of the establishments included in this classification are operated as concessions in places of amusement, railway stations, airports, and other public places.

News dealers and newsstands (SIC 5994)—Establishments primarily engaged in the retail sale of newspapers, magazines, and other periodicals. Home delivery of newspapers by other than printers or publishers is classified in SIC 5963. Establishments engaged in delivering newspapers for subsequent home delivery are classified in SIC 4212.

Optical goods stores (SIC 5995)—Establishments primarily engaged in the retail sale of prescription eyeglasses and contact lenses for individuals. Offices of oculists, ophthalmologists and optometrists are classified in major group 80 even though a majority of their revenue is from the sale of eyeglass frames or prescription eyeglasses and contact lenses.

Miscellaneous retail stores, n.e.c. (SIC 5999)—Establishments primarily engaged in the retail sale of specialized lines of merchandise not elsewhere classified. This industry also includes establishments primarily engaged in selling a general line of their own or consigned merchandise at retail or at auction. Establishments primar-ily engaged in auctioning tangible personal property of others on a fee basis are classified in SIC 7399. In some tabulations, Miscellaneous retail stores are divided into subclassifications on the basis of the merchandise they sell. The subclassifications are pet shops, typewriter stores, and other retail stores.



APPENDIX B. **General Questions**



U.S. DEPARTMENT OF COMMERCE 1987 CENSUS OF RETAIL TRADE

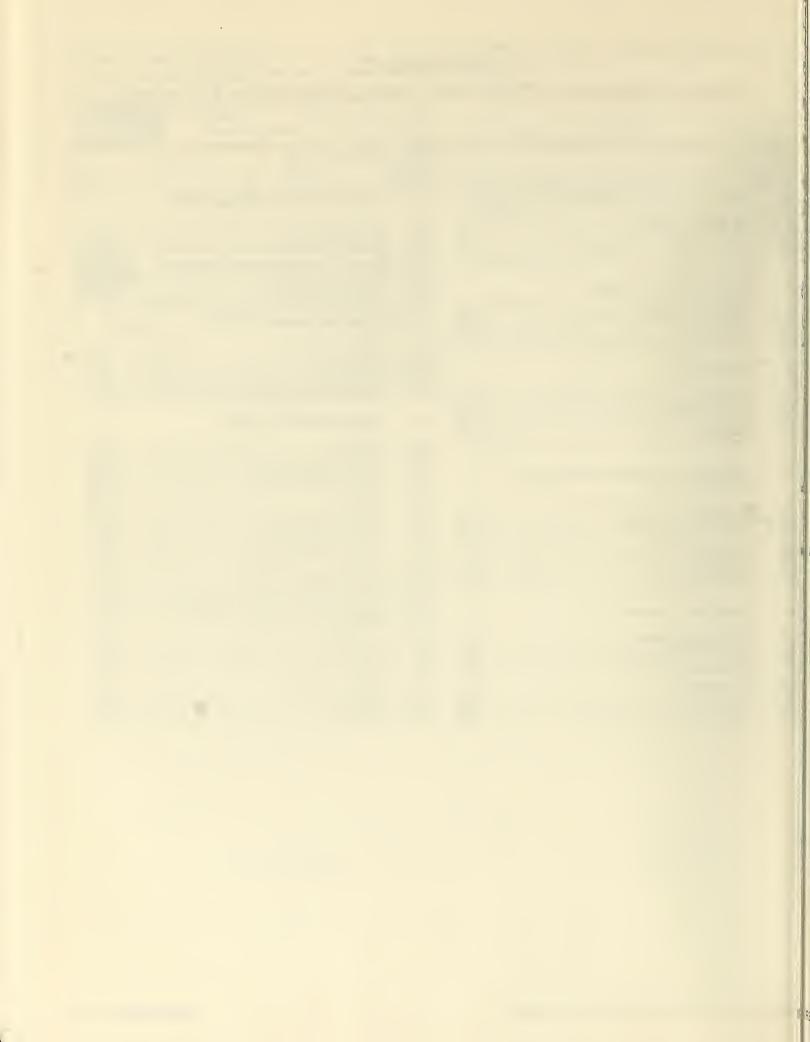
	OMB APPROVAL NO. 0807-0528: EXPIRES 08/89						
NOTICE — Response to this inquiry is required by law (title 13, U.S. Code). By the seme law, your report to the Census Bureeu is confidential. It may be seen only by eworn Census employees and may be used only for statistical purposes. The law elso provides that copies retained in your files are immune from legal process.	In correspondence pertaining to this report, please refer to this Census File Number (CFN) CB-5502						
Please complete this form and RETURN TO BUREAU OF THE CENSUS 1201 East Tenth Street Jeffersonville, IN 47134							
DUE DATE: FEBRUARY 15, 1988 If filing by the due dete causes an undue burden, e time extension request should be sent to the above address; pleese include your 11-digit Census File Number (CFN).							
NOTE — Please read the accompanying instructions before answering the questions.							
Item 1 — EMPLOYER IDENTIFICATION NUMBER	Please correct errors in name, address, and ZIP Code. ENTER street end number if not shown. Item 4 — ORGANIZATIONAL STATUS — Mark (X) the ONE box which best						
Is the Employer Identification (El) Number shown in the label the SAME as that u this establishment on its latest 1987 Employer's Quarterly Federal Tax Return, T Form 94-17 094-1 YES	describes this establishment during 1987.						
2 NO − Enter current (9 digits)	2 Pertnership						
EI NO	3 ☐ Cooperative association (texable)						
Item 2 — PHYSICAL LOCATION OF ESTABLISHMENT Answer items e, b, c, end d NOTE: P.O. boxes or rural routes are not physical locations.	4 ☐ Cooperative essociation (tax-exempt)						
Seme as shown in mailing lebel. If different, indicate change.	5 Governmental - Specify						
NUMBER AND STREET	O Corporation (Do not mark if any form of cooperative association.)						
CITY, TOWN, VILLAGE, ETC. STATE ZIP CODE	8 Other - Specify						
CIT, TOWN, VILLAGE, ETC.	HOW TO Value figures may be reported in dollars or rounded to thousands. MIII- I Thou lars sands (000) (000) (000)						
b. Is this establishment physically located inside the legal boundaries of the city village, etc.?							
095 1 ☐ YES 3 ☐ No legel boundaries	Item 5 - DOLLAR VOLUME OF BUSINESS IN 1987 Mil. Thou. Dol.						
2 ☐ NO 4 ☐ Don't know	Sales of merchandles and other operating receipts EXCLUDING sales (or other) taxes collected						
c. Type of municipality where physically located	Item 6 - PAYROLL AND EMPLOYMENT Mil. Thou. Dol.						
osa 1 City, village, or borough 3 Other or don't know	a. Payroll in 1987, before deductions						
2 Town or township	(1) Total ANNUAL payroll						
d. Name of county where physically located	(2) FIRST QUARTER payroll (Jan. – Mer.)						
	Number of paid employees for the pey period including						
200	of months March 12, 1987 (include both full- and part-time employees)						
How many months during 1987 did this firm or organization actively operate this establishment? Mark (X) the ONE box which best describes this establishment at the end of	of 1987.						
_							
001 1 ☐ In operation	eres only						
2 Temporarily or addisordally filective	Dey Yeer						
3 ☐ Ceased operation — Give dete	Item 9 — KIND OF BUSINESS						
4 ☐ Sold or leased to another operator — Give date at right — → AND enter name, etc., below 7	Mark (X) the ONE box which best describes the PRINCIPAL kind of business of this establishment in 1987.						
NAME OF NEW OWNER OR OPERATOR	(Categories appropriate to individual form)						
NUMBER AND STREET							
CITY STATE ZIP CODE							
PENALTY FOR FAILURE TO REPORT	CONTINUE ON PAGE 2						

Item 11 — MERCHANDISE LINES Report seles either in dollar figures (see exemple on pege 1) or es e percent (in whole percents) of total sales (see example below).								b. Does this compeny own or control eny other compeny or companies?	ENTER OWNED OR CONTROLLED COM	PANY NAMI	E, ADDRES	S, ANO ZIF	CODE
	If figure is 38.76% of total seles:		Mil.	Thou.	Dol.	Per- cent		2 □ NO	El No. (9 digits)				
PERCENTS	Report whole perce	nts —			<u> </u>	39		c. How many establishm	ents were operated under the			Numbe	r
	Not acceptable —				<u> </u>	38.76		El Number shown in the corrected in item 1) at	the address lebel (or as 079				
Merchendi		Can-	Estima	ted sale	s during	_							
Ivierchandi	ise lines	use	Mil.	Thou.	Dol.	Per- cent			le the physical location address ament. The headquarters location	dress and other information indicated			ated
(Cate	(Categories appropriate to individual form)							followed by other locati	ons. If book figures are not eveila mat in REMARKS (or attach a sep	ble, estim	ates ere	ecceptab	
										Sales		l i	
	r item 13 only if your in the address label o						1	KIND-OF-BUSINESS DESCRIPTIO	N	Annual payroll	082		
with a										Census use	089		
	HIP, CONTROL, AND							NAME, ADDRESS, ANO ZIP CODE		1987	Mil.	Thou.	Dol.
a. Is this company owned or controlled by another company? ENTER OWNING OR CONTROLLING COMPANY NAME, AOORESS, AND ZIP CODE by another company?						IP CODE				Seles	081		
097 1 ☐ YES →						2	KIND-OF-BUSINESS DESCRIPTIO	N	Annual payroll	002			
2 □ NO EI No. (9 digits)									Cosus us o	088			

APPENDIX C. Kind-of-Business Titles and Reporting-Form Numbers

[Listed below are retail kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishments by kind of business, should be directed to the Business Division, Bureau of the Census, Washington, DC 20233]

1987 SIC code	Title	Reporting form CB-	1987 SIC code	Title	Reporting form CB-
52	BUILDING MATERIALS AND GARDEN SUPPLIES STORES		57	FURNITURE AND HOMEFURNISHINGS STORES	
5211 5231	Lumber and other building materials dealers	5201	5712 5713	Furniture stores	5701 5704
5231 5251	Paint, glass, and wallpaper storesHardware stores	5203	5714	Floor covering stores	5704
5261 5271	Retail nurseries, lawn and garden supply stores	5204	5719	Miscellaneous homefurnishings stores	5705
3271	Widdle Home dealers	3203	5722 5731	Household appliance stores	5702
			5734	Computer and software stores	5702
53	GENERAL MERCHANDISE STORES		5735 5736	Record and prerecorded tape stores Musical instrument stores	5703 5703
		5004	3730	Musical Institution Stores	3703
5311 pt. 5311 pt.	Conventional department stores Discount or mass merchandising department stores	5301	50	EATING AND DOUNGING DI AGEG	
5311 pt. 5311 pt.	National chain department storesVariety stores	5301	58	EATING AND DRINKING PLACES	
5331 5399	Miscellaneous general merchandise stores	5302	5812 pt.	Restaurants and lunchrooms	5801
	, and the second se		5812 pt.	Social caterers	5801
			5812 pt. 5812 pt.	CafeteriasRefreshment places	
54	FOOD STORES		5812 pt.	Contract feeding	5802
5411	Grocery stores	5400	5812 pt. 5813	Ice cream, frozen custard stands	5801
5423	Meat and fish (seafood) markets	5400			
5431 5441	Fruit and vegetable marketsCandy, nut, and confectionery stores	5400	59	MISCELLANEOUS RETAIL STORES	
5451	Dairy products stores	5400	33	MISCELLANEOUS RETAIL STORES	
5461 5499	Retail bakeries Miscellaneous food stores	5400 5400	5912 pt.	Drug stores	5901
			5912 pt. 5921	Proprietary storesLiquor stores	5901 5902
			5931	Used merchandise stores	5903
55	AUTOMOTIVE DEALERS AND GASOLINE SERVICE		5941 pt. 5941 pt.	General line sporting goods storesSpecialty line sporting goods stores	5904
	STATIONS		5942		
5511	New and used car dealers	5501	5943	Book storesStationery stores	5905
5521	Used car dealers	5501	5944 5945	Jewelry stores Hobby, toy, and game shops	5906
5531 pt. 5531 pt.	Tire, battery, and accessory dealers Other auto and home supply stores		5946	Camera and photographic supply stores	5908
			5947 5948	Gift, novelty, and souvenir shops	5905 5905
5541 5551	Gasoline service stationsBoat dealers	5504	5949	Luggage and leather goods storesSewing, needlework, and piece goods stores	5909
5561	Recreational vehicle dealers	5503	5961 pt.	Department store merchandise—mail-order	5910
5571 5599	Motorcycle dealersAutomotive dealers, n.e.c.	5503	5961 pt. 5961 pt.	General merchandise, n.e.c.—mail-order	5910
			5962	Merchandising machine operators	5802
			5963 pt. 5963 pt.	Furniture, homefurnishings, equipment – direct selling Mobile food service – direct selling Books and stationery – direct selling	5910
56	APPAREL AND ACCESSORY STORES		5963 pt.	Books and stationery—direct selling	5910
			5963 pt.	Other direct selling	5910
5611 5621	Men's and boys' clothing stores	5601 5601	5983 5984	Fuel oil dealersLiquefied petroleum gas (bottled gas) dealers	5911
5631	Women's accessory and specialty stores	5601	5989	Fuel dealers, n.e.c.	5911
5641 5651	Children's and infants' wear storesFamily clothing stores	5601 5601	5992 5993	Florists Tobacco stores and stands	
5661 pt.	Men's shoe stores		5994	News dealers and newsstands	
5661 pt.	Women's shoe stores	5602	5995	Optical goods stores	5913
5661 pt. 5661 pt.	Children's and juveniles' shoe storesFamily shoe stores	5602	5999 pt. 5999 pt.	Pet shops	5914
5699	Miscellaneous apparel and accessory stores	1 3002	5999 pt.	Other retail stores, n.e.c.	0000



APPENDIX D. **Metropolitan Statistical Areas**

[Titles and definitions shown for MSA's, PMSA's, and CMSA's are those established by the Office of Management and Budget, as of June 30, 1987]

VIRGINIA

Charlottesville, VA MSA

Albemarle County, VA

Fluvanna County, VA

Greene County, VA

Charlottesville city, VA

Danville, VA MSA

Pittsylvania County, VA

Danville city, VA

Johnson City-Kingsport-Bristol, TN-VA MSA

Carter County, TN

Hawkins County, TN

Sullivan County, TN

Unicoi County, TN

Washington County, TN

Scott County, VA

Washington County, VA

Bristol city, VA

Lynchburg, VA MSA

Amherst County, VA

Campbell County, VA

Lynchburg city, VA

Norfolk-Virginia Beach-Newport News, VA MSA

Gloucester County, VA

James City County, VA

York County, VA

Chesapeake city, VA

Hampton city, VA

Newport News city, VA

Norfolk city, VA

Poquoson city, VA

Portsmouth city, VA

Suffolk city, VA

Virginia Beach city, VA

Williamsburg city, VA

Richmond-Petersburg, VA MSA

Charles City County, VA

Chesterfield County, VA

Dinwiddie County, VA

Goochland County, VA

Hanover County, VA

Henrico County, VA

New Kent County, VA

Powhatan County, VA

Prince George County, VA

Colonial Heights city, VA

Hopewell city, VA

Petersburg city, VA

Richmond city, VA

Roanoke, VA MSA

Botetourt County, VA

Roanoke County, VA

Roanoke city, VA

Salem city, VA

Washington, DC-MD-VA MSA

District of Columbia, DC

Calvert County, MD

Charles County, MD

Frederick County, MD

Montgomery County, MD

Prince George's County, MD

Arlington County, VA

Fairfax County, VA

Loudoun County, VA

Prince William County, VA

Stafford County, VA

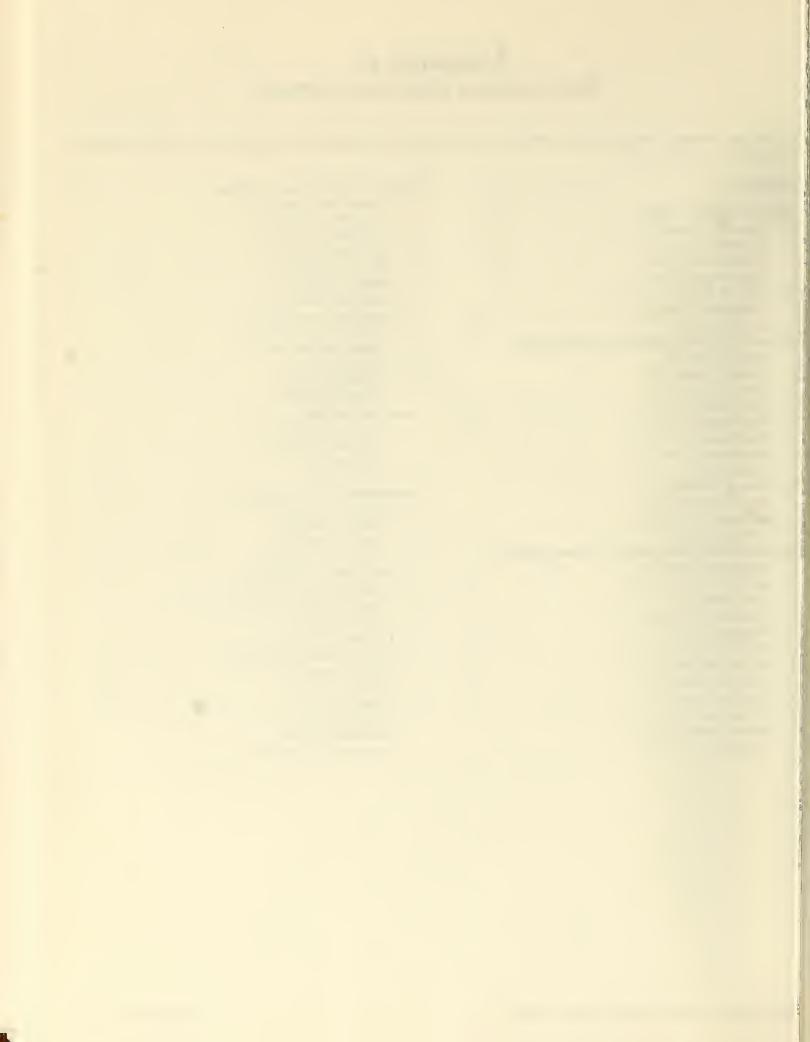
Alexandria city, VA

Fairfax city, VA

Falls Church city, VA

Manassas city, VA

Manassas Park city, VA



APPENDIX E. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1987

[includes only establishments with payroll. For meaning of abbreviations and symbols and for more information on reliability of data, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A]

		Percent of	sales‡-			Percent of	sales‡-
1987 SIC code	Kind of business	From administrative records1	Estimated ²	1987 SIC code	Kind of business	From administra- tive records ¹	Estimated ²
	Retali trade	0	0	57	Furniture and homefurnishings stores	1	1
52	Building materials and garden supplies stores	1	0	5712	Furniture stores	1	1
521, 3 521 523	Building materials and supply stores Lumber and other building materials dealers Paint, glass, and wallpaper stores	0 0 1	0 0 2	5713, 4, 9 5713 5714	Homefurnishings stores	1 2	1
525 526 527	Hardware stores	2 1 1	1 0 1	5714 5719 572	Floor covering stores Drapery and upholstery stores Miscellaneous homefurnishings stores Household appliance stores	2 0 2	0 1 1
53	General merchandise stores	0	0	573	Radio, television, computer, and music stores	0	1
531	Department stores (incl. leased depts.)3 4	0	0	5731 5734	Radio television and electronics stores	0	1 2
531	Department stores (excl. leased depts.)3	0	0	5735 5736	Computer and software stores Record and prerecorded tape stores Musical instrument stores	0	0 3
531 pt. 531 pt. 531 pt.	Conventional ³ Discount or mass merchandising ³ National chain ³	0 0	0 0 0	58	Eating and drinking places	1	1
533 539	Variety stores	0	0	5812 5812 pt.	Eating places	1	1
54	Food stores	0	0	5812 pt. 5812 pt.	Cafeterias Refreshment places Other eating places	0	0
541 542	Grocery stores Meat and fish (seafood) markets	0	0	5812 pt. 5813	Other eating places	0	1
546	Retail bakeries	2	2	591	Drug and proprietary stores		0
546 pt. 546 pt.	Retail bakeries—baking and selling Retail bakeries—selling only	1 3	2 0	591 pt.	Drug storesProprietary stores	0	o.
543, 4, 5 , 9 543	Other food stores Fruit and vegetable markets	2 3	1	591 pt. 59 ex. 591	Miscelianeous retail stores	1 0	1
544 545	Candy, nut, and confectionery stores Dairy products stores Miscellaneous food stores	1	2 0 1	592	Liquor stores	0	0
549 55 ex. 554	Automotive dealers	0	0	593	Used merchandise stores	1	1
551	New and used car dealers	0	0	594 5941	Miscellaneous shopping goods stores	1	1
552	Used car dealers	2	1	5941 pt. 5941 pt.	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops General line sporting goods stores Specialty line sporting goods stores		0
553 553 pt. 553 pt.	Auto and home supply stores Tire, battery, and accessory dealers Other auto and home supply stores	1 1 3	1 1 3	5942	Book stores	0	2
555, 6, 7, 9	Miscellaneous automotive dealers	1	1	5943 5944	Stationery stores	2	2
555	Boat dealers Recreational vehicle dealers	1	2	5945 5946	Hobby, toy, and game shops Camera and photographic supply stores Gift, novelty, and souvenir shops Luggage and leather goods stores	0	1
556 557 559	Motorcycle dealers	1	0 2	5947 5948	Gift, novelty, and souvenir shops	2	1
554	Gasoline service stations	,	1	5949	Sewing, needlework, and piece goods stores	Ó	ó
56	Apparel and accessory stores		1	596 5961	Nonstore retailers	0	0
561	Men's and boys' clothing stores		1	5962 5963	Catalog and mail-order houses Merchandising machine operators Direct selling establishments	0	0
562, 3 562	Women's clothing and specialty stores Women's clothing stores	0	1	598	Fuel dealers	0	2
563	Women's accessory and specialty stores	1	3	5983 5984	Fuel oil dealers Liquefied petroleum gas (bottled gas) dealers Fuel dealers, n.e.c.	1 0	2 3
565	Family clothing stores	0	0	5989		6	1
566 566 pt.	Shoe stores	0	1 0	5992 5993	Florists Tobacco stores and stands	1 0	1 0
566 pt. 566 pt.	Women's shoe storesChildren's and juveniles' shoe stores	0	1	5994 5995	News dealers and newsstands Optical goods stores	0 1	1 1
566 pt.	Family shoe stores	0	1	5999	Miscellaneous retail stores, n.e.c.	2	1
564, 9 564	Other apparel and accessory stores Children's and infants' wear stores	1	1	5999 pt. 5999 pt.	Pet shops	1	2
569	Miscellaneous apparel and accessory stores	1	1	5999 pt.	Other miscellaneous retail stores, n.e.c.	2	1

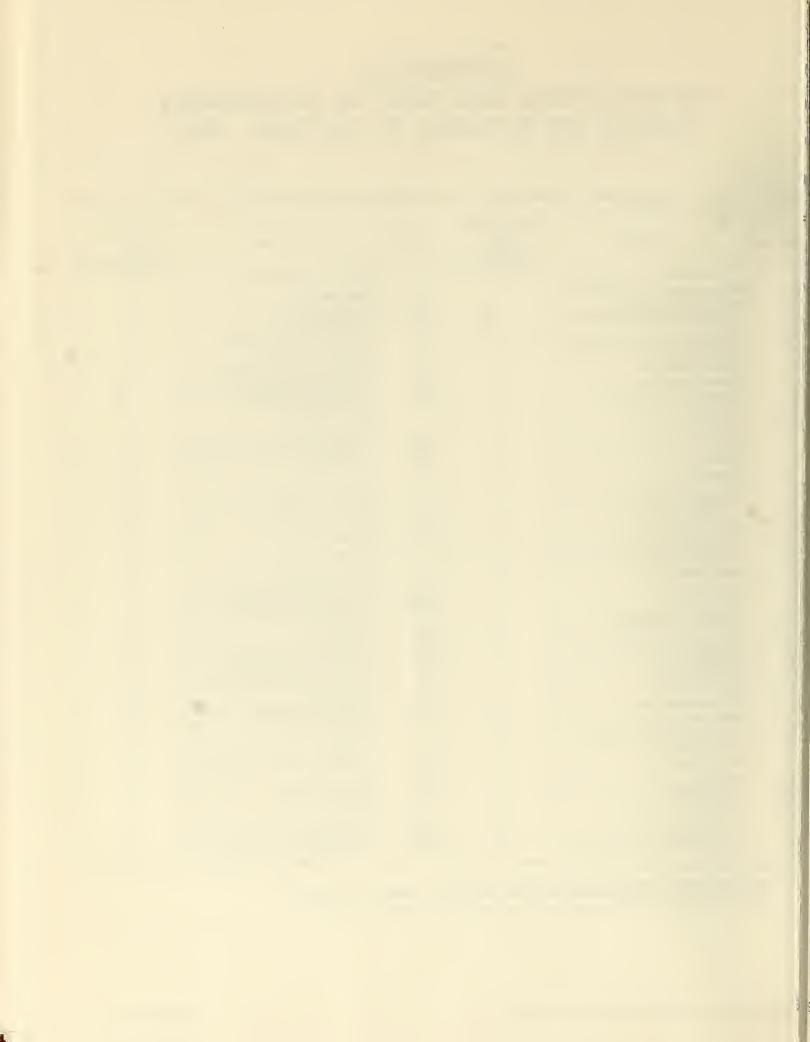
[‡] Coverage symbols: 0—Less than 10 percent. 1—10 to 19 percent. 2—20 to 29 percent. 3—30 to 39 percent. 4—40 to 49 percent. 5—50 to 59 percent. 6—60 to 69 percent. 7—70 to 79 percent. 8—80 to 89 percent. 9—90 percent or more.

Includes sales information obtained from administrative records of other Federal agencies.

Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Includes sales from catalog order desks.

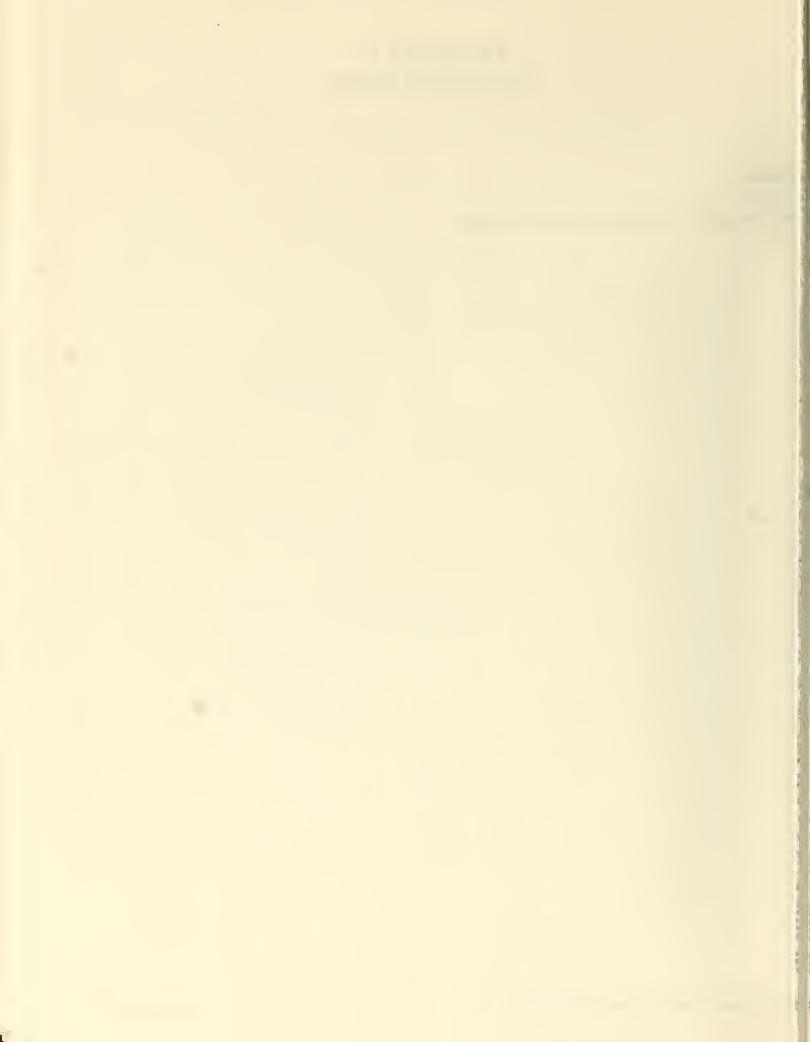
Includes data for leased departments operated within department stores. Data for this line not included in higher level totals.



APPENDIX F. Geographic Notes

VIRGINIA

Farmville is in Cumberland and Prince Edward Counties.



APPENDIX G.

Establishments in Business Any Time During Year and Establishments in Business at End of Year Based on 1972 Standard Industrial Classifications for the State: 1987 and 1982

[includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1972	1987	We diet business	Establishments in business—						
SIC code SIC code		Kind of business	Any time during	-	At end of ye				
			1987	1982	1987	198			
		Retail trade — Including used automobile parts and accessories stores Excluding used automobile parts and accessories stores	34 978 34 916	30 843 30 761	32 290 32 233	28 819 28 74			
52	52	Building materials and garden supplies stores	1 530	1 351	1 434	1 27			
521, 3 521 52 3	521, 3 521 523	Building materials and supply stores Lumber and other building materials dealers Paint, glass, and wallpaper stores	770 567 20 3	657 478 179	713 528 185	629 46 16			
525 526 527	525 526 527	Hardware stores Retail nursenes, lawn and garden supply stores Mobile home dealers	365 261 134	405 161 128	346 246 129	38 ⁻ 150 (NA			
53	53	General merchandise stores	1 063	1 036	1 009	(NA			
531	531 539 pt.	Department stores (incl. leased depts.) [with 25 employees or more] ^{3 4 5} Department stores (incl. leased depts.) [with 50 employees or more] ^{3 4 6} Department stores (incl. leased depts.) [with 25 to 49 employees] ^{3 4 7}	328 292 36	255 (NA) (NA)	322 286 36	254 (NA) (NA)			
531	531 539 pt.	Department stores (excl. leased depts.) [with 25 employees or more] ^{3 5} Department stores (excl. leased depts.) [with 50 employees or more] ^{3 6} Department stores (excl. leased depts.) [with 25 to 49 employees] ^{3 7}	328 292 36	255 (NA) (NA)	3 22 286 36	254 (NA (NA			
53 3 5 3 9	533 539 pt.	Variety stores Miscellaneous general merchandise stores ⁶	324 411	331 450	304 383	314 416			
54	54	Food stores	4 937	4 742	4 524	4 465			
541 5422, 3	541 5421	Grocery stores Meat and fish (seafood) markets	4 107 196	3 859 175	3 777 171	3 627			
546 5462 546 3	546 546 pt. 546 pt.	Retail bakeries	250 223 27	217 182 35	228 202 26	206 172 34			
543, 4, 5,	543, 4, 5,	Other food stores	384	491	348	472			
9 543 544 545 549	9 54 3 544 545 549	Fruit and vegetable markets Candy, nut, and confectionery stores Dairy products stores Miscellaneous food stores	60 98 79 147	41 98 236 116	54 84 76 1 34	36 97 229 110			
55 ex. 554	55 ex. 554	Automotive dealers	2 600	2 249	2 429	2 168			
551 552	551 552	New and used car dealersUsed car dealers	697 490	659 3 57	669 43 7	643 34 3			
553 553 pt. 55 3 pt.	553 553 pt. 553 pt.	Auto and home supply stores	1 147 1 021 126	992 892 100	1 077 960 117	950 860 90			
555, 6, 7, 9	555, 6, 7,	Miscellaneous automotive dealers	266	241	246	229			
555 556	9 555 556,	Boat dealers	118 56	9 3 48	112 52	89 41			
557 559	559 pt. 557 559 pt.	Motorcycle dealers	82 10	94	74	90			
554	554	Gasoline service stations	2 740	2 939	2 523	2 652			
56	56	Apparel and accessory stores	3 481	2 977	3 236	2 804			
561	561	Men's and boys' clothing stores	368	367	343	349			
562, 3 , 8 562 563, 8	562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores ¹⁰	1 405 1 229 176	1 080 949 131	1 303 1 143 160	1 008 887 12			
565	565	Family clothing stores	415	445	393	422			
566 pt. 566 pt. 566 pt. 566 pt. 566 pt.	566 566 pt. 566 pt. 566 pt. 566 pt.	Shoe stores Men's shoe stores Women's shoe stores Children's and juveniles' shoe stores Family shoe stores	928 65 204 50 609	807 70 182 31 524	865 60 189 48 568	769 67 176 31 495			
564, 9 564 569	564, 9 564 569	Other apparel and accessory stores Children's and infants' wear stores Miscellaneous apparel and accessory stores	365 139 226	278 110 168	332 121 211	256 107 149			

See footnotes at end of table.

			Establishments in business—						
1972 SIC code	1987 SIC code	Kind of business	Any time of	luring year	year At end of year				
			1987	1982	1987	1982			
57	57	Furniture and homefurnishings stores	2 97 3	2 4 73	2 777	2 314			
5712	5712	Furniture stores	947	844	899	780			
5713, 4, 9 5713 5714 5719	5713, 4, 9 5713 5714 5719	Homefurnishings stores Floor covering stores Drapery and upholstery stores Miscellaneous homefurnishings stores	862 375 96 391	621 289 93 239	814 348 95 371	591 274 88 229			
572	572	Household appliance stores	266	270	250	245			
573 5732	573 5731 5734	Radio, television, computer, and music stores Radio and television stores Radio, television, and electronics stores Computer and software stores	898 624 502 122	738 504 (NA) (NA)	814 555 444 111	698 473 (NA) (NA)			
5733	5735 5736	Music stores Record and prerecorded tape stores Musical instrument stores	274 160 114	234 115 119	259 152 107	225 112 113			
58	58	Eating and drinking places	8 019	6 6 00	7 238	6 024			
5812 5812 pt. 5812 pt. 5812 pt. 5812 pt.	5812 5812 pt. 5812 pt. 5812 pt. 5812 pt.	Eating places Restaurants and lunchrooms Cafeterias Refreshment places Other eating places	7 781 3 602 141 3 211 827	6 306 2 983 223 2 689 411	7 028 3 240 126 2 899 763	5 755 2 717 209 2 458 371			
5813	5813	Drinking places	238	294	210	269			
591	591	Drug and proprietary stores	1 269	1 109	1 224	1 076			
591 pt. 591 pt.	591 pt. 591 pt.	Drug storesProprietary stores	1 212 57	1 036 73	1 171 53	1 007 69			
59 ex. 591	59 ex. 591	Miscelianeous retail stores¹	6 366	5 367	5 8 9 6	5 055			
592	592	Liquor stores	282	295	279	289			
593	593, 5015 pt.	Used merchandise stores ¹	434	473	404	444			
594 5941 5941 pt. 5941 pt.	594 5941 5941 pt. 5941 pt.	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops General line sporting goods stores Specialty line sporting goods stores	3 113 494 165 329	2 364 397 145 252	2 882 448 149 299	2 244 371 131 240			
5942, 3 5942 5943	5942, 3 5942 5943	Book, stationery storesStationery stores	395 304 91	340 251 89	371 287 84	330 245 85			
5944	5944	Jewelry stores	690	498	648	479			
5945, 6, 7, 8, 9	5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	1 534	1 129	1 415	1 064			
5945 5946 5947 5948 5949	5945 5946 5947 5948 5949	Hobby, toy, and game shops Camera and photographic supply stores Gift, novelty, and souvenir shops Luggage and leather goods stores Sewing, needlework, and piece goods stores	304 80 849 51 250	218 85 516 46 264	272 77 786 46 234	199 80 488 42 255			
596 5961 5962 5963	596 5961 5962 5963	Nonstore retailers Catalog and mail-order houses Merchandising machine operators Direct selling establishments	531 186 93 252	498 187 116 195	505 176 90 239	462 177 104 181			
598 5983 5984 5982	5983 5984 5989, 5999 pt. (pt.)	Fuel and ice dealers Fuel oil dealers Liquefied petroleum gas (bottled gas) dealers Fuel and ice dealers, n.e.c.12	317 187 97 33	376 219 105 52	299 180 89 30	353 206 98 49			
5992 5993 5994	5992 5993 5994	Florists Tobacco stores and stands News dealers and newsstands	637 41 26	551 44 26	581 34 22	511 40 20			
5999	5995, 5999 pt.	Miscellaneous retail stores, n.e.c. [excl. ice dealers and incl. optical goods stores]	985	740	890	692			
5999 pt. 5999 pt. 5999 pt. 5999 pt.	(pt.) 5995 5999 pt. 5999 pt. 5999 pt. (pt.)	Optical goods stores Pet shops Typewriter stores Other miscellaneous retail stores, n.e.c. [excl. ice dealers]	352 130 10 493	290 102 17 331	313 119 9 449	268 90 17 317			

^{**}Includes used automobile parts and accessories stores classified in SIC 593 based on 1972 SIC.

**Excludes used automobile parts and accessories stores classified in SIC 593 based on 1972 SIC (included in SIC 5015 pt. based on 1987 SIC).

Includes sales from catalog order desks.

**Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

**Establishments defined as department stores, based on 1972 SIC, with 25 employees or more.

**Establishments defined as department stores, based on 1972 SIC, with 50 employees or more.

**Establishments defined as department stores, based on 1972 SIC, with 25 to 49 employees.

**Excludes department stores with 25 to 49 employees classified in SIC 531 based on 1972 SIC.

**Includes utility trailer dealers classified in SIC 556 based on 1972 SIC.

**Includes computer and software stores classified in SIC 5732 based on 1972 SIC.

**Includes computer and software stores classified in SIC 5732 based on 1972 SIC.

**Includes computer and software stores classified in SIC 581 based on 1972 SIC.

**Includes computer and software stores classified in SIC 5732 based on 1972 SIC.

APPENDIX H. Changes in Retail Trade Kind-of-Business Classifications for 1987

[Based on revisions to the Standard Industrial Classification (SIC) Manual, definitions of some kinds of business were changed for 1987. The significant changes in SIC codes from 1972 to 1987 are listed below. For industries other than those listed, the SIC definitions are the same as those used since 1972, or contain only minor revisions affecting the classification of few, if any, establishments]

1987 SIC (used for 1987 census reports)

1972 SIC (used for 1972, 1977, and 1982 census reports)

Code	Title	Code	Title
5311 5399 pt.	Department stores [with 50 employees or more]	- 5311	Department stores [with 25 employees or more]
5399 pt.	Miscellaneous general merchandise stores	5399	Miscellanous general merchandise stores
5421	Meat and fish (seafood) markets ¹	5422, 3	Meat and fish (seafood) markets
5461	Retail bakeries	-[5462 5463	Retail bakeries—baking and selling Retail bakeries—selling only
5561 5599 pt.	Recreational vehicle dealersUtility trailer dealers]- 5561	Recreational and utility trailer dealers
5632	Women's accessory and specialty stores	-[5631 5681	Women's accessory and specialty stores Furriers and fur shops
5731 5734	Radio, television, and electronics storesComputer and software stores	- 5732	Radio and television stores
5735 5736	Record and prerecorded tape stores]- 5733	Music stores
5932 5015 pt.	Used merchandise stores]- 5931	Used merchandise stores
5989 5999 pt.	Fuel dealers, n.e.clce dealers	<u>-</u> 5982	Fuel and ice dealers, n.e.c.
5995	Optical goods stores1	5999 pt.	Optical goods stores
5999 pt.	Other miscellaneous retail stores, n.e.c.	5982 pt. 5999 pt.	lce dealers Other miscellaneous retail stores, n.e.c.

¹No change in content. ²Classified in retail trade prior to the 1987 census.

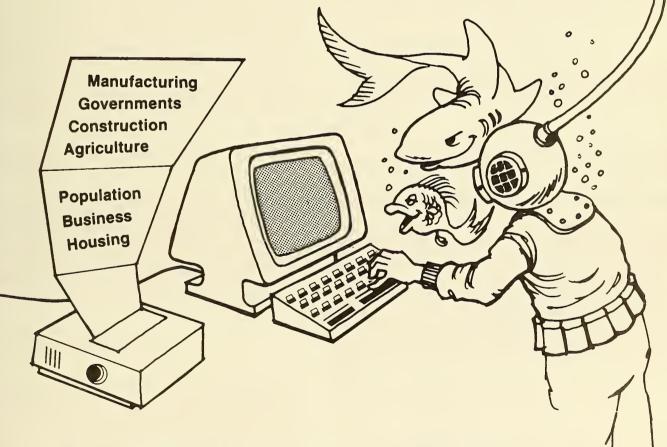


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PUBLICATION PROGRAM

1987 CENSUS OF RETAIL TRADE

Publications of the 1987 Census of Retail Trade, containing data on retail establishments in the United States, are described below. Publications order forms for the specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233. The first results were issued in press releases. Final detailed statistics are issued in separate paperbound reports.

Final Reports

Geographic area series—52 reports (RC87-A-1 to -52)

A separate paperbound report is being published for each State, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, and number of proprietorships and partnerships, by varied retail classifications. All statistics are presented for the State, MSA's, counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. For each State, the District of Columbia, and the United States, 1987 data are provided by kind of business on sales and employees per establishment and sales and payroll per employee. Comparative statistics showing percent changes in sales and payroll between 1982 and 1987 are shown by kind of business.

Nonemployer statistics series—4 reports (RC87-N-1 to -4)

Four separate reports are being issued, each containing data for the States located in the four different regions. Data are included by kind of business on all establishments, establishments with payroll, and establishments without payroll for the United States. Also presented are statistics for establishments without payroll on number of establishments and sales by varied retail classifications for each State and, within each State, for MSA's, counties, and places with 2,500 inhabitants or more.

Subject series—55 reports (RC87-S-1, -2, -3 (1 to 52), and -4)

The first report (RC87-S-1) presents data based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms, by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented for establishments with payroll by kind of business on the number of establishments, sales, payroll, and employment for the United States.

A report (RC87-S-2) on measures of value produced, capital expenditures, depreciable assets, and operating expenses presents data for retail firms with payroll for the United States by major kinds of business. Data also are provided on sales, purchases, and beginning and ending inventories. Measures of

value produced include gross margin, value added, and net income produced at market prices and factor costs. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc.

The merchandise line sales series (RC87-S-3 (1 to 52)) presents data on major categories of merchandise sold by retail kinds of business for each State and the District of Columbia, each MSA, and the United States as a whole. Data for States and most MSA's will be available on computerized media only. Tables present data for establishments with payroll for each kind of business and show, for each merchandise line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of their total sales represented by sales of that line. Summary statistics also are provided for the 41 broad merchandise line categories, including counts of establishments and the amount and percent of the line sold by various kinds of retail businesses.

A miscellaneous subjects report (RC87-S-4) contains special statistics on eating and drinking places, gasoline service stations and liquefied petroleum (LP) gas dealers, and other miscellaneous subjects. Data are presented for the United States as a whole and, where feasible, for States and MSA's.

Special report series—1 report (RC87-SP-1)

The Selected Statistics report presents selected aggregate data on retail trade, including statistics not included in the other final reports.

Microfiche

Every final published report in the 1987 Census of Retail Trade will be available on microfiche.

Public-Use Computer Tapes and Compact Discs

Selected data also are available on public-use computer tapes and compact discs-read only memory (CD-ROM). For the selected data, tapes and discs will provide the same information found in the final reports as well as additional information not published in the final reports, such as ZIP Code statistics, available from series RC87-Z, and Merchandise Line Sales data for States (RC87-S-3 (1 to 51)). Computerized data products are available for users who wish to summarize, rearrange, or process large amounts of data. These products, with corresponding technical documentation, are sold by Data User Services Division, Customer Services (Tapes), Bureau of the Census, Washington, DC 20233.

OTHER ECONOMIC CENSUSES REPORTS

Data on wholesale trade, service industries, construction industries, manufactures, mineral industries, transportation, enterprise statistics, minority-owned business enterprises, and womenowned businesses also are available from the 1987 Economic Censuses. A separate series of reports covers the censuses of outlying areas—Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Marianas. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233.

